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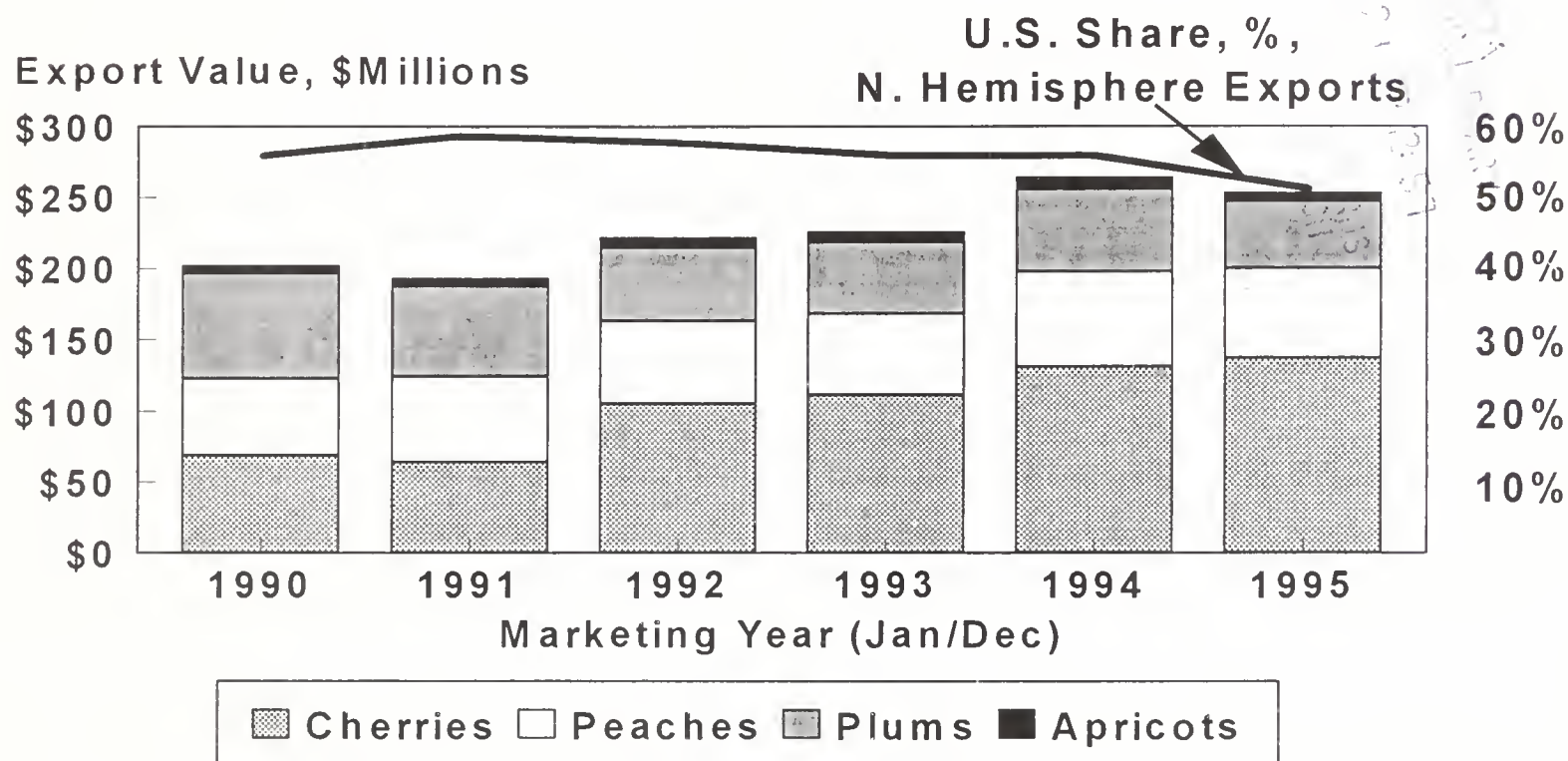
United States
Department of
Agriculture

Foreign
Agricultural
Service

Circular Series
FHORT 6-96
June 1996

World Horticultural Trade & U.S. Export Opportunities

Rapidly-Growing Cherry Sales Lead U.S. Stone Fruit Exports



Source: USDOC/USDA (FOB); excludes EU intra-trade and Southern Hemisphere

The value of U.S. global stone fruit exports reached \$253 million in marketing year 1995 (Jan/Dec), 28 percent above the same period in 1990, but slightly below 1994. Fresh U.S. cherry exports in 1995, totaling \$137 million, led all stone fruit categories, followed by peaches at \$63 million, plums at \$47 million, and apricots at \$6 million. With an 81 percent share, by value, of all shipments, Japan continues to lead U.S. cherry export performance, in part owing to the continued success of the Market Access Program in that country. For peaches/nectarines and apricots, Canada leads U.S. export destinations with about a 60 percent share. For plums/prunes, both Canada and Taiwan comprise about 35 percent of export sales. New growth markets for U.S. stone fruit are in Latin America and Asia. Of selected Northern Hemisphere countries (excluding EU intra-trade), total U.S. stone fruit shipments comprised about a 55 percent share of all exports. The U.S. share of Northern Hemisphere exports dropped in 1995, due to the reduced domestic crop of sweet cherries, apricots, plums, and peaches. (For details on the U.S. stone fruit situation, see page 22.)

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ANALYSIS

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Brian Grunenfelder	202-690-2702	Trade policy, food safety, and plant health group leader
Bill Janis	202-720-0897	Fresh and processed potatoes, tree nuts, tropical fruits, wine and brandy
Bob Knapp	202-720-6877	Canned deciduous fruit, kiwifruit, NAFTA, PL-480 and GSM-102 export credits
Emanuel McNeil	202-720-2083	Fresh and processed vegetables, melons, bananas, nursery products, and cut flowers
Debra A. Pumphrey	202-720-8899	Coffee, cocoa, tea, spices, essential oils, and ginseng
Stephanie Riddick	202-720-9792	Dried fruit, avocados, beer, hops, berries, and circular coordinator
Samuel Rosa	202-720-6086	Sugar, fresh citrus and juices, honey, mushrooms, and CBI
Joe Somers	202-720-2974	Situation and outlook group leader, fresh and processed citrus, trade forecasts, FAO citrus liaison, and circular editor

MARKETING

Laura Davis	202-720-2252	Deciduous fruit
Ted Goldammer	202-720-8498	Citrus, hops, and potatoes
Wayne Molstad	202-720-0898	Vegetables, grape juice, cranberry juice, honey, kiwifruit, wine and brandy
Stacey Peckins	202-720-5330	Tree nuts, papaya, foliage, plants
Steve Shnitzler	202-720-8495	Dried fruit, avocados, and ginseng

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Export Summary

U.S. exports of horticultural products to all countries in March 1996 totaled \$773.7 million, up 3 percent or \$23.4 million from the same month a year earlier. Categories with the most significant increases in March were fresh citrus (up \$12 million or 12 percent), miscellaneous products (up \$8 million or 6 percent), and wine (up \$6 million or 38 percent). The category with the most significant decrease was fresh vegetables (down \$9 million or 9 percent). During the first 6 months (October-March) of fiscal year (FY) 1996, the total value of U.S. horticultural exports was \$4.6 billion -- less than 1 percent below the same period last year. The total fiscal year 1996 horticultural export value forecast has been reduced from \$10.0 to \$9.4 billion, based on smaller exports to date than earlier expected. Note: Two months of trade data -- February and March -- are presented in the back tables this month.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon,
1 hectoliter (hl.) = 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
MAR 96

NAME		QUANTITY				VALUE (1,000 DOLLARS)					
GROUP	COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TO DATE LAST YR	YR TO DATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR, FRUIT	CITRUS MT										
	GRAPEFRUIT	77,546	103,147	344,666	374,844	481,742	37,860	53,040	167,834	190,894	239,515
	LEMONS	13,917	10,797	68,229	68,094	126,120	10,186	6,967	88,150	57,411	120,392
	ORANGES INCL TMLPS	83,297	80,388	291,181	266,266	580,755	45,388	44,509	157,032	145,037	324,139
	OTHER CITRUS	4,045	5,343	19,933	25,431	24,297	3,224	4,236	17,678	21,348	20,789
	Subtotal:----	178,808	199,683	724,011	734,636	1,212,916	96,687	108,754	400,355	414,692	704,836
FR, FRT	NON-CIT MT										
	APPLES	59,270	49,518	422,649	348,013	663,048	37,460	32,788	255,139	227,590	405,155
	AVOCADOS	1,118	838	6,773	5,081	12,489	1,207	513	5,931	3,932	13,228
	CHERRIES SWT & TRT	1,216	406	6,772	4,619	30,268	1,218	318	5,878	4,414	13,775
	GRAPES	1,208	888	93,836	115,584	204,786	1,393	1,317	115,145	141,873	250,677
	KWIFRUIT	2,089	1,275	7,184	4,123	9,505	1,120	2,076	10,059	6,088	8,084
	LEMONS	4,179	4,641	29,845	31,952	212,881	2,524	2,633	16,432	16,815	85,470
	PAPAYA	4,775	675	4,439	4,092	68,260	1,774	1,614	8,821	9,031	18,107
	PEACHES & NCTRNS	260	233	4,108	2,494	68,235	290	252	3,613	2,580	63,671
	PEARS	7,106	8,914	92,563	101,055	127,960	4,288	5,685	48,655	55,594	71,527
	PLUMS/PRUNES	399	253	4,772	2,770	40,431	339	372	4,665	3,198	48,372
	STRAWBERRIES	3,710	5,188	11,116	15,839	49,320	5,388	8,132	25,574	33,416	86,629
	OTHER NON-CITRUS	1,645	2,603	17,506	20,441	48,272	1,519	3,107	18,597	20,188	60,322
	Subtotal:----	81,980	75,436	695,669	656,066	1,475,462	59,525	58,912	513,415	524,724	1,256,023
CNO/PRP	FRUIT MT										
	CHERRIES FRT CND	1,324	1,339	2,281	4,904	8,722	1,696	1,648	4,425	6,040	11,490
	FRUIT MIXTURES	3,564	1,566	16,280	13,440	28,885	4,174	2,267	19,279	16,568	34,317
	MARACHINO CHRY	1,923	1,985	6,221	5,221	4,917	1,066	2,057	8,281	8,042	10,196
	PEACHES CANNED	1,499	1,829	1,033	1,976	20,333	1,752	1,733	8,141	8,008	19,087
	PINEAPPLE CANNED	6,869	5,849	38,887	33,711	3,843	4,620	6,367	43,860	39,808	89,450
	FRT PRP/PRP	4,776	4,805	20,271	20,629	41,246	3,886	4,109	19,236	20,030	38,973
	OTHER CANNED FR	1,154	15,997	92,242	69,090	185,663	21,218	18,383	101,303	100,005	206,571
	Subtotal:----	19,154	15,997	92,242	69,090	185,663	21,218	18,383	101,303	100,005	206,571
DRIED	FRUIT MT										
	PRUNES, DRIED	4,967	5,933	32,471	31,458	60,237	12,017	13,097	76,018	78,226	142,075
	RAISINS, DRIED	10,441	8,423	61,289	57,219	122,132	16,498	14,302	99,883	98,537	196,097
	OTHER DRIED FRUIT	2,507	1,255	13,741	12,823	32,032	5,278	3,034	32,044	30,039	62,303
	Subtotal:----	17,917	15,612	107,502	101,501	214,402	33,794	30,434	207,446	199,803	400,476
FROZEN	FRUIT MT										
	BLUEBERRIES, FZN	2,605	1,285	3,293	5,216	7,742	958	2,006	4,882	8,214	11,597
	STRAWBERRIES, FZN	2,239	2,211	13,351	10,037	25,729	3,146	3,062	17,507	13,420	33,529
	OTHER FZN FRUIT	1,894	1,827	7,873	12,826	19,310	2,977	2,655	12,081	17,271	27,829
	Subtotal:----	4,739	5,323	24,518	28,080	52,782	7,082	7,724	34,471	38,906	72,956
FRT&VEG	JUICE (SSE) KL										
	GRAPEFRUIT JU, CNC	3,690	7,142	24,259	24,775	55,965	4,438	4,771	18,254	18,362	41,668
	ORANGE JU, NT, CNC	13,491	12,501	83,323	121,774	156,360	13,450	19,317	52,533	52,168	105,564
	ORANGE JUICE, CNC	13,642	5,707	18,615	17,495	28,384	3,930	14,956	77,956	72,076	105,312
	OTHER JUICES	36,598	37,803	180,901	241,455	226,293	33,093	50,162	143,482	173,882	307,332
	Subtotal:----	73,423	83,154	413,699	459,501	923,605	58,915	58,308	294,290	317,088	629,879
VEGETABLES	FR MT										
	ASPARAGUS, FR, CHLO	4,739	3,317	9,247	5,733	18,543	16,073	12,646	33,489	22,699	66,817
	BROCCOLI	9,570	11,101	54,558	68,899	116,621	8,531	7,971	45,977	42,652	91,261
	CAULIFLOWER	5,779	7,267	46,772	53,830	99,327	4,982	5,476	34,957	34,911	73,676
	CELERY	11,224	11,885	61,394	63,442	111,149	5,825	3,650	32,172	20,231	57,180
	LETTUCE, FR, CH.	25,079	26,108	158,685	150,285	275,794	15,511	15,518	98,886	70,536	184,043
	ONIONS, FR	6,789	11,511	203,698	127,234	311,266	4,111	3,484	37,884	37,309	105,026
	PEPPERS	3,382	4,724	24,282	28,292	50,146	4,409	4,959	25,908	23,440	48,727
	TOMATOES, FR, CH.	8,138	4,456	66,871	57,279	139,476	7,578	6,536	61,170	49,013	109,686
	OTHER VEG, FR	57,966	53,815	301,189	288,577	726,644	34,000	31,915	189,749	180,982	400,143
	Subtotal:----	132,669	134,187	927,100	843,577	1,848,970	101,024	92,160	589,217	480,778	1,136,564
VEGETABLES	CANNED MT										
	CATSUP & CHILI SA	3,724	3,468	21,682	20,563	40,411	2,761	2,437	15,506	15,135	29,801
	SWEET CORN, CANNED	14,029	13,678	82,816	78,656	165,152	11,568	10,975	70,076	62,378	138,094
	TOMATO PASTE	7,956	6,728	51,220	47,860	86,613	6,721	5,640	41,801	38,868	71,448
	TOMATO SAUCE	5,205	7,403	40,446	42,140	79,204	5,585	13,895	39,184	38,824	77,615
	OTHER CANNED VEG.	18,797	19,650	109,055	124,605	234,435	26,772	26,020	139,947	156,897	291,163
	Subtotal:----	49,713	50,928	305,222	313,826	604,818	49,410	50,969	299,516	313,304	598,123
FROZEN	VEGETABLES MT										
	FROZEN FRENCH FRY	31,100	31,904	165,805	166,503	353,130	22,662	23,431	123,896	122,465	260,204
	FZN SWT CORN	4,778	5,094	36,852	30,267	55,341	2,320	4,316	31,885	25,732	57,477
	OTHER POT, FZN	2,963	1,800	16,527	9,861	35,302	2,553	1,914	9,552	8,246	20,454
	OTHER FZN VEG	6,824	6,134	35,403	34,099	69,838	6,889	5,659	31,222	31,640	63,108
	Subtotal:----	45,667	44,933	249,188	240,730	513,613	38,425	35,021	196,656	187,984	401,245
OEHYO	VEGETABLES MT										
	GARLIC, DEHY	519	867	3,743	4,611	7,831	1,364	2,009	9,051	10,576	18,414
	ONIONS, OEHY	2,836	2,493	19,738	15,365	33,871	5,904	5,910	37,614	35,739	70,932
	POTATO, OEHY	5,697	4,235	27,081	26,938	58,542	5,540	5,372	27,532	28,147	58,976
	OTHER DEHY VEG.	3,008	5,237	23,172	26,733	42,790	4,810	7,015	37,236	40,391	67,418
	Subtotal:----	12,062	12,833	73,735	73,648	143,037	17,619	20,308	111,435	114,854	215,741
TREE	NUTS MT										
	ALMONO SH/PRP	17,386	23,007	125,359	155,120	214,014	59,683	61,726	409,331	421,612	724,459
	ALMONOS, UNSHLO	1,573	615	10,438	9,470	17,885	4,196	1,494	27,923	23,592	45,292
	PISTACHIO, UNSHLO	942	409	8,033	8,016	11,788	3,391	1,521	22,395	28,316	34,598
	WALNUTS, SHLO	1,555	1,425	14,930	13,213	21,816	5,535	6,056	41,172	43,560	65,247
	WALNUTS, UNSHLO	517	819	47,704	54,599	50,659	11,389	1,495	77,491	106,105	85,970
	OTHER NUTS	4,065	4,855	36,381	43,373	58,762	11,259	14,910	93,006	119,100	165,713
	Subtotal:----	26,041	31,133	242,848	283,893	374,926	85,023	87,205	670,420	741,287	1,155,362
NURSERY	PRODUCTS NONE										
	CUT FLOWERS	0	0	0	0	0	3,352	5,265	17,344	22,306	38,518
	OTHER NURSERY	0	0	0	0	0	19,425	20,511	88,811	85,520	157,642
	Subtotal:----	0	0	0	0	0	22,781	26,177	106,156	107,826	196,161
HOPS &	PRODUCTS MT										
	HOP EXTRACT	380	458	2,677	2,312	4,394	6,829	8,822	46,740	38,381	70,104
	HOP PELLETS	447	723	4,285	3,851	6,822	2,403	4,046	24,907	20,144	39,412
	HOPS, NSFP	108	115	2,051	2,131	2,854	2,588	508	12,735	11,192	17,720
	Subtotal:----	936	1,298	9,015	8,295	14,070	9,820	13,378	84,383	69,717	127,237
WINE	KL										
	GRAPE WINES	9,809	11,333	55,639	69,057	123,669	14,937	20,442	88,306	124,209	200,972
	OTHER WINE PRODUCTS	539	1,118	6,269	6,425	12,519	881	1,375	7,060	7,956	15,044
	Subtotal:----	10,349	12,452	61,909	75,483	136,188	15,818	21,817	95,366	132,165	216,017
MISCELLANEOUS	KL										
	BEER & BEVERAGES	58,711	51,099	351,032	341,916	834,125	37,830	30,620	213,897	205,862	508,824
	EDIBLE PREPARATIONS	18,275	15,688	102,276	98,445	194,915	15,570	63,471	466,597	368,102	801,365
	GINSENG	21	16	712	670	908	12,803	1,784	16,892	1,604	2,698
	POTATO CHIPS	5,331	5,507	40,234	29,664	69,692	12,807	11,144	109,674	108,723	264,938
	OTHER MISC	0	0	0	0	0	23,031	33,101	198,733	198,733	394,358
	Subtotal:----	82,339	72,								

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
MAR 96

NAME		QUANTITY				VALUE (1,000 DOLLARS)					
GROUP & COMMODITY		CURR MO LAST YR	CURR MO CURR YR	YR TO DATE LAST YR	YR TO DATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT	MT										
APPLES		10,598	11,259	39,822	57,755	142,315	4,595	6,015	15,138	23,836	95,959
AVOCADO		1,113	1,214	17,028	17,953	18,869	5	204	16,138	17,832	1,636
BANANA		318,082	301,149	1,822,706	1,821,044	3,673,712	93,023	86,186	505,414	516,356	1,052,675
CANTALOUPE		53,137	52,035	1,611,403	1,777,794	3,274,960	15,509	16,736	46,725	53,871	81,334
GRAPE		85,916	66,501	241,032	217,774	363,687	64,124	51,301	191,166	193,760	305,123
KIWI FRUIT		7,780	7,346	1,126	3,121	3,657	7,453	13,241	17,818	22,557	21,709
MANGO		8,454	14,700	18,926	26,169	142,045	7,225	13,515	17,884	22,215	120,810
PEACH		7,724	7,704	49,114	40,617	49,504	4,960	5,410	31,432	33,316	33,822
PEAR		8,514	11,793	18,731	28,662	48,064	4,149	6,720	11,454	19,911	28,363
PINEAPPLE		1,196	10,742	60,094	57,860	124,861	3,991	13,652	22,216	29,069	42,735
STRAWBERRY		5,942	6,455	1,122,196	1,383,32	2,677,75	11,993	14,429	25,944	32,136	44,935
OTHER MELON		61,172	60,278	1,422,899	1,400,651	2,927,325	20,632	18,767	49,890	52,800	88,115
OTHER FRUIT		43,314	42,733	2,532,899	2,577,665	5,317,083	10,933	20,648	117,006	132,426	2,386,112
Subtotal:----		614,849	585,615	2,882,385	2,919,123	5,680,764	250,186	243,840	1,051,513	1,125,949	2,158,551
DRIED FRUIT	MT										
ORO APRICOT		1,125	1,333	8,259	8,757	14,219	1,823	2,698	12,825	18,588	23,594
ORO FIG & PASTE		1,825	1,718	8,671	8,354	12,557	1,862	2,697	10,258	10,030	17,535
OTHER DRIED FRUIT		4,734	1,851	10,988	13,583	21,971	2,180	2,553	15,500	19,807	31,441
Subtotal:----		4,690	3,902	26,923	25,705	48,448	5,866	5,919	38,584	48,426	69,561
FROZEN FRUIT	MT										
FZN BLUEBERRIES		6,414	5,771	3,930	4,092	8,364	5,569	941	5,388	5,280	11,187
FZN STR		6,139	5,155	14,330	9,160	26,585	6,048	4,086	14,722	7,782	27,548
OTHER FZN FRUIT		2,178	1,955	9,480	11,412	24,786	5,534	2,484	10,438	17,235	23,233
Subtotal:----		8,732	7,881	27,746	24,665	59,736	9,152	7,513	30,549	27,288	65,030
CANNED/PREP FRUIT	MT										
CANNED OLIVES		6,523	5,590	32,431	33,769	64,089	17,936	14,637	81,668	91,480	163,721
CANNED ORANGES		1,330	1,998	15,910	26,892	50,983	7,034	6,239	22,556	29,608	47,350
CANNED PEACH		1,177	1,809	15,910	16,882	29,882	6,066	6,187	19,216	20,816	10,799
CANNED PINEAPPLE		23,889	27,893	153,977	147,883	238,977	12,898	16,887	76,494	88,637	151,203
MIXED FRUIT		6,034	4,913	26,917	29,924	47,924	6,233	4,500	19,434	23,637	31,432
PREP/PRES FRUIT		6,154	4,913	26,917	29,924	47,924	6,233	4,500	19,434	23,637	31,432
OTHER CANNED FRUIT		6,219	5,589	32,431	33,769	64,089	17,936	14,637	81,668	91,480	163,721
Subtotal:----		53,764	53,672	306,195	305,012	599,628	58,573	54,854	282,734	322,307	572,725
FRUIT & VEG JUICE (SSE)	KL										
APPLE JUICE		62,718	43,149	422,028	299,696	929,629	16,686	17,201	99,263	124,244	256,927
COJ		65,467	84,258	635,914	422,008	885,508	15,083	23,427	123,340	106,420	182,626
GRAPE JU		3,721	15,614	25,522	92,808	62,747	1,207	4,278	8,998	42,723	20,428
PINAP JU		33,059	26,871	160,553	167,107	299,527	6,841	7,355	31,303	39,140	63,778
OTHER FRUIT JUICES		29,089	13,447	117,737	67,199	247,661	10,676	5,684	31,303	42,488	111,080
Subtotal:----		194,056	183,842	1,361,487	1,049,318	2,425,074	50,494	62,565	319,499	342,018	634,840
FRESH VEGETABLES	MT										
CARROT		2,432	1,351	7,557	5,100	22,685	2,900	1,780	9,803	6,555	29,250
ASPARAGUS		8,449	4,622	25,531	2,947	13,544	2,495	1,829	4,250	6,055	3,621
BELL PEPPER		19,538	28,682	95,126	125,368	125,368	16,837	18,630	116,974	86,030	1,270,04
CARROT		9,547	9,957	36,724	22,358	19,538	8,114	4,798	39,233	36,877	6,491
CHILI PEPPER		41,366	49,213	184,027	22,043	23,783	21,174	22,730	107,006	66,733	125,518
CUCUMBER		68,603	70,090	143,940	158,797	216,043	22,330	21,084	81,735	97,735	125,063
POTATO, INCL SD		38,966	92,782	136,084	317,670	246,481	7,437	18,615	26,537	69,417	44,505
SQUASH		17,275	19,974	84,457	106,386	111,486	13,633	12,355	67,032	53,180	83,567
TOMATOES		96,301	108,880	312,008	419,569	559,771	53,506	58,513	249,055	290,399	408,067
OTHER FRESH VEGETAB		50,765	55,825	224,763	253,550	336,143	31,523	31,925	148,869	139,372	240,702
Subtotal:----		352,716	447,998	1,308,803	1,740,794	2,136,813	188,842	210,182	901,883	882,075	1,388,016
CANNED/DEHYD VEGET	MT										
CND ARTICHOKE		1,428	1,962	5,936	11,098	20,901	2,279	3,386	10,607	20,059	37,731
CANNED BAMBOO		7,703	1,310	14,597	15,893	27,340	1,254	1,254	11,401	15,617	3,198
CND MSHROOMS		7,613	4,050	31,565	23,557	71,665	15,875	8,451	74,482	53,321	1,671,36
CND PIMIENTO		3,606	2,597	24,442	4,104	5,880	1,777	1,777	6,628	4,456	2,20
CND TOM		3,126	2,767	20,387	2,627	3,999	1,206	1,206	6,325	1,890	3,804
CANNED WATERCHESTNU		3,937	2,598	20,387	2,627	3,999	1,206	1,206	6,325	1,890	3,804
TOMATO PASTE & SAUC		657	1,110	20,387	2,627	3,999	1,206	1,206	6,325	1,890	3,804
DRIED MUSHROOMS		1,160	1,110	20,387	2,627	3,999	1,206	1,206	6,325	1,890	3,804
DRIED TOMATOES		657	1,110	20,387	2,627	3,999	1,206	1,206	6,325	1,890	3,804
OTHER DEHYD VEGETAB		7,513	7,378	58,615	2,901	10,704	7,791	8,031	51,491	50,555	1,02,290
OTHER CANNED VEGETA		18,680	17,679	103,939	51,553	594,746	13,224	16,340	88,184	197,277	673,278
Subtotal:----		47,542	43,676	278,204	268,573	594,746	51,543	48,581	296,931	292,183	673,278
FROZEN VEGETABLES	MT										
BROCCOLI FZN		19,751	18,353	93,500	109,925	169,617	10,849	9,553	57,039	60,975	101,122
CAULIFLOWER FZN		847	887	21,047	14,529	24,473	5,594	621	13,305	8,826	15,663
POTATO FZN		14,770	14,520	79,590	87,199	159,056	8,798	8,798	52,163	52,620	99,764
OTHER VEG FZN		10,531	10,214	76,354	85,867	159,539	9,306	8,380	57,807	52,233	99,764
Subtotal:----		45,900	43,975	270,492	297,522	572,785	29,998	27,354	170,315	173,656	312,224
TREE NUTS	MT										
BRAZLS TOT		444	0	3,228	1,295	10,643	640	0	7,446	3,386	19,939
CASHEWS TOT		3,880	1,262	27,080	19,797	55,576	16,880	1,582	116,601	66,004	243,221
COCONUT		917	1,262	27,080	19,797	55,576	16,880	1,582	116,601	66,004	243,221
PECANS		1,041	5,806	12,831	21,913	33,575	7,017	2,152	18,909	3,275	7,896
OTHER NUTS		1,639	7,936	90,662	85,782	172,163	30,579	25,367	106,840	85,406	472,303
Subtotal:----		10,923	7,936	90,662	85,782	172,163	30,579	25,367	247,202	232,556	472,303
NURSERY PRODUCTS	M										
CARNATIONS		82,718	107,899	577,431	670,395	1,149,989	7,758	13,479	50,237	68,464	107,806
CHRISTMAS TREES		0	0	2,012	2,087	2,013	0	0	17,250	18,049	17,250
CHRYSANTHEMUMS		47,593	64,296	300,611	352,376	616,201	5,818	9,562	33,286	42,799	71,869
ROSES		35,610	51,239	367,405	412,559	750,511	7,017	17,255	69,800	94,160	143,513
TULIP BULBS		6	30	77,700	86,664	321,236	7	8	9,495	11,567	40,542
OTHER CUT FLOWERS		0	0	0	0	0	13,817	20,872	73,211	90,103	149,908
OTHER NURSERY PRODU		0	0	0	0	0	18,054	25,231	134,991	155,973	276,880
Subtotal:----		165,928	223,465	1,325,162	1,524,081	2,839,951	52,474	87,411	388,273	484,119	807,789
HOPS & PRODUCTS	MT										
HOPS & PELLETS		315	403	4,607	4,661	5,190	2,597	3,308	31,318	32,984	34,466
OTHER HOP PRODS		85	67	541	383	555	395	478	3,258	3,653	3,403
Subtotal:----		380	471	5,149	5,045	5,746	2,993	3,786	34,576	36,637	37,870
WINE	KL										
RED WINE		10,952	12,783	62,026	70,448	125,483	39,043	48,190	225,371	269,778	453,968
SPARKLING WINE		1,364	1,179	17,519	18,107	29,393	16,966	13,639	152,123	174,735	266,227
WHITE WINE		8,222	7,923	48,003	52,637	94,579	24,801	26,549	150,822	171,012	303,476
OTHER WINE PRODUCTS		0	0	0	0	0	5,917	6,461	37,956	39,073	75,048
Subtotal:----		20,539	21,886	127,549	141,193	249,456	86,728	94,841	566,284	654,599	1,098,720
MISCELLANEOUS	KL										
BEER & BEVERAGES		126,656	125,700	607,639	679,080	1,379,486	106,819	108,722	508,115	589,660	1,161,364
OTHER MISC		0	0	0	0	0	71,079	88,675	403,223	488,173	855,539
Subtotal:----		126,656	125,								

WORLD TOTAL, OCTOBER-SEPTEMBER YEAR FEB 96												
NAME		QUANTITY					VALUE (1,000 DOLLARS)					
GROUP	& COMMOQITY	CURR MO LAST YR	CURR MO CURR YR	YR TO DATE LAST YR	YR TO DATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	
FR, FRUIT CITRUS	MT											
	GRAPEFRUIT	77,050	86,811	267,120	271,696	481,742	36,930	44,913	129,974	137,854	239,515	
	LEMONS	12,091	12,292	54,311	57,296	126,120	9,437	8,693	47,954	50,443	120,392	
	ORANGES, INCL TMLPS	69,518	58,406	207,883	185,878	580,755	37,743	29,831	111,706	100,528	324,139	
	OTHER CITRUS	3,604	4,823	15,887	20,081	24,297	3,124	3,649	14,032	17,111	20,789	
	Subtotal:----	162,264	162,333	545,203	534,953	1,212,916	87,236	87,088	303,668	305,938	704,836	
FR, FRT, NON-CIT	MT											
	APPLES	49,783	43,563	363,378	298,495	663,048	31,759	29,101	217,679	194,801	405,155	
	AVOCADOS	1,930	636	5,654	4,243	12,489	1,632	775	4,723	3,319	13,228	
	CHERRIES SWT & TRT	137	363	655	4,212	30,268	130	277	659	4,096	139,775	
	GRAPES	648	1,107	92,627	114,695	204,786	943	1,525	113,752	140,555	250,677	
	KIWI/FRUIT	1,328	960	5,094	2,847	9,505	1,963	1,395	6,939	4,011	13,084	
	MELONS	3,790	3,361	25,666	27,310	212,881	2,494	2,034	13,907	14,182	85,470	
	PAPAYA	607	755	3,664	3,416	8,260	1,287	1,539	7,047	7,416	18,107	
	PEACHES & NCTRNS	520	666	3,848	2,261	68,235	567	723	3,223	2,327	63,671	
	PEARS	9,475	10,522	85,457	92,141	127,960	5,337	6,363	44,366	49,909	71,527	
	PLUMS/PRUNES	308	256	4,372	2,516	40,431	532	395	4,326	2,826	48,372	
	STRAWBERRIES	1,255	2,350	7,406	10,650	49,320	2,618	5,220	20,185	25,283	86,629	
	OTHER NON-CITRUS	1,389	1,816	15,861	17,837	48,272	1,126	1,410	17,078	17,081	60,322	
	Subtotal:----	71,174	66,362	613,688	580,629	1,475,462	50,394	50,762	453,890	465,811	1,256,023	
CNO/PREP FRUIT	MT											
	CHERRIES TRT CNO	238	551	1,956	3,565	8,722	344	712	2,729	4,392	11,490	
	FRUIT MIXTURES	1,961	1,784	13,116	11,874	28,885	2,260	2,182	15,104	13,742	34,317	
	MARACHINO CHRY	239	598	1,995	3,935	4,917	488	1,216	4,215	5,984	10,196	
	PEACHES CANNED	1,539	1,381	7,039	7,706	20,915	1,403	1,369	6,387	7,174	19,087	
	PINEAPPLE CANNED	238	478	1,387	1,481	3,833	211	408	1,178	1,282	3,445	
	FRT PREP/PRES	5,583	5,610	31,157	27,904	77,143	6,622	6,122	35,118	33,203	89,360	
	OTHER CANNED FR	4,935	2,885	16,434	16,624	41,246	4,418	2,875	15,351	15,841	38,673	
	Subtotal:----	14,736	13,290	73,088	73,093	185,663	15,747	14,886	80,085	81,621	206,571	
ORIEO FRUIT	MT											
	PRUNES, ORIEO	5,504	4,394	27,504	25,524	60,237	12,229	10,082	64,001	58,128	142,075	
	RAISINS, ORIEO	9,550	8,184	50,847	48,795	122,132	15,673	13,730	82,885	84,235	196,097	
	OTHER ORIEO FRUIT	1,148	1,573	11,233	11,568	32,032	3,577	4,125	26,765	27,004	62,303	
	Subtotal:----	16,203	14,152	89,585	85,888	214,402	31,479	27,939	173,651	169,368	400,476	
FROZEN FRUIT	MT											
	BLUEBERRIES, FZN	739	692	2,688	3,931	7,742	1,097	1,115	3,924	6,208	11,597	
	STRAWBERRIES, FZN	2,624	1,506	11,111	7,825	25,729	3,489	1,975	14,361	10,357	33,529	
	OTHER FZN FRUIT	1,525	1,961	5,979	10,999	19,310	2,204	2,926	9,103	14,616	27,829	
	Subtotal:----	4,889	4,160	19,778	22,756	52,782	6,791	6,017	27,388	31,182	72,956	
FRT&VEG JUICE (SSE)	KL											
	GRAPEFRUIT JU CNC	5,936	5,131	20,569	17,633	55,965	4,137	3,491	13,916	13,590	41,668	
	ORANGE JU NT CNC	16,014	13,154	69,831	59,273	156,960	10,927	10,493	46,083	43,850	105,564	
	ORANGE JUICE CNC	26,017	25,704	100,572	95,788	284,382	21,460	14,736	63,126	58,019	165,312	
	OTHER JUICES	31,032	34,570	149,302	203,652	426,297	26,091	27,936	112,248	143,319	317,333	
	Subtotal:----	79,000	78,561	340,276	376,347	923,605	62,616	56,658	235,374	258,779	629,879	
VEGETABLES FR	MT											
	ASPARAGUS, FR, CHLO	2,773	1,526	4,508	2,416	18,543	10,618	6,092	17,415	9,052	66,817	
	BROCCOLI	9,080	15,484	45,388	57,798	116,621	6,649	8,779	36,666	34,680	91,261	
	CAULIFLOWER	7,130	11,188	40,993	46,562	99,327	4,839	6,649	29,974	29,434	73,676	
	CELERY	8,775	9,926	50,170	51,557	111,149	5,482	2,690	26,346	16,581	57,180	
	LETTUCE, FR, CH.	25,776	24,544	133,606	124,177	275,794	10,361	9,945	83,175	55,018	184,043	
	ONIONS, FR	21,210	12,150	196,909	115,723	311,266	8,414	4,088	63,772	33,824	105,026	
	PEPPERS	2,911	4,773	20,899	23,567	50,146	3,582	4,172	21,499	18,480	48,726	
	TOMATOES, FR, CH.	7,542	7,865	58,732	52,823	139,476	6,659	6,097	53,592	42,477	109,687	
	OTHER VEG, FR.	43,639	43,978	243,222	234,762	726,644	27,715	26,939	155,749	149,067	400,143	
	Subtotal:----	128,840	131,438	794,430	709,389	1,848,970	84,323	75,456	488,192	388,617	1,136,564	
VEGETABLES CANNED	MT											
	CATSUP & CHILI SA	3,018	3,468	17,958	17,095	40,411	2,193	2,565	12,745	12,697	29,801	
	SWEET CORN CANNED	12,553	12,970	68,787	64,977	165,152	10,578	10,355	58,508	51,403	138,094	
	TOMATO PASTE	10,238	6,823	43,264	41,132	86,613	8,524	5,715	35,079	32,727	71,448	
	TOMATO SAUCE	7,048	7,333	35,240	34,737	79,204	6,700	7,065	33,598	33,628	77,615	
	OTHER CANNED VEG.	16,833	21,100	90,258	104,954	234,435	20,541	26,537	110,174	131,877	281,163	
	Subtotal:----	49,692	51,695	255,509	262,898	605,818	48,538	52,238	250,106	262,335	598,123	
FROZEN VEGETABLES	MT											
	FROZEN FRENCH FRY	31,120	26,156	134,705	134,599	353,130	23,814	19,184	101,233	99,033	260,204	
	FZN SWT CORN	5,793	3,997	31,673	25,172	65,341	4,620	3,296	27,664	21,416	57,477	
	OTHER POT. FZN	1,589	1,328	8,564	8,061	25,302	1,442	1,173	6,999	6,531	20,454	
	OTHER FZN VEG	5,595	4,854	28,578	27,964	69,838	4,788	4,413	25,332	25,801	63,108	
	Subtotal:----	44,098	36,336	203,521	195,797	513,613	34,665	28,069	161,230	152,783	401,245	
OEHYO VEGETABLES	MT											
	GARLIC OEHY	589	751	3,223	3,744	7,831	1,402	1,699	7,686	8,567	18,414	
	ONIONS OEHY	2,797	2,033	16,902	12,871	33,871	6,753	4,766	31,710	29,828	70,932	
	POTATO OEHYO	5,566	3,131	21,383	22,702	58,542	5,621	3,673	21,992	22,774	58,976	
	OTHER OEHY VEG.	2,981	4,658	20,163	21,495	42,790	5,770	7,659	32,426	33,375	67,418	
	Subtotal:----	11,935	10,574	61,673	60,814	143,037	19,548	17,798	93,815	94,546	215,741	
TREE NUTS	MT											
	ALMONO SH/PREP	24,878	22,602	107,972	132,112	214,014	81,614	68,614	349,647	359,885	724,459	
	ALMONOS, UNSHLO	1,245	898	8,865	8,855	17,885	3,334	2,145	22,826	22,097	45,292	
	PISTACHIO, UNSHLO	1,207	1,074	7,091	7,606	11,788	3,215	3,784	19,003	26,794	34,698	
	WALNUTS, SHLO	1,696	1,618	13,375	11,887	21,816	5,846	5,436	35,636	37,503	65,227	
	WALNUTS, UNSHLO	1,181	1,211	47,186	53,779	50,659	2,200	2,122	76,506	103,609	82,970	
	OTHER NUTS	5,112	5,171	32,315	38,517	58,762	12,500	15,410	81,777	104,190	162,713	
	Subtotal:----	35,322	32,576	216,807	252,760	374,926	108,712	97,512	585,397	654,082	1,115,362	
NURSERY PRODUCTS	NONE											
	CUT FLOWERS	0	0	0	0	0	2,979	3,561	13,992	17,040	38,518	
	OTHER NURSERY	0	0	0	0	0	14,986	14,576	69,382	64,574	157,642	
	Subtotal:----	0	0	0	0	0	17,966	18,138	83,374	81,615	196,161	
HOPS & PRODUCTS	MT											
	HOP EXTRACT	601	185	2,297	1,853	4,394	9,939	3,623	39,910	29,558	70,104	
	HOP PELLETS	257	535	3,837	3,128	6,822	1,339	2,768	22,504	16,097	39,412	
	HOPS, NSFP	302	598	1,942	2,015	2,854	2,263	2,835	12,146	10,683	17,720	
	Subtotal:----	1,161	1,319	8,078	6,997	14,070	13,543	9,227	74,562	56,339	127,237	
WINE	KL											
	GRAPE WINES	9,862	13,199	45,829	57,723	123,669	15,976	23,304	73,369	103,767	200,972	
	OTHER WINE PRODUCTS	1,037	816	5,730	5,306	12,519	1,256	1,168	6,179	6,580	15,044	
	Subtotal:----	10,900	14,016	51,560	63,030	136,188	17,233	24,473	79,548	110,347	216,017	
MISCELLANEOUS	KL											
	BEER & BEVERAGES	61,022	49,181	292,320	290,816	834,125	37,630	31,553	176,067	175,241	508,824	
	EDIBLE PREPARATIONS	14,707	15,526	84,004	82,756	194,915	48,406	62,919				

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
FEB 96

NAME		QUANTITY				VALUE (1,000 DOLLARS)					
GROUP &	COMMOITY	CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT	MT										
APPLES		3,890	6,618	29,224	46,496	142,315	1,875	3,031	10,542	17,820	95,959
AVOCADO		500	443	17,014	16,749	18,869	175	414	16,610	14,487	17,636
BANANA		272,735	285,046	1,504,623	1,519,894	3,673,712	77,889	79,586	412,390	430,169	1,052,675
CANTELOUPE		36,691	32,013	108,265	125,759	274,960	11,356	10,247	31,215	37,135	81,334
GRAPE		75,501	86,333	155,115	151,273	363,687	58,190	56,271	127,042	143,458	305,123
KIWI FRUIT		109	629	489	2,774	36,557	76	442	364	2,315	21,709
MANGO		1,936	3,863	10,472	11,469	142,045	1,669	2,943	10,658	11,699	120,810
PEACH		14,725	14,656	41,389	32,912	49,504	9,280	9,406	26,472	24,905	31,822
PEAR		8,624	14,849	10,216	16,868	48,064	3,881	7,992	7,304	12,190	26,363
PINEAPPLE		9,443	8,810	48,898	47,117	124,861	3,723	2,912	17,225	16,406	42,735
STRAWBERRY		2,723	3,468	6,253	7,676	26,775	6,808	10,149	14,027	20,707	45,952
OTHER MELON		28,889	33,703	94,986	120,383	262,325	9,385	10,488	28,597	36,032	86,115
OTHER FRUIT		40,494	43,413	220,584	234,132	517,083	17,880	21,780	98,873	114,777	228,312
Subtotal:----		496,266	533,850	2,247,535	2,333,508	5,680,764	202,195	215,666	801,326	882,109	2,156,551
ORIO FRUIT	MT										
ORO APRICOT		1,057	765	7,133	7,433	14,219	1,731	1,654	11,002	15,890	23,594
ORO FIG & PASTE		1,866	174	6,946	2,636	12,257	1,881	191	8,395	4,363	14,525
OTHER ORO FRUIT		1,464	1,836	9,253	11,732	21,971	2,005	2,927	13,320	17,253	31,441
Subtotal:----		4,388	2,775	23,333	21,802	48,448	5,617	4,772	32,718	37,507	69,561
FROZEN FRUIT	MT										
FZN BLUEBERRIES		377	466	3,515	3,321	8,364	474	657	4,819	4,339	11,187
FZN STR		4,196	1,763	8,195	4,005	26,585	4,083	1,743	8,674	3,695	26,548
OTHER FZN FRUIT		1,929	2,294	7,302	9,457	24,786	2,243	3,021	7,903	11,740	27,293
Subtotal:----		6,503	4,524	19,013	16,783	59,736	6,801	5,421	21,396	19,774	65,030
CANNEO/PRP FRUIT	MT										
CANNED OLIVES		5,181	5,379	25,907	28,178	64,089	13,316	14,321	63,731	76,842	163,721
CANNED ORANGES		5,072	7,630	17,880	21,081	50,983	4,819	8,495	15,161	23,378	47,960
CANNED PEACH		1,172	453	9,810	7,173	18,166	714	325	5,642	5,097	10,779
CANNED PINEAPPLE		25,737	26,386	129,259	119,989	298,079	12,591	16,663	62,517	72,986	151,203
MIXED FRUIT		3,133	5,356	18,881	23,090	37,535	2,394	4,891	13,871	21,190	30,492
PRP/PRS FRUIT		4,721	4,007	27,398	23,478	71,493	5,919	5,285	34,627	32,628	91,482
OTHER CANNED FRUIT		5,005	5,931	23,293	28,148	59,280	6,468	7,250	30,809	35,329	77,086
Subtotal:----		50,024	55,145	252,431	251,140	599,628	46,225	57,234	226,361	267,453	572,725
FRT&VEG JUICE (SSE)	KL										
APPLE JUICE		64,352	29,264	359,310	256,546	929,629	16,971	12,803	82,577	107,043	256,927
FCOJ		97,478	78,767	570,447	338,249	885,508	21,685	21,352	108,257	82,992	182,626
GRAPE JU		1,203	18,324	21,530	62,747	62,747	470	4,933	7,700	20,444	20,428
PINAP JU		34,435	30,513	127,493	140,235	299,527	6,673	7,137	24,461	31,785	63,778
OTHER FRUIT JUICES		17,119	9,700	88,648	53,251	247,661	6,689	7,639	46,007	37,185	111,080
Subtotal:----		214,589	166,570	1,167,430	865,476	2,425,074	52,491	53,867	269,005	279,452	634,840
FRESH VEGETABLES	MT										
GARLIC		1,694	1,139	5,124	3,749	22,685	2,225	1,718	6,903	4,775	29,250
ASPARAGUS		6,963	5,223	19,801	17,435	34,631	12,030	9,906	32,694	31,802	55,663
BELL PEPPER		27,944	33,509	71,711	94,672	131,363	33,326	18,258	95,932	64,620	177,121
CARROTS		5,485	6,834	57,369	56,294	101,168	1,553	1,635	15,659	13,999	27,064
CHILI PEPPER		8,049	8,913	27,076	38,391	79,553	8,227	5,986	31,079	26,079	67,491
CUCUMBER		42,529	43,661	142,660	173,829	237,483	26,758	13,591	85,832	46,003	127,518
ONIONS		24,921	29,758	78,337	88,707	216,043	12,079	17,384	59,545	70,651	129,063
POTATO, INCL SO		22,976	56,038	97,118	224,888	246,481	4,206	10,865	19,100	43,802	44,505
SQUASH		18,223	22,997	67,181	86,412	111,486	14,723	14,976	53,398	40,824	83,567
TOMATOES		91,754	104,773	215,707	310,689	559,771	86,584	63,202	195,548	221,886	406,067
OTHER FRESH VEGETAB		44,909	50,127	173,997	197,725	396,143	31,476	26,717	117,346	107,446	240,702
Subtotal:----		295,453	362,977	956,086	1,292,795	2,136,811	233,192	184,245	713,041	671,892	1,388,016
CANNED/OEHO VEGET	MT										
CNO ARTICHOKE		839	1,876	4,508	9,135	20,901	1,409	3,316	8,327	16,672	37,731
CANNED BAMBOO		1,624	1,466	12,993	14,583	27,340	1,326	1,478	10,022	14,353	23,198
CNO MSHROOMS		6,214	3,948	23,951	19,806	71,765	13,760	8,228	58,613	44,869	167,112
CNO PIMIENTO		456	732	3,836	3,507	8,580	645	945	5,468	4,718	11,639
CNO TOM		2,722	2,952	20,261	23,459	56,988	925	1,142	7,191	10,269	23,520
CANNED WATERCHESTNU		2,040	3,247	8,857	8,165	33,353	1,424	2,350	6,967	6,066	23,904
TOMATO PASTE & SAUC		3,699	2,560	16,827	13,355	50,443	2,692	2,283	12,700	13,006	42,627
ORIO MUSHROOMS		181	197	929	672	2,352	1,547	2,031	9,471	8,288	22,432
ORIO TOMATOES		313	568	2,134	2,462	5,587	1,187	2,130	7,962	9,008	21,544
OTHER OEHO VEGETAB		11,826	6,203	51,102	43,874	107,049	8,732	7,005	43,700	44,524	102,290
OTHER CANNED VEGETA		16,639	17,168	85,258	85,873	210,382	16,551	16,701	84,570	84,367	197,277
Subtotal:----		46,558	40,923	230,662	224,896	594,746	50,204	47,615	254,997	256,145	673,278
FROZEN VEGETABLES	MT										
BROCCOLI FZN		19,229	24,667	73,749	91,571	169,617	11,817	13,225	46,189	51,421	101,122
CAULIFLOWER FZN		2,345	1,698	20,200	13,642	24,473	1,702	1,139	12,711	8,205	15,663
POTATO FZN		11,349	13,843	64,819	72,678	159,056	7,079	8,491	37,915	43,821	96,764
OTHER VEG FZN		10,850	10,051	65,822	75,653	219,639	8,962	8,133	43,501	42,852	98,674
Subtotal:----		43,774	50,260	224,591	253,546	572,785	29,560	30,990	140,316	146,301	312,224
TREE NUTS	MT										
BRAZILS TOT		111	0	2,783	1,295	10,643	309	0	6,806	3,386	19,939
CASHWES TOT		4,118	17	23,200	13,210	55,278	18,120	101	101,710	65,922	243,521
COCONUT		3,402	1,073	22,181	18,530	58,370	2,589	1,296	17,644	15,493	47,599
PECANS		1,678	1,019	20,590	21,064	25,275	5,399	2,770	48,799	36,742	72,806
OTHER NUTS		1,177	7,669	10,983	23,743	22,594	4,943	27,287	41,662	85,622	88,436
Subtotal:----		10,487	9,780	79,739	77,845	172,163	31,362	31,455	216,623	207,168	472,303
NURSERY PRODUCTS	M										
CARNATIONS		98,007	106,737	494,713	562,495	1,149,989	8,554	10,763	42,478	54,984	107,806
CHRISTMAS TREES		0	0	2,012	2,087	2,013	0	0	17,250	18,049	17,268
CHRYSANTHEMUMS		46,456	51,870	253,017	288,080	616,201	5,033	6,106	27,468	33,237	71,869
ROSES		123,353	119,440	331,795	361,319	750,511	26,643	29,186	62,782	76,904	143,513
TULIP BULBS		0	15	77,694	86,633	321,236	0	3	9,487	11,558	40,542
OTHER CUT FLOWERS		0	0	0	0	0	15,453	19,102	59,394	69,230	149,908
OTHER NURSERY PRODU		0	0	0	0	0	23,863	26,254	121,745	137,845	276,880
Subtotal:----		267,817	278,064	1,159,234	1,300,616	2,839,951	79,547	91,416	340,607	401,812	807,789
HOPS & PRODUCTS	MT										
HOPS & PELLETS		1,036	1,331	4,292	4,257	5,190	7,257	9,345	28,720	29,676	34,466
OTHER HOP PRODS		200	237	476	316	555	1,223	1,608	2,902	2,190	3,403
Subtotal:----		1,236	1,569	4,769	4,574	5,746	8,480	10,953	31,623	31,866	37,870
WINE	KL										
RED WINE		8,014	8,993	51,073	57,665	125,483	30,758	31,225	186,328	221,587	453,968
SPARKLING WINE		1,288	1,149	16,155	16,927	29,393	11,673	10,475	135,156	161,095	266,227
WHITE WINE		5,740	6,598	39,780	44,713	94,579	17,005	20,392	126,020	144,463	303,476
OTHER WINE PRODUCTS		0	0	0	0	0	4,025	4,821	32,049	32,611	75,048
Subtotal:----		15,043	16,740	107,010	119,306	249,456	63,462	66,913	479,555	559,758	1,098,720
MISCELLANEOUS	KL										
BEER & BEVERAGES		95,216	99,089	480,982	553,380	1,379,486	77,898	84,934	401,296	480,938	1,161,364
OTHER MISC.		0	0	0	0	0	60,796	78,581	331,168	391,498	857,539

EXPORT NEWS AND OPPORTUNITIES

USDA Announces Market Access Program Allocations for FY96

On May 3, 1996, Secretary of Agriculture Dan Glickman announced fiscal year 1996 allocations of \$90 million to 66 U.S. trade organizations for export promotion activities under the Market Access Program (MAP). Of the total, \$26.9 million, or 30 percent, was allocated to 33 industry groups within the horticultural sector.

The MAP is authorized by the 1996 Farm Bill and uses funds from USDA's Commodity Credit Corporation (CCC) to help U.S. producers, exporters and other trade organizations finance cost-share promotional activities for U.S. agricultural products. The 1996 bill renamed the program, formerly known as the Market Promotion Program, and authorizes funding of the MAP up to \$90 million annually through 2002. The MAP encourages the development, maintenance and expansion of commercial export markets for agricultural commodities. Activities financed include consumer promotions, market research, technical assistance and trade servicing.

The following is a list of participating horticultural groups and their 1996 allocations:

American Brandy Association	\$300,000
Asparagus USA	\$170,000
Blue Diamond Growers (cooperative)	\$1,410,000
California Agricultural Export Council (figs, dates, fresh apricots, Bartlett pears, avocados, pomegranates, cut flowers)	\$275,000
California Cling Peach Advisory Board	\$630,000
California Kiwifruit Commission	\$155,000
California Pistachio Commission	\$335,000
California Prune Board	\$2,020,000
California Strawberry Commission	\$455,000
California Table Grape Commission	\$1,970,000
California Tomato Board	\$410,000
California Tree Fruit Agreement	\$450,000
California Walnut Commission	\$2,230,000
Cherry Marketing Institute (tart cherries)	\$155,000
Florida Department of Citrus	\$3,650,000
Ginseng Board of Wisconsin	\$65,000
Hop Growers of America	\$96,000
International Apple Institute	\$265,000
National Grape Cooperative Association (cooperative)	\$110,000
National Honey Board	\$130,000
National Potato Promotion Board	\$585,000
North American Blueberry Council	\$100,000
New York Wine & Grape Foundation	\$18,000
Ocean Spray Cranberries (cooperative)	\$120,000
Oregon-Washington-California Pear Bureau	\$815,000
Pacific Northwest Wine Promotion Coalition	\$115,000
Raisin Administrative Committee	\$1,405,000
Sunkist Growers (cooperative)	\$2,020,000
Texas Produce Export Association (Texas grapefruit)	\$150,000
United Fresh Fruit and Vegetable Association	\$150,000
USA Fresh Sweet Cherry Promotion	\$625,000
Washington State Apple Commission	\$2,590,000
Wine Institute	\$2,980,000
Total Horticultural Division Program	\$26,954,000

GSM-102 Credit Guarantee Program quiet since last report

The table on the following page lists registrations in FY 1996 through May 17 for various horticultural commodities and products. For example, through this program, the U.S. exporter can be paid by the U.S. bank immediately upon export if an irrevocable letter of credit is opened by the importer's bank and financed by the U.S. bank. The importer's bank then has up to three years to repay the U.S. bank. The following table presents FY 1996 allocations by country by commodity and product. A distinctive feature of the FY 1996 GSM-102 is the move toward more "commodity basket" programs, i.e., one country allocation under which are listed several commodities and products that may be registered on a first-come, first-served basis. This structure provides more flexibility to exporters in registering different sizes of shipments under the program. Repayment terms vary under the program, from the standard 3-year to 90-day terms. *Cautionary information for use of the table on page 10. The table reflects only exporter applications for guarantees that have been entered into the GSM 102 computerized system. At any given time, exporter applications are in process, and not all of those received have been entered into the System. Moreover, all applications are initially entered into the System on a provisional basis until price reviews have been completed, the guarantee fee has been received, and the written guarantee has been issued. Thus, some applications now in the System may in the future be removed, and the commodity balances correspondingly increased.* For details on terms and authorizations see the footnotes to the Table. Note: applications to include other horticultural commodities and products in GSM-102 programs will be considered by FAS. (For further information on the GSM-102 program for horticultural commodities, contact Robert Knapp, 202-720-6877.)

Korea tender for imported onions

On May 10, 1996, the Korean Agricultural and Fishery Marketing Corporation (AFMC) announced that a tender for 10,000 tons of

onions would be held on May 17. This decision was made to stabilize market prices and to offset a poor harvest. The Korean government already has fulfilled its onion quota for 1996 of 13,289 tons.

On May 16, 1996, the Korean government adjusted its May 17 tender volume from 10,000 tons to 3,000 tons, because of declining prices and newly harvested onions arriving on the market. However, prices began to drop with the announcement of the additional quotas and the arrival of newly harvested onions. On May 2 to May 9, wholesale prices for premium grade onions ranged from US \$1.16 to \$1.79 per kilogram, respectively. However, by May 16 wholesale prices for the same type onions had dropped to US \$0.78 per kilogram.

Out of 6 tender applicants, the May 17 tender of 3,000 metric tons was awarded to Moon Myung Industries, Ltd. at \$422 per ton C & F Pusan. Moon Nyung will supply the 3,000 tons of early-variety onions from California. The delivery should be made by July 20. No additional tender for onions is expected in the near future.

New Zealand kiwifruit forecast raised again

The latest crop estimate from kiwifruit packhouses revised production estimates to 63 million trays or 252,000 tons. This is a 16 percent increase over the previous projection published in the May circular of 216,000 tons, 9 percent above last year's crop of 227,000 tons. Based on these estimates, exports are now forecast at 204,000 tons, up 11 percent from the previous forecast of 184,000 tons. Due to this large crop, the Kiwifruit Marketing Board has revised the fruit size standard to allow more of the popular large-sized fruit to move into the export market.

The Board has contracted a smaller volume of Class II fruit to Australia. Although no reason is given for this reduction, it is thought that it may be a response to last year's leakage of class II through Australia into Hong Kong and Southeast Asia, thus undermining Class I marketing efforts. These changes mean that crop management will

FY 1996 GSM-102 Credit Guarantee Coverage 1/

Announced Allocations

Exporter Applications Country/Commodity	FY 1996 (\$1,000)	Approved FY 1996 (\$1,000)	Balance (\$1,000)
China	100,000	0	100,000
Potatoes 2/	0	0	0
Hops and Products	0	0	0
India	15,000	0	15,000
Treenuts 3/	0	0	0
Indonesia	160,000	54,800	105,200
Potatoes 2/	0	0	0
Tree nuts 4/	0	0	0
Fresh fruit 19/	0	0	0
Raisins and dates	0	0	0
Papua New Guinea 5/	1,000	0	1,000
Canned Vegetables	0	0	0
Czech Republic	10,000	0	10,000
Potatoes 6/	0	0	0
Apples	0	0	0
Slovakia	10,000	0	10,000
Frozen Concentrated Orange Juice	0	0	0
Poland 5/	25,000	12,000	13,000
Potatoes 2/	0	0	0
Russia 5/	50,000	28,800	21,200
Canned or Frozen Vegetables 7/	0	0	0
Fresh Fruits 8/	0	0	0
Frozen Concentrated Orange Juice	0	300	0
Almonds	0	0	0
Potatoes	0	0	0
Potato Flakes	0	0	0
Egypt 9/	160,000	95,500	64,500
Potatoes 6/	0	0	0
Tunisia	75,000	16,000	59,000
Almonds/Walnuts	0	0	0
Raisins	0	0	0
Southern Africa Region 10/	50,000	4,500	45,500
Tree nuts 4/	0	0	0
Potatoes 2/	0	0	0
East Caribbean Region 11/	70,000	49,100	20,900
Fresh fruit 12/	0	0	0
Mexico 13/	1,150,000	1,150,800	0
Almonds	0	0	0
Fresh Fruits 14/	0	0	0
Hops and Products	2,300	2,300	0
Potatoes 6/	0	0	0
Andean Region 15/	200,000	171,800	28,200
Tree Nuts and	0	0	0
Raisins & Freeze-dried Apples	0	0	0
Fresh Fruits 16/	0	0	0
Central America Region 17/	60,000	52,400	7,600
Potatoes 6/	0	0	0
Argentina	20,000	0	20,000
Potatoes	0	0	0
Brazil	150,000	37,600	112,400
Fresh Fruit 18/	0	0	0
Potatoes 6/	0	0	0

1/ Coverage announced for FY 1996 as of May 17, 1996 as detailed in FAS Program Announcements (tel: 202-690-1621 for information); unless otherwise noted, terms are FOB, 90-days to 3 years. 2/Cut and frozen for french fries, and potato flakes. 3/ Walnuts, pistachios, almonds. 4/ Almonds, walnuts. 5/ Terms are 90 days to one year; for 1-yr terms for Russia, principal repayments plus accrued interest are due at 6-month intervals; C&F coverage also available to point of first ocean discharge for non-Russian flag carriers (see Program Announcement for details). 6/ Cut and frozen for french fries. 7/ Canned or frozen (corn, peas, mixed vegetables, tomatoes, green beans, and spinach). 8/ Apples, oranges, tangerines, lemons, and pears. 9/ Egypt program (90-day to one year terms) authorized at \$160-million level for FY96, details for remaining \$60 million will be issued later. 10/ Angola, Botswana, Burundi, Kenya, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Rwanda, Seychelles, South Africa, Swaziland, Tanzania, Uganda, Zaire, Zambia, Zimbabwe. 11/ Barbados, Grenada, Guyana, St. Lucia, St. Vincent and the Grenadines, Suriname, and Trinidad and Tobago; \$70 million authorized for FY96, details of remaining \$20 million will be issued later. 12/ Apples, grapes, pears, plums, and peaches. 13/ Mexico's terms are 90 days to 2 years; \$1.25 billion authorized for FY96, details for remaining \$550 million will be issued later. 14/ Apples, pears, plums, peaches, nectarines, kiwifruit, and strawberries. 15/ Includes Bolivia, Colombia, Ecuador, Chile, Peru, and Venezuela; \$350 million authorized for FY96, details for remaining \$150 million will be issued later. 16/ Almonds, walnuts, pistachios, pecans, and hazelnuts; apples, pears, plums, peaches, nectarines, and strawberries. 17/ Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, and Panama; \$60 million authorized for FY96, details for remaining \$20 million will be issued later. 18/ Apples; Brazil coverage is for one-year terms; the FY96 authorization is for \$255 million, details of the remaining \$105 million will be issued later. 19/ Fresh fruit including apples, grapes, oranges, pears, plums, prunes, cherries, and lemons.

not be required this season, but monitoring of early season yields will continue.

Horticultural exports to Mexico started to recover in first quarter 1996

The first quarter of 1996 appears to have marked the turning point in the falling trend of U.S. horticultural exports to Mexico and the rising trend of U.S. horticultural imports from Mexico. After falling sharply each quarter in 1995 in the wake of the December 1994 peso devaluation, U.S. horticultural exports to Mexico during January to March of 1996 were valued at nearly \$84 million, up 26 percent from the same quarter in the preceding year. For example, apple shipments were valued at \$15.5 million, up 22 percent. Table stock potato shipments increased 166 percent to total \$3.2 million. Exports of frozen french fries approached \$1.9 million, up 92 percent. Almond shipments totaled \$1.5 million, an increase of 87 percent. Exports of pecans were valued at nearly \$3 million, compared to just \$90,000 in the first quarter of 1995. Shipments of hops and hop products continued to show strong growth, climbing 58 percent to \$7.6 million. Cut flower exports topped \$2 million, up 41 percent.

Regarding U.S. horticultural imports from Mexico, the total value for the same period fell 8 percent to \$779 million, also a reversal of the recent trend. Notable developments for the first quarter (value and percent decrease from the previous year in parenthesis): tomatoes (\$180 million, -6 percent); peppers (\$50 million, -35 percent); cucumbers (\$48 million, -35 percent); chili peppers (\$17 million, -34 percent); and celery (\$3 million, -61 percent).

These first quarter trade performances translate into a horticultural product trade surplus in Mexico's favor of \$695 million. However, this figure represents an 11 percent reduction from the surplus level Mexico posted in the first quarter of 1995. The outlook is for a steady, gradual recovery in U.S. horticultural product exports. Continued MAP-funded market development and promotion activities will be critical in helping U.S. horticultural product sales to rebound in the Mexican market. In addition,

the new Supplier Credit Guarantee Program when operational is expected to assist in boosting shipments.

WORLD TRADE SITUATION AND POLICY UPDATES

India to allow imports of consumer pack almonds, but prunes and consumer pack pistachios remain banned

The Government of India announced on May 21 that imports of roasted, salted, or flavored almonds in consumer packs would be freely importable. A related amendment to India's Harmonized System tariff schedule has been issued. This development follows weeks of effort on the part of the U.S. Embassy, USDA, and other U.S. government agencies to reverse the Indian government's decision to ban imports of dried prunes and consumer pack nuts. While the May 21 announcement clears the way for U.S. almond exporters to pursue market development opportunities for consumer pack almonds in this promising market, India is maintaining import bans on several other products in the dried fruit and nut category, including prunes and consumer pack pistachios. Efforts aimed at securing a favorable resolution to these remaining issues will continue, both in New Delhi and Washington.

ITC advances anti-dumping investigation of Mexican tomatoes

With a 5-0 affirmative vote on May 16, the International Trade Commission (ITC) made a preliminary determination that U.S. tomato growers have been injured, or threatened with injury, by imports of Mexican tomatoes. This step advances the anti-dumping petition filed on April 1 by assorted groups representing Florida tomato growers. The next step in the consideration of the petition is the Commerce Department's preliminary decision on dumping due on September 5. USDA Market News data through early May show that imports of Mexican

tomatoes so far in the 1995/96 season have risen 13 percent over last season's level. The current March 1-July 14 tariff rate quota of 175,579 MT was filled on April 25, triggering an increase in the import duty from 3.2 to 4.4 cents per kilogram.

Limited U.S. access to Australian cherry market achieved

Under a recently concluded agreement between USDA's Animal and Plant Health Inspection Service (APHIS) and its Australian counterpart, fresh sweet U.S. cherries are now being exported to Australia. Currently, only cherries produced in San Joaquin County, California, can be shipped to Australia. Industry sources estimate near-term market potential in Australia at about \$1 million annually. The addition of Australia as an eligible export destination for U.S. cherries would boost sales prospects for an industry that registered exports to all countries totaling \$137 million in CY 1995.

The partial opening for U.S. cherries is a welcome development, but Australia continues to deny access for a range of U.S. fruits on phytosanitary grounds, among them Florida citrus, grapes, apples, pears, stone fruit, berries, and sweet cherries from other producing areas of the United States.

Correction to USDA article on concentrated apple juice and Chilean government subsidies to fruit farmers

Chilean fruit farmers do not receive direct subsidies for production, as previously reported on page 26, column 2, in the article "Outlook for Concentrated Apple Juice Production and Trade for Selected Countries" of the April 1996 issue of USDA's *World Horticultural Trade & U.S. Export Opportunities*. The correction is based on a more complete USDA analysis of the Chilean fruit sector. Government assistance is being provided by Chile through an export promotion fund, which is jointly funded by the Chilean government and fruit industry.

Notice of Change

The table on page 13 should replace the table on canned tomatoes published in the *World Horticultural Trade & U.S. Export Opportunities* (page 20), April 1996, due to an error in alignment of data for Italy's 1993/94, 1994/95 and 1995/96 marketing years.

Canned Tomatoes ^{1/}: Production, Supply, and Distribution in Selected Countries
Metric Tons Net Weight; Including whole peeled, and/or wedged, diced, crushed,
and other non-concentrated products; 1993/94 to Forecast 1995/96

Marketing Year ^{2/}	Beginning Stock	Production	Imports	Supply Distribution	Exports	Domestic Consumption	Ending Stock
France							
1993/94	3,984	45,233	85,089	134,306	3,898	119,104	11,304
1994/95	11,304	50,200	88,000	149,504	6,000	123,000	20,504
1995/96	20,504	30,000	90,000	140,504	6,000	123,000	11,504
Greece							
1993/94	3,252	23,467	3,806	30,525	9,910	20,000	615
1994/95	615	25,315	3,500	29,430	9,000	20,000	430
1995/96	430	29,000	3,500	32,930	12,000	20,000	930
Italy							
1993/94	247,000	1,367,000	5,000	1,619,000	650,000	835,000	134,000
1994/95	134,000	1,456,000	6,000	1,596,000	631,000	840,000	125,000
1995/96	125,000	1,450,000	10,000	1,585,000	680,000	840,000	65,000
Spain							
1993/94	15,000	212,000	100	227,100	55,000	170,100	2,000
1994/95	2,000	275,000	100	277,100	60,000	172,100	45,000
1995/96	45,000	209,000	100	254,100	60,000	174,000	20,100
Brazil							
1993/94	0	27,500	813	28,313	4,144	24,169	0
1994/95	0	10,000	334	10,334	1,963	8,371	0
1995/96	0	10,000	300	10,300	2,000	8,300	0
Chile							
1993/94	445	25,870	0	26,315	23,182	3,075	58
1994/95	58	25,000	0	25,058	20,689	3,200	1,169
1995/96	1,169	28,050	0	29,219	25,200	3,250	769
Total							
1993/94	269,681	1,701,070	94,808	2,065,559	746,134	1,171,448	147,977
1994/95	147,977	1,841,515	97,934	2,087,426	728,652	1,166,671	192,103
1995/96	192,103	1,756,050	103,900	2,052,053	785,200	1,168,550	98,303

Source: U.S. Agricultural Attache Reports. ^{1/} Includes whole peeled, and/or wedged, diced, crushed, and other non-concentrated products. ^{2/} Marketing years are July-June with the exception of France's which is August-July, and Brazil's which is May-April. Note: For calendar year reference, MY1993/94 would become CY1993.

Raisin Situation In Selected Countries

The 1995/96 raisin/sultana pack in selected producing countries of the Southern Hemisphere is estimated at 126,000 tons, up 19 percent from last year and the largest pack since the record outturn of 155,360 tons in 1991/92. Exports of raisins from the region in 1995/96 are expected to reach 96,700 tons. This represents an increase of 56 percent above last year. Significant export increases are expected in all Southern Hemisphere countries, with Australia leading the way. Australian exports may increase by 180 percent as the crop recovers from previous drought conditions and exporters try to recapture major markets in Germany, New Zealand, Canada and the United Kingdom. The 1995/96 Northern Hemisphere raisin pack, estimated at 485,225 tons, is down 18 percent, largely due to reductions in the United States and Mexico. Exports in the region are forecast to fall by nearly 6 percent as production decreases in the United States, and lower stocks and higher consumption in Turkey, offset smaller gains in other producing countries.

Summary

The 1995/96 raisin/sultana pack in the major commercial producing countries of the Southern Hemisphere (harvest in early 1996) is estimated at 126,000 tons, up 19 percent from last year and the largest pack since the record outturn of 155,360 tons in 1991/92. The Southern Hemisphere's 1995/96 raisin export season, which began in early-1996, is expected to reach a record 96,700 tons. This represents an increase of 56 percent above last year. Significant export increases are expected in all Southern Hemisphere countries, with Australia leading the way with an increase of over 180 percent as that country recovers from previous drought conditions.

The 1995/96 raisin/sultana pack in the Northern Hemisphere is estimated at 485,225 tons, down 3 percent from the previous estimate and 18 percent from last season. The reduction reflects a substantially smaller pack in the United States.

Overall exports from Northern Hemisphere countries are forecast to fall nearly 6 percent as a sharp decrease in Turkish exports offsets smaller gains in other producing countries.

Australia

The 1995/96 sultana crop is forecast at 62,000 tons, nearly double the drought and frost-reduced 1994/95 pack. Favorable weather and a reduction in the volume of sultana grapes being diverted to wine production resulted in the surge in output.

Australia's wine industry began consuming a significant volume of multipurpose grapes during the 1992/93 season. However, with the rise in production of premium wine grapes, the use of multipurpose grapes for wine is expected to decline, allowing sultana production to rebound over the medium-term to the levels achieved during the ten-year period prior to 1992/93. During the 1996 season, multipurpose grapes are

forecast to comprise around one-third of the overall wine grape intake. This ratio is expected to fall to about one-fifth by the beginning of the next decade, freeing up more raw material for the dried fruit industry.

Multipurpose grape varieties used in sultana production include muscat, gordo blanco, sultana, waltham cross and muscat hampshire. The main vine and dried fruit growing area is the Sunraysia district located on the River Murray in North Western Victoria. Technological and varietal improvements have led to the five year average yield of multipurpose grapes increasing from about 18 metric tons per hectare to 20 tons per hectare from the early to late 1980's. The average yield is expected to increase to 22 tons per hectare by 1996. Recent strategies for improving the quality of the dried fruit industry include: tightening dried fruit standards, investment in increased storage capacity for unprocessed fruit, holding minimum stock levels and packing against customer orders and installation of laser sorting machines.

Exports are forecast to nearly triple in 1995/96

As a result of the increased production, Australian exports of raisins/sultanas are forecast to increase dramatically in 1995/96 to 38,000 tons, 180 percent above the previous year's level. The major markets for Australian raisin/sultana exports are expected to include Germany, New Zealand, Canada, and the United Kingdom.

Exports are expected to increase in future years as multipurpose grapes become more available for raisins because of increased production of premium quality wine grapes. In 1994/95 it was reported that the returns for dried grapes were higher than the returns offered by wineries.

The Australian Dried Fruit Board (ADFB) had increased its overseas promotional efforts in recent years especially during the large harvests of 1991 and 1992. Overseas market development and advertising funding increased by more than 100 percent at that time. However, advertising expenditures were down in 1993/94 and 1994/95 by 31 and 68 percent

respectively, due to smaller crops and export supplies.

Overseas promotions have taken the form of an Australian export logo quality seal, and in-store advertising including the provision of display materials by the ADFB. The ADFB recently participated in a generic promotion campaign with the United Kingdom (UK) Dried Fruits Trade Association to promote raisin consumption in the UK.

Raisin imports are forecast to decline in 1995/96 by 34 percent below the previous year to 5,000 tons. Higher production and quality has discouraged imports. In addition, Australia have promoted the quality difference between Australian and imported product. Turkey is the dominant source of raisins, supplying up to 78 percent of imports into Australia. Greece and Iran also export raisins to Australia.

Tariff rates for dried grapes have fallen from 23 percent (18 percent for less developed countries) in 1988 to 8 percent (3 percent for LDC's) at present. The tariff rate will fall to 5 percent and will be free for LDC's on July 1, 1996.

Chile

Raisin production in 1995/96 is forecast at 34,000 tons, down 3 percent from last year because of a reduction in total table grape production. In addition to fresh consumption and drying, there is increasing competition for table grapes from the grape juice concentrate industry. Over the past year, increased demand for grape juice concentrate has stepped up competition for table grape export rejects. The market for discarded table grapes for wine production virtually disappeared following a significant fall in the demand and prices for low-quality, non-varietal wines.

Chilean exporters continue diversifying overseas markets

Exports of Chilean raisins are forecast to rise by nearly 17 percent to 33,700 tons in 1995/96. Exports in 1994/95 had been revised downwards

to 28,878 tons. Currently, over 90 percent of Chile's raisins are exported. Chilean exporters have continued the policy of maintaining stock levels as close to zero as possible. Export demand in 1995 decreased towards the end of the year; combined with the increased production, ending stocks were larger than usual. However, for the next 3 to 5 years, expansion in exports is expected to continue.

Chilean Raisin Exports 1995
Metric tons

Brazil	8,064
Colombia	3,519
Peru	3,434
United States	2,001
Venezuela	1,874
Netherlands	1,265
Hong Kong	1,130
All Others	7,591
Total	28,878

Latin America continues to be Chile's major target for exports. Brazil accounted for 28 percent of Chile's total exports in 1995. Venezuela, Peru, Colombia, and the United States are Chile's other important markets in the Americas. Exports to Mexico fell off significantly in 1995. The Netherlands and Hong Kong are also becoming important markets for Chile.

Prices received for exported raisins are normally much higher than domestic sales. As a result, the domestic market usually receives raisins rejected for export.

Domestic consumption expected to rise slowly

Most of the domestic raisins are used in the baking and industrial sectors in cakes, cookies, ice cream, etc. Only small amounts of raisins are consumed as a snack food. However, future levels of domestic consumption are expected to increase slowly, as disposable income rises in Chile.

The dried fruit industry receives no price supports or other direct government assistance. However,

in November of 1994, the Government announced the establishment of an Export Promotion Fund to address the difficult economic situation of many Chilean farmers. The Fund, which began operation in January 1995, is managed by the Chilean Government export promotion agency, ProChile. The initial funding level was \$10 million.

An 11 percent import tariff is charged on raisins. In addition, an 18 percent value added tax is charged on all consumer items, both domestic and imported.

South Africa

The 1995/96 raisin/sultana pack is forecast at 30,000 tons, down 22 percent from 1994/95. Inclement weather, including hail, frost, and wind damage during the growing season, and late-season rains, led to the decline in output. The quality of the crop is deemed fair.

South Africa has about 13,000 hectares planted to grapes for drying along the Orange River, where 97 percent of the crop is grown, and another 2,000 hectares further south along the Elephants River. About 70 percent of the sultana grape crop is dried. The remainder goes either to the fresh market, which is expanding, or to wineries, especially when the weather is not suitable for drying.

Development plans along the Orange River will extend the irrigation area available for raisin/sultana production over the next ten years. The Orange River region is an excellent producing area due to the desert climate. Fresh sultana grapes from this area mature early. After the grapes for the Christmas season are sold, the remainder is dried.

South African exports expected to increase aided by higher currency rates in European markets

Exports of South African raisin/sultanas are forecast to rise by nearly 21 percent in 1995/96 to 25,000 tons. Exports had slowed in 1994/95 due in part to poorer quality, strikes and shipping delays. The result was higher than normal

stocks. However, sales have reportedly picked up in the current marketing year. South Africa's primary export markets in 1994 were Germany and the United Kingdom, followed by France, Japan and the Netherlands.

Currency rates are continuing to have a positive effect on exports. In Europe, South Africa is encouraged to sell sultanas at a Minimum Import Price (MIP) which is profitable because of the current value of the rand against the European currencies. The value of the rand against the dollar also plays an important role. The weaker Rand (now at 4.20 to the dollar) has aided exports despite exports losing the General Export Incentive Scheme (GEIS) benefits.

Turkey

The 1995/96 sultana pack is estimated at 180,000 tons, unchanged from the November forecast but 2 percent greater than the upwardly-revised 1994/95 estimate of 176,000 tons. Despite cool weather during the growing season and rains during August and September, sultana production in 1995/96 rose because of a 3-percent expansion in harvested area, higher yields, and strong export demand.

The Turkish raisin export estimate for 1994/95 was revised upwards slightly from 140,000 to 145,000 tons, based on higher than expected exports to date. The ongoing depreciation of the Turkish lira against major foreign currencies is encouraging exports. The recent exchange rate was TL 77,700 for U.S. \$1.00. Recent prices for # 9 quality raisins ranged from TL 65,000-67,000 compared to TL 39,000-41,000 in early October. Raisins retail for about TL 200,000 per kilogram in big urban markets like Ankara.

Private Turkish traders have been able to successfully diversify into new markets and at the same time, increase their share of existing markets. Exports reached 168,642 tons in 1994/95, the second record in two years.

Primary markets of the European Union included the United Kingdom, Germany, the Netherlands, and Italy. Canada is also an important market.

In addition, Turkey is still approaching Japan as a favorable market by attempting to sell high quality raisins that have traditionally gone to other markets. Export prices this season reportedly averaged around \$1,070 per ton. The Minimum Import Price (MIP) imposed by the EU continues to affect imports from Turkey, but the MIP is expected to be reduced by 5 percent in marketing year 1996/97 and may cease to have any effect after 2000.

As of January 1, 1996, Turkey began to apply a 30 percent import duty and a 10 percent surcharge. Prior to that time, there was a 10 percent import duty and a \$300 per ton surcharge. Turkey has only imported small shipments from Iran in 1994/95.

Domestic consumption is forecast to rise 20 percent to 30,000 tons in 1995/96. However, consumption has been adversely affected in recent years due to high quality crop production which has encouraged record export levels.

About 16 percent of the domestically consumed product will be used for alcohol production by TEKEL, a state owned enterprise. This amount will be obtained from TARIS stocks from the previous year. Ending stocks in 1995/96 are forecast to increase nearly 32 percent to over 20,000 tons.

TARIS announced a procurement price for raisins at TL 40,000 per kilogram in August 1995. The increase over the 1994 price was near the rate of inflation, which was 100 percent when the program was announced. In addition to the announced support prices, TARIS pays TL 2,000 per kilogram premium for raisins dried on concrete slabs. The premiums are intended to improve the cleanliness and quality of the raisins. There are no direct subsidies for raisin exports.

United States

Following the record pack of 361,394 tons in 1994/95, output in 1995/96 is estimated to have declined 29 percent, to 255,225 tons. Approximately 44,000 tons of raisins (packed-weight basis) were not produced in 1995/96

because over 10,000 hectares were put in the Raisin Industry Diversion Program to avoid an expected over-supply situation. In addition, California's raisin-grape vines produced fewer bunches and more raisin grapes were diverted to wine and juice production than in past years.

U.S. raisin exports in 1995/96 are forecast to approximate or decrease slightly below the 1994/95 volume of 128,871 tons. U.S. exports to date (August to March) totaled 82,267 tons and were valued at over 139 million dollars. This is 3 percent lower than last year's level for the same time period.

The United Kingdom remains the California industry's largest export market to date at 18,409 tons valued at \$29.7 million for the August 1995 - March 1996 period. The UK is the largest dried vine fruit import market in the world, and according to British import statistics, the U.S. held over 30 percent of the market in 1994/95. Raisins have been used mostly during holiday seasons, which challenges the industry when trying to expand the market. However, industry consumer education efforts aimed at both consumers and the retail sector have helped to increase sales outside the holiday periods.

Exports to Japan increased 4 percent in the August 1995 - March 1996 period to 16,809 tons above the previous year. Exports are expected to stay close to last year's level in 1995/96.

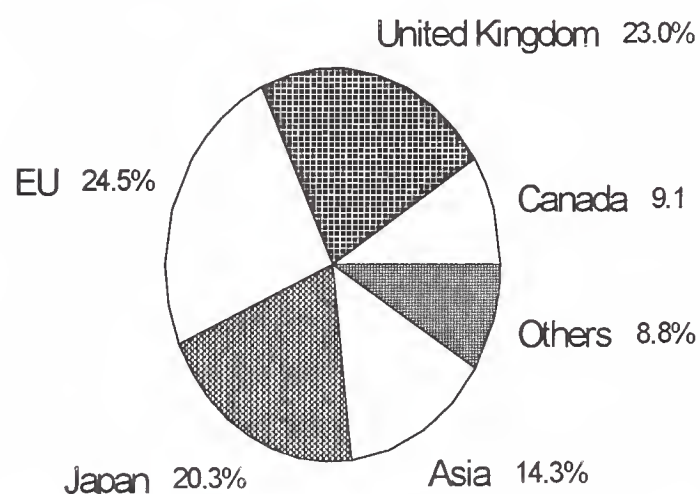
U.S. imports in 1995/96 are expected to increase 40 percent to 14,000 tons. This large increase in imports is primarily the result of the smaller U.S. harvest and increased imports from Mexico, the largest supplier to the United States, due to the devaluation of the peso. Shipments to date, 9,259 tons, (August 1995 to March 1996) have nearly doubled the previous year's level. Chile and Turkey, respectively, are the second and third largest U.S. suppliers. Each country has currently shipped between 1,000 and 1,200 tons to date in 1995/96, which is below last year's level.

U.S. consumption of raisins has been relatively stable during the past few years. In 1995/96

consumption is forecast at 212,099 tons; only 1 percent below the previous year's level. Industry sources suggest that the use of raisins has been increasing in the institutional and industrial sectors. These sectors are using raisins in a variety of ways to meet the needs of the changing American diet. This includes the desire for healthier, and more convenient prepared or semi-prepared foods. For example, raisins are used in breakfast cereals, salad bars, and bakery products.

U.S. Raisin Exports 1994/95

Marketing Year : August/July



Source: U.S. Bureau of the Census

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RAISINS: PRODUCTION, SUPPLY, AND DISTRIBUTION
(Metric Tons)
Marketing Years 1992/93 - 1995/96

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Exports	Domestic 2/ Consumption	Ending Stocks
NORTHERN HEMISPHERE						
Greece						
1992/93	12,430	38,000	60	35,000	7,810	7,680
1993/94	7,680	37,000	650	35,000	7,200	3,130
1994/95	3,130	28,000	2,000	26,500	4,500	2,130
1995/96 F	2,130	30,000	800	28,000	3,000	1,930
Turkey						
1992/93	8,392	150,000	77	110,461	35,000	13,008
1993/94	13,008	200,000	151	154,689	25,000	33,470
1994/95	33,470	176,000	36	168,642	25,000	15,864
1995/96 F	15,864	180,000	0	145,000	30,000	20,864
Mexico 4/						
1992/93	0	13,000	1,000	5,000	9,000	0
1993/94	0	10,000	6,000	4,500	11,500	0
1994/95	0	23,000	1,500	9,000	13,500	2,000
1995/96 F	2,000	20,000	2,000	14,000	10,000	0
United States 3/						
1992/93	144,057	333,146	6,717	125,798	206,083	152,039
1993/94	152,039	328,310	6,955	125,105	218,580	143,619
1994/95	143,619	361,394	10,148	120,871	215,363	178,927
1995/96 F	178,927	255,225	14,000	120,000	212,099	116,053
Total Northern Hemisphere						
1992/93	164,879	534,146	7,854	276,259	257,893	172,727
1993/94	172,727	575,310	13,756	319,294	262,280	180,219
1994/95	180,219	588,394	13,684	325,013	258,363	198,921
1995/96 F	198,921	485,225	16,800	307,000	255,099	138,847
SOUTHERN HEMISPHERE						
Australia						
1992/93	37,825	42,634	4,059	45,386	32,568	6,564
1993/94	6,564	44,783	6,670	16,515	35,733	5,769
1994/95	5,769	32,600	7,626	13,500	27,295	5,200
1995/96 F	5,200	62,000	5,000	38,000	30,000	4,200
Chile						
1992/93	630	22,000	0	19,456	3,000	174
1993/94	174	34,950	0	31,845	3,100	179
1994/95	179	35,150	0	28,877	3,250	3,202
1995/96 F	3,202	34,000	0	33,700	3,200	302
South Africa						
1992/93	19,362	27,023	0	29,714	10,186	6,485
1993/94	6,485	31,742	0	20,149	10,346	7,732
1994/95	7,732	38,540	0	19,795	11,113	15,364
1995/96 F	15,364	30,000	0	25,000	10,500	9,864
Total Southern Hemisphere						
1992/93	57,817	91,657	4,059	94,556	45,754	13,223
1993/94	13,223	111,475	6,670	68,509	49,179	13,680
1994/95	13,680	106,290	7,626	62,172	41,658	23,766
1995/96 F	23,766	126,000	5,000	96,700	43,700	14,366
Grand Total						
1992/93	222,696	625,803	11,913	370,815	303,647	185,950
1993/94	185,950	686,785	20,426	387,803	311,459	193,899
1994/95	193,899	694,684	21,310	387,185	300,021	222,687
1995/96 F	222,687	611,225	21,800	403,700	298,799	153,213

1/ 1995/96 figures are forecast. Northern Hemisphere marketing years begin in August, except September in Turkey. Marketing years for Southern Hemisphere raisins, (which are harvested early in the second of the split years shown) begin Jan. 1, except December 1 in South Africa and March 1 in Australia. 2/ Domestic consumption figures include raisins used for feed and distillation purposes. 3/ includes currants. U.S. production data have been converted to a packed weight basis in order to align them with the other supply and distribution statistics. 4/ No change in Mexico statistics.
Sources: U.S. Agricultural Attaches. USDA/NASS estimates. U.S. Department of Commerce. Industry.

U.S. EXPORTS OF RAISINS
MARKETING YEARS (August/July) 1991/92-1995/96
METRIC TONS

Destination	1991/92	1992/93	1993/94	1994/95	1995/96 1/
North America					
Canada	10,581	10,832	11,595	10,946	7,338
Mexico	353	190	2,972	498	406
Subtotal	10,934	11,022	14,567	11,444	7,744
European Union					
Sweden	7,166	6,409	4,902	5,188	3,043
Finland	3,894	3,579	2,547	3,345	1,626
Denmark	5,602	7,205	5,817	5,242	3,808
United Kingdom	26,578	25,585	26,123	27,824	18,409
Netherlands	4,706	4,629	3,490	3,562	2,272
France	363	173	271	210	307
Germany	13,562	13,256	12,132	8,184	6,268
Spain	731	954	455	715	235
Belgium-Lux.	3,308	3,961	2,923	2,862	2,083
Other	925	806	320	339	262
Subtotal	66,835	66,557	58,980	57,471	38,313
Asia					
Singapore	1,712	1,976	2,633	3,272	2,559
Malaysia	1,648	2,531	2,649	1,986	1,056
Korea, Republic of	4,123	3,318	3,193	3,702	1,591
Hong Kong	2,098	3,061	3,883	4,163	4,157
Taiwan	2,888	3,056	3,134	3,552	2,591
Japan	24,999	23,290	25,338	24,527	16,809
Other	766	743	551	643	550
Subtotal	38,234	37,975	41,381	41,845	29,313
Other Countries					
New Zealand	1,846	1,791	1,358	1,462	942
Norway	3,585	3,579	2,550	2,318	1,751
All Others	5,241	4,874	6,269	6,331	4,204
Grand Total	126,675	125,798	125,105	120,871	82,267

1/ August 1995 to March 1996 only

Source: U.S. Bureau of the Census

U.S. IMPORTS OF RAISINS
MARKETING YEARS (August/July) 1991/92-1995/96
METRIC TONS

Destination	1991/92	1992/93	1993/94	1994/95	1995/96 1/
North America					
Canada	22	3	49	151	2
Mexico	3,422	3,662	3,413	5,543	6,834
Subtotal	3,444	3,665	3,462	5,694	6,836
European Union					
Sweden	0	0	1	0	0
Greece	0	1	20	0	0
Subtotal	0	1	21	0	0
Other Europe/ Middle East					
Switzerland	7	0	0	0	0
Turkey	309	1,526	2,151	1,863	1,180
Subtotal	316	1,526	2,151	1,863	1,180
Asia					
Afghanistan	0	0	137	1	93
Pakistan	6	0	20	41	23
China	19	0	0	20	0
India	0	0	0	0	2
Subtotal	25	0	157	62	116
South America					
Argentina	215	58	19	97	113
Chile	4,224	1,441	1,015	2,316	1,014
Subtotal	4,439	1,499	1,034	2,413	1,127
Africa					
South Africa	0	0	23	114	0
Oceania					
Australia	0	5	5	0	0
New Zealand	0	20	101	0	0
Subtotal	0	25	106	0	0
Grand Total	8,224	6,716	6,954	10,146	9,259

1/ August 1995 to March 1996 only

Source: U.S. Bureau of the Census

OUTLOOK FOR FRESH STONE FRUIT--PRODUCTION AND TRADE FOR SELECTED COUNTRIES AND U.S. EXPORT OPPORTUNITIES

U.S. stone fruit exports in calendar year 1995 reached \$259 million, slightly below the previous year's record. Major U.S. stone fruit markets--Japan, Canada, Taiwan, Hong Kong, and Mexico--comprised 87 percent of all shipments. Another good export year is forecast for 1996, assuming weather conditions remain favorable. In 1995 the United States and Chile each had roughly a 30 percent share of selected country stone fruit exports, excluding EU intra-trade, followed by the EU's 20 percent. The overlapping production and export seasons of the United States and the EU, which together produce about 75 percent of selected country stone fruit, necessitate increased U.S. sales efforts in the developing markets of Asia and Latin America. The counter-seasonal nature of production in Southern Hemisphere countries offers the best new opportunities for high-quality U.S. fruit. Selected foreign country stone fruit exports in 1996, including fresh peaches/nectarines, cherries, apricots, and plums/prunes, are forecast to increase by 7 percent over the previous year but decrease slightly from 1994. Larger stone fruit crops will increase the availability of fruit for export in the EU and offset smaller crops in the Southern Hemisphere. Export levels are expected to increase for all countries except Chile, France, and Mexico.

Summary

In 1996 stone fruit production for selected countries is forecast at 10.9 million tons, 8 percent above last year's output but 7 percent below 1994. This year's increase is due to larger stone fruit crops in the European Union offsetting smaller crops in the Southern Hemisphere.

Because of the increased crop size, exports for selected countries in 1996 are forecast at 1.4 million tons, 8 percent above last year. Greece, Italy, and Spain are expected to account for most of the export growth in 1996 due to an increase in peach/nectarine production.

In terms of U.S. competitor trade in stone fruit markets in 1995, Chile captured about a 32 percent share of global markets, about equal to the U.S. proportion, not including EU intra-trade. The EU was next at 22 percent, South Africa at 6 percent,

and Turkey at 5 percent. Argentina, Australia, and New Zealand comprised the balance of exports.

Of all stone fruit exports in 1996 by selected countries, peach/nectarine shipments will comprise about a 65 percent share, by volume, with cherries, apricots, and plums/prunes comprising 10 to 12 percent each.

This article updates the last circular article on stone fruit published November 1992 in *Horticultural Products Review*. The countries of Austria, Brazil, and Taiwan have been added to the tables at the end of this article, bringing the total number of selected countries to 18. Additionally, fresh plums and prunes was added to the list of stone fruit being analyzed.

Northern Hemisphere

Northern Hemisphere countries are forecast to produce 9.6 million tons of stone fruit in 1995/96, an

increase of 10 percent from the previous year. Production increases in Greece, Italy, and Spain are expected to offset production decreases in Canada.

World stone fruit production is primarily located in the Northern Hemisphere. Europe and the United States together produce about 75 percent of all stone fruit in selected countries.

This season, higher levels of stone fruit trade are forecast for selected Northern Hemisphere countries because of increased supplies. In 1996 peach shipments will comprise about 70 percent of all stone fruit exported by selected countries, by volume, followed by plums/prunes at 15 percent, apricots at 10 percent, and cherries at about 5 percent.

The United States is the largest stone fruit exporter in the Northern Hemisphere, excluding EU intra-trade. In 1996 U.S. stone fruit will comprise about 34 percent of selected country exports followed by Chile at 29 percent, the EU at 22 percent, South Africa at 6 percent, and Turkey at 5 percent.

Roughly 90 percent of EU stone fruit exports are destined for other member states. Italy, the largest producer and shipper, is forecast to export 592,000 tons in 1996, a 30 percent increase from last year. Peaches and nectarines exported by Italy are shipped almost solely to EU members.

On the import side, Germany, the largest purchaser of stone fruit for selected countries, will import about 365,000 tons. Globally, imports of stone fruit are forecast to increase slightly in 1996 due to the larger global supplies.

U.S. stone fruit production suffered from poor weather on the west coast in 1995; a rebound crop this season will depend on improved weather

In 1995 U.S. stone fruit production, largest in the world, is estimated at 2.3 million tons, down about 12 percent due to poor weather in western states. Estimates for 1996 production will be available in July and August from the USDA's National Agricultural Statistics Service.

Production of peaches and nectarines in 1995 is estimated at 1.2 million tons, down from 1.4 million

tons in 1994. The decline results from a 23 percent reduction in California's Clingstone peach production due to a 7 percent decline in bearing area and unseasonable rains throughout the state. U.S. production in 1995 consisted of 55 percent freestone peaches, 32 percent clingstone peaches, and 13 percent nectarines.

Cherry production in 1995 is estimated at 324,000 tons, up slightly from 1994. Most of the increase was due to large sour cherry crops in Michigan and New York. Sour cherries comprised about 54 percent of total U.S. cherry output in 1995. Sweet cherry output was severely reduced in 1995 in California, Oregon, and Washington because of cool, wet weather during pollination.

Apricot production in 1995 plummeted to 53,070 tons, down 62 percent from 1994. Excessive rains and harsh temperatures during June 1995, combined with stress from the heavy crop in 1994 to precipitate the large decline.

Plum and prune production in 1995 is estimated at 666,240 tons, down 16 percent from 1994. Adverse spring weather in many producing states, including severe hail in California, reduced output in 1995.

California leads the country in peach and nectarine production with 60 percent of the peach crop and over 95 percent of the nectarine crop.

U.S. stone fruit exports remained strong in Asian and Latin American markets in 1995, and another good season is expected this year; exports of sweet cherries to Japan alone comprised 44 percent by value of all U.S. stone fruit shipments

In 1995 the United States exported 143,000 tons of stone fruit, about 25 percent below the previous year, attributed to lower supplies from a reduced U.S. crop. However, export value held steady in 1995 at \$259 million, only \$4 million below 1994.

In 1995 U.S. exports of stone fruit were led, volume-wise, by peaches/nectarines at 67,000 tons, plums/prunes at 39,000 tons, cherries at 33,000 tons, and apricots at 4,000 tons.

Assuming adequate weather in spring 1996, U.S.

stone fruit exports are expected to rise to 164,000 tons.

The top 5 U.S. stone fruit markets in 1995 were, by value, Japan, Canada, Taiwan, Hong Kong, and Mexico. In recent years, the largest growth markets have been in Latin America (Brazil, Colombia, and Venezuela) and Asia (Singapore).

Japan, the dominant market for U.S. cherries, began importing in the late 1970's. The U.S. market share in 1995 reached 97 percent of all imported cherries, up from 74 percent in 1992. In 1995 U.S. fresh cherry sales to Japan alone reached \$111 million, 44 percent of all U.S. stone fruit shipments and 78 percent of all U.S. cherry shipments.

For the 1996 season, cherry exports to Japan may slacken somewhat due to the depreciating yen relative to the dollar. Opportunities are limited for other U.S. stone fruit, including peaches/nectarines, plums/prunes, and apricots, because of a Japanese phytosanitary ban.

For peaches and nectarines, Canada, which imported 41,000 tons of the 63,000 tons shipped in 1995 by the U.S. industry, is the major destination. Shipments to Canada, which fluctuate year to year depending on the U.S. crop quality and price, totaled \$76 million last year. Mexico and Taiwan are the other leading markets for U.S. peaches and nectarines.

The largest export growth for U.S. peaches and nectarines in developing markets, has occurred in Latin American countries such as Brazil, Costa Rica, Ecuador, and Guatemala. Continued sales growth will hinge on economic stability and marketing efforts in these countries.

Canada, also the dominant market for U.S. apricots and plums/prunes, imported 64 percent of U.S. sales of apricots and 37 percent of U.S. sales of plums/prunes. Hong Kong and Taiwan are other major plum/prune markets for the United States.

U.S. market promotion efforts, such as the Market Access Program (MAP), contribute to export growth in established and more recent markets for U.S. stone fruit

Since 1987 the California Tree Fruit Agreement (CTFA) has generically promoted peaches, plums, and nectarines through USDA's Foreign Market Development (FMD) Program and the Market Promotion Program (MPP) recently changed to the Market Access Program (MAP). Activities include technical assistance and training seminars for importers, wholesalers and retailers; and consumer promotions and advertising.

CTFA conducts promotions in Asia, Latin America, and the United Kingdom. New markets include Indonesia, New Zealand, Ecuador, and Guatemala. Last year (FY 1995), CTFA received just over \$1 million in MPP funds to promote in 11 countries.

For fresh sweet cherries, USA Fresh Sweet Cherry Promotion (USAC) coordinates market promotions funded by MPP. Promotion activities are focused in Hong Kong, Japan, Taiwan, United Kingdom. Last year (FY 1995), USAC received about \$900,000 in MPP funds for activities in these 4 countries.

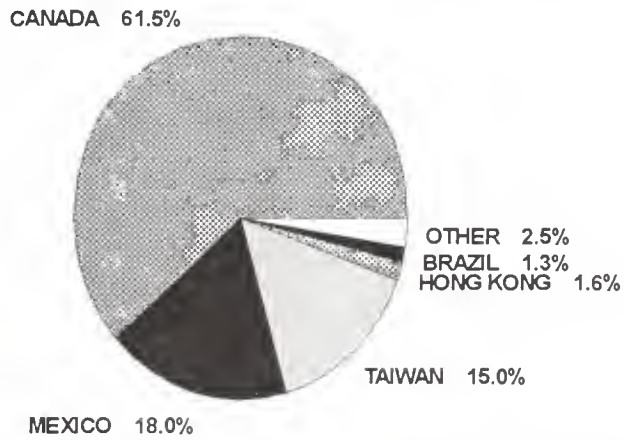
Though fresh cherry exports by the United States include both sweet and tart varieties, tart cherry exports are limited. In 1995 tart cherry exports were 7,000 tons compared with fresh cherry exports of 136,000 tons.

For U.S. imports, Chile is the dominant supplier of stone fruit, and shipments were valued at \$51 million in 1995, up 11 percent from 1994

Imports of stone fruit by the United States average about 70,000 tons annually, only one-half the volume of exports. Chile, the dominant supplier to the United States, provided 98 percent of all U.S. stone fruit imports in 1995, by volume, valued at \$51 million. Peaches and plums are the leading commodities imported from Chile.

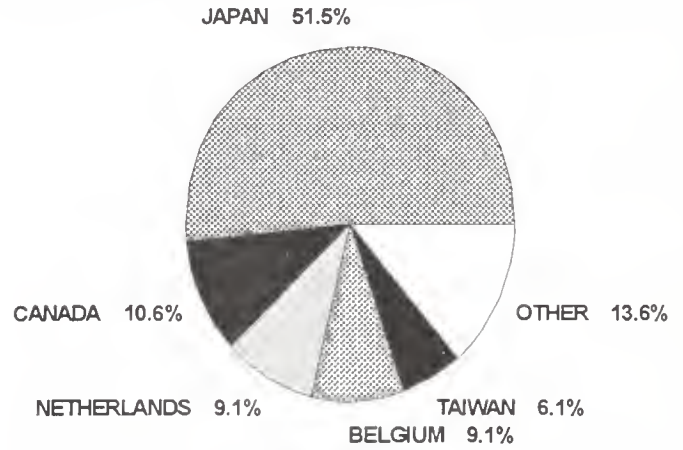
New Zealand, Canada, and South Africa supply the balance of stone fruit imported from abroad. Small volumes are also sourced from countries in Latin America, Europe, and Asia.

**U.S. Fresh Peach & Nectarine Exports in 1995
Share, By Country, of Global Shipments 1/**



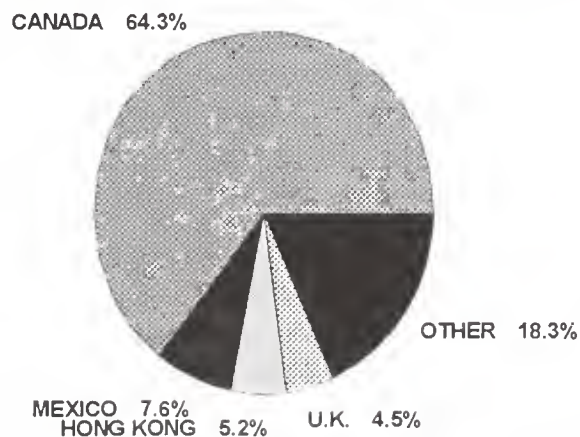
1/ By volume; total shipments 67,000 tons; U.S. Bureau of Census (CY)

**U.S. Fresh Cherry Exports in 1995
Share, By Country, of Global Shipments 1/**



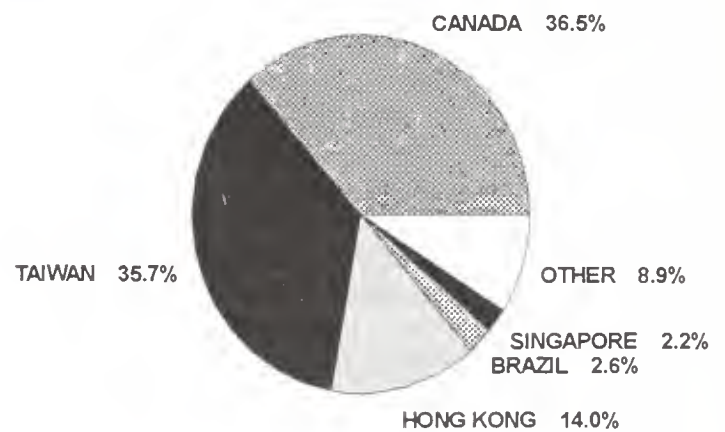
1/ By volume; total shipments 33,000 tons; U.S. Bureau of Census (CY)

**U.S. Fresh Apricot Exports in 1995
Share, By Country, of Global Shipments 1/**



1/ By volume; total shipments 4,200 tons; U.S. Bureau of Census (CY)

**U.S. Fresh Plum & Prune Exports in 1995
Share, By Country, of Global Shipments 1/**



1/ By volume; total shipments 39,000 tons; U.S. Bureau of Census (CY)

European Union

Italy, the leading EU stone fruit exporter, is forecast to increase shipments 30 percent in 1996 due to production increases; longer term, the trend is for reduced output and exports

Italy is the leading stone fruit producer in Europe. Peach and nectarine production is expected to return to more normal levels in 1996 from the weather-reduced output in 1995, to 1.8 million tons. Over the next three years a slight increase in nectarine output is forecast. Decreased peach output is expected due to peach acreage taken out of production under the EU's uprooting scheme.

Cherry production in 1996 is forecast at 145,000 tons, up 12 percent from last season because of more favorable weather. Sweet cherries dominate production in Italy with planted area to remain stable over the next 3 years.

For apricots, Italian apricot production is expected to return to normal levels in 1996, at 175,000 tons--after unfavorable weather, including low spring temperatures, reduced production in 1995, to 158,000 tons. Most of Italy's apricot output is consumed fresh. Area planted to apricots is forecast to remain stable at 14,000 hectares for the next three years.

Italy is the largest exporter of peaches and nectarines in Europe with a majority shipped to other EU countries. Italy imports small quantities of early varieties from Spain and Greece.

Since 1994, Italian peach and nectarine exports have increased to new markets in Eastern Europe including Slovenia, the Czech Republic, Poland and Hungary.

However, Italian fruit producers and exporters are concerned about recent EU trade agreements with Northern African countries and South Africa. In particular, import duties have been significantly cut for fruit imports coming from these countries and export subsidies are being reduced (21 percent in volume over in 6 years) as agreed to under the Uruguay Round.

Italian exports of apricots and cherries are insignificant, representing about 10 percent of

domestic production. Italian imports of apricots from Spain and France, on the other hand, exceed exports.

The CAP (Common Agricultural Policy) reform for horticultural products probably will not impact the level of Italian exports. Under CAP only peaches and nectarines can be withdrawn, and in recent years, the tonnage has been declining due to lowered production.

Furthermore, EU regulation 2505/95 of October 25, 1995, established a subsidy of 5,000 ECU/hectare (10.8 million Lire) to remove peach and nectarine trees. Under this regulation, peach and nectarine crops in less favorable areas are expected to decline, and thus fruit withdrawals in Italy are also expected to disappear over the next few years.

Consequently, Italian stone fruit exports will probably be adversely affected by growing competition from European countries outside the EU and reduced export subsidies for these markets.

Italy is a modest fruit importer of Southern hemisphere fruit during the winter and spring. These once seasonal imports have been slowly extending into the domestic production season.

For U.S. stone fruits, market opportunities exist in Italy for high-quality products as a result of greater market access under the Uruguay Round and niche markets early in the season. But competition is expected to be fierce, particularly from Morocco and Turkey, as a result of the Mediterranean agreements which give preferential treatment to other third country producers. Also, developing countries, with their lower production costs, will have a price advantage over U.S. product.

Domestic demand absorbs most French stone fruit production, but limited U.S. export opportunities exist; 95 percent of French stone fruit shipments are shipped to EU member states

French production of peaches and nectarines in 1996 is forecast at 480,000 tons, down 8 percent from 1995. Cherry production is expected to be 70,000 tons in 1996, above last year. Production of apricots is forecast at 125,000 tons, up 49 percent from weather-reduced output in 1995. Apricot production

is primarily located in southeastern France, and is very susceptible to adverse spring weather. Production of fresh plums (excluding prunes) is forecast at 82,000 tons in 1996, down from 89,000 tons in 1995. Area planted is estimated to remain stable at about 21,000 hectares.

These early French production estimates are dependent on May weather, a crucial month for fruit development, and late-frosts and heavy rain, factors which might limit production.

Exports of French stone fruit are forecast to be 100,000 tons in 1996, below last year due to a reduced peach/nectarine crop. About 95 percent of French exports in 1995 were shipped to EU member states. Germany and the United Kingdom are France's leading export markets for these fruits.

French imports of stone fruit are minimal, comprising about 10 percent of domestic production and limited to the off-season. Product is then usually sourced from Chile, which supplies about three percent of total French imports. In the EU, France's main peach and nectarine supplier is Spain.

The French market has potential for U.S. exports because demand will always exceed available supply. Sales to France will depend on a U.S. product that is price-competitive and high-quality.

The increasing focus of French consumers on quality has prompted field operators to adapt their systems of distributing fruits in France. Cooperatives and other grower groups are the leading channels of production, but there has been significant growth among private shippers and grower-shippers. Hypermarkets and supermarkets reap 54 percent of consumer purchases.

For U.S. stone fruit, niche opportunities exist in France for some off-season fruits of particular varieties with superior quality to local products. These market opportunities, however, largely depend on the availability of these same products from other countries of the EU and the price competitiveness of U.S. produce.

Germany imports mostly tart cherries from Eastern Europe and other stone fruit from Italy, but U.S.

shipments did reach \$1.2 million in 1993

Production of sweet and sour cherries is forecast at 250,000 tons in 1996, up 4 percent from the previous year, because of improved weather. In 1996, the crop is estimated to be comprised of 140,000 tons of sweet and 110,000 tons of sour cherries.

Germany is a limited exporter of stone fruit with 8,800 tons shipped in 1994. About half of this volume went to Eastern European, Russian, and Baltic markets with the other half to EU member states.

The largest importer of stone fruit for selected countries, Germany imports on average 150,000 MT of peaches, annually, with Italy supplying about 75 percent. Annual imports of nectarines average 120,000 MT, with Italy supplying about 80 percent.

The United States is a minor supplier of cherries, peaches, and nectarines to Germany. This situation is not expected to change significantly as the result of the new EU entry price system for imports agreed to under the auspices of the Uruguay Round.

According to market sources, the EU's shift from a reference price import system to an entry price system has increased administrative work for importing companies. Importers must now provide evidence that imports entered the EU within the levy-free price range.

Greece's stone fruit production, forecast at 1.2 million tons in 1996, is mostly processed and consumed fresh

Peach and nectarine production in 1996 is forecast at 1.0 million tons, up 16 percent from 1995 because of improved weather. Greek peach production is dominated by clingstone peaches used primarily for canning.

During the next 5 years, Greek peach and nectarine production--notorious for producing in excess of demand--is projected to decline 20 to 30 percent as EU withdrawal prices are lowered. In addition, the EU's peach tree uprooting program may help to eliminate the current peach surplus problem.

Apricot production is forecast at 70,000 tons in 1996, up 50 percent from 1995, because of improved weather. However, output over the next 5 years is expected to shrink as disease problems spread.

Spain, the second leading EU stone fruit producer, exports almost 20 percent of its crop to other EU members

The forecast for peach and nectarine production in 1996 is 850,000 tons, up 29 percent from 1995 when a severe drought adversely affected orchards. Apricot production in 1996 is forecast at 200,000 tons, up 40 percent from 1995. Recent increases in rainfall have assured this year's crop of sufficient irrigation water, compared to last season's drought-reduced output. Plum and prune production in 1996 is forecast at 150,000 tons, up 20 percent from the drought reduced output in 1995.

Spanish peaches are normally grown in surplus, thus prompting many growers to participate in the EU peach tree uprooting program. Excess fruit is also put into the withdrawal program, the main CAP support to the Spanish stone fruit industry. Recently, applications for uprooting have affected more than 3,000 hectares of Spanish peach orchards. The uprootings may help to eliminate the peach surplus situation in Spain.

United States' stone fruit has access to the Spanish market, though APHIS certification is still required. Spain's previous phytosanitary ban on imports of U.S. stone fruit was lifted in June 1993 when the new EU-wide phytosanitary regulation became effective.

However, Spain is not a realistic U.S. market due to large Spanish production and the long season concurrent with the U.S. season. At this point, Chile and South Africa appear to have the best opportunities in Spain. Only in years of reduced Spanish or EU crops is Spain a potential market for U.S. stone fruit.

The great majority of Spanish stone fruit exports are destined to other EU markets. Some exports are also made to other European countries such as Switzerland, Norway and former Eastern Bloc countries. As part of the EU export refund program,

subsidies are given to Spanish peaches when exported to these non-EU countries, with the exception of Switzerland.

Other Northern Hemisphere Countries

Mexico's stone fruit sector will rely on the strength of the peso--the country is also a key U.S. export market and the focus of on-going marketing efforts

Peach production (nectarines are not grown commercially) in 1996 is forecast at 140,000 tons, up 8 percent from 1995 as a result of more favorable weather throughout the main peach producing regions in the states of Zacatecas, Michoacan, and Chihuahua. Expansion in peach production is unlikely in the next 3 to 5 years with the current high interest rates and the high cost of inputs.

In 1996 depressed levels are forecast for Mexican imports and consumption of peaches and nectarines due to lower incomes, high import prices, and a slow economic recovery. Due to the instability of the peso exchange rate since the December 1994 peso devaluation, there has been a decline in peach and nectarine imports. The consumption of peaches by the processing sector diminished in 1995 because of the weather problems in Zacatecas and Chihuahua.

Mexican stone fruit exports did increase significantly in 1995 by about 60 percent, due to the peso depreciation. However, Mexico's exports of peaches to the United States will likely remain limited to those produced in the Sonora fruit fly free zone. Only peaches produced in this zone can be exported to the United States.

Peach imports by Mexico in 1996, forecast at 20,000 tons, are about the same as last year. In 1995 imported peaches and nectarines were down by around 26 percent due to the peso devaluation. A further decline in 1996 is not expected.

The United States continues to be the leading source of peaches brought in primarily for processing. Chile also supplies smaller volumes. The two suppliers, situated in opposite hemispheres, do not compete as the production and export seasons are reversed. However, U.S. exports compete with Mexico's domestic peach crop and a wide variety of other fruits.

A phytosanitary issue work plan was agreed to by U.S. and Mexico Plant Health authorities to cover the export of U.S. peaches and nectarines to Mexico. However, the work plan requires Mexican inspectors for every inspection and certification, at a significant cost to the U.S. peach industry.

These phytosanitary restrictions and post-harvest treatment requirements, especially for peaches, limit U.S. stone fruit potential. Mexico also requires that U.S. peach imports be fumigated for oriental fruit fly and places strict limits on the number of leaves that can be found in the boxes.

In addition, with limited exceptions, Mexico requires that U.S. peaches imported for processing be fumigated with methyl bromide. Industry sources estimate that \$1 to \$2 million in additional trade could result if this requirement was lifted.

Under the North Free Trade Agreement (NAFTA), tariffs on peaches and nectarines from the United States are 14 percent in 1996, and will phased out over the next 7 years.

A Mexico - Chile Free Trade Agreement also contains provisions on peach and nectarines imports. Thus, Chilean nectarines and peaches are available in Mexico during winter months. However, this fruit does not compete directly with U.S. peaches and nectarines because of seasonal differences, but it does compete directly with U.S. apples and pears.

Canada, the second leading U.S. stone fruit market, is expected to remain a strong market as domestic consumption falls short of demand

In 1996 Canadian production of peaches/nectarines and cherries is forecast at 56,000 tons, down from last year. Stable production of fresh peaches is forecast the next 5 years, yet slightly rising production of sweet cherries is forecast.

The U.S. consistently captured 90 percent of the Canadian import market for fresh peaches and nectarines during 1990-1994, and no change is predicted during the next five years. Canadian imports from Chile do not directly compete with U.S. fresh peach and nectarine sales because they occur during winter months.

The major share of U.S. exports to Canada occur during the May to August period. Canadian imports of Chilean fresh peaches and nectarines are largely confined to the months January through March. The Canadian peach harvest in mid-summer coincides with U.S. fresh peach arrivals.

Canada applies a seasonal duty during the period of the local harvest, but Canadian tariffs on U.S. fresh peaches and cherries will fall to zero by 1998 under NAFTA. A provision of the agreement permits Canada to invoke a snapback duty under special circumstances until 2008.

The five year outlook for Canadian demand for fresh peach imports remains promising. Volumes are expected to average above the 50,000 ton level. Any weather related domestic crop shortfalls can be expected to result in increased demand for U.S. fresh peaches.

Canadian exports of peaches are insignificant.

China, possibly the largest stone fruit producer in the world, possesses strong demand for imports of high-quality fruit

China, most likely the world's largest producer of many stone fruits, was omitted from the tables at the end of this article because of a lack of verifiable information for 1995 and 1996. However, the Food and Agricultural Organization of the United Nations has estimated China's 1994 production of apricots at 60,000 tons, peaches at 2.0 million tons, and plums at 1.9 million tons.

U.S. apples from Washington, Oregon, and Idaho and Washington cherries are the only U.S. fresh fruit legally imported into China. All imported fresh fruit faces prohibitively high tariffs. Consequently, most fresh fruit, including stone fruit, transits Hong Kong before entering China through unofficial channels. These fruit shipments are not registered in official Chinese trade statistics.

One exception is fruit ordered by hotels and for trade shows. Values and volumes of U.S. stone fruit re-exported to China via Hong Kong have fallen in recent years.

Chinese buyers and foreign exporters prefer

purchasing peaches via Hong Kong due to the territory's superior transportation, financial, and communications infrastructure. Using these channels also allows Hong Kong middlemen and importers to avoid China's quarantine ban and prohibitive customs duty.

China has limited cold storage facilities for fresh fruit. Following harvest, peaches are rapidly consumed in fresh markets, exported, or processed. Domestic infrastructure limitations (i.e. cold storage, refrigerated transportation, etc.) restrict fresh peach marketing.

Competitors in the Chinese fruit market will include New Zealand and Australia, both of which have strong promotion campaigns in Asia for stone fruits and other fruits such as apples. France has also been promoting fresh fruit such as apples.

China's major export markets for stone fruit, primarily peaches, are Russia, Hong Kong, and Japan.

Hong Kong, with strong consumer demand and excellent distribution facilities, is a key U.S. export market and transit point for China and other Asian markets

The U.S. market share for stone fruit continues to drop in Hong Kong, though only a few years ago the United States was the primary supplier. Recently competition has been growing from countries such as Chile, China, and Australia. Because of these new entrants into the market place, supplies are abundant and demand constant.

Supplies of stone fruit are available in Hong Kong for approximately three-quarters of the year due to the diverse growing seasons found in Australia (November through early March) and Chile (January through April) and the United States (summer months).

Nonetheless, U.S. market share for these commodities still approaches 60 percent, and due to the different growing seasons found in Australia and Chile, there is no direct competition.

The U.S. shippers usually air-freight peaches, so the price is high and profit margins low. U.S. prunes,

plums and nectarines, on the other hand, are usually surface-shipped, so the relative price is lower and profit margins higher.

The drop in imports of U.S. stone fruit was attributed to last year's poorer quality and higher prices due to poor weather. Also, occasional concerns have been expressed about the consistency of U.S. packaging and quality.

The California Tree fruit Agreement has an active program in Hong Kong. Activities will need to increase in order to keep pace with competitors' market development efforts. In addition, the U. S. industry will need to ensure that stone fruit packaging and quality are the highest standards.

Southern Hemisphere

Stone fruit production in 1996 is forecast at 1.2 million tons for selected Southern Hemisphere producers, 5 percent below the previous year. Decreased production for Argentina, Australia, and Chile will offset increases for Brazil and New Zealand.

Though world cherry production is primarily located in the Northern Hemisphere, Argentina and Chile have small crops and are forecast to remain stable in 1996 at 7,400 tons and 14,900 tons, respectively.

Chile and South Africa are the key Southern Hemisphere suppliers of stone fruit on global markets. Together these countries account for about 40 percent of selected country exports in 1996, excluding EU intra-trade.

In 1996 total Southern Hemisphere exports of stone fruit will be down slightly, totaling 187,000 tons, due to decreased supplies from Chile.

Australia, a limited stone fruit trader, opened its market to U.S. cherries in 1996

Stone fruit production in 1996, forecast at 144,000 tons, is slightly down from last year.

Australia exports small quantities of plums and peaches to Asia, with total shipments of about 6,000 tons annually. The product is marketed during the U.S. off-season and does not compete directly

with U.S. stone fruit. Asia will remain the focus of Australian export promotion the next 5 years with programs in Taiwan, the Republic of Korea, Japan, and the Philippines.

In 1995 the Australian Horticultural Council (AHC) established an Australian Produce Identification (API) program with the objective of building a market preference for Australian horticultural exports. The "Australia Fresh" logo will replace exporters' current logos or can be used in addition to the current logo.

The AHC also recently introduced the Australian Horticulture Quality Certification Scheme (AHQCS), a certification which provides formal recognition of businesses with quality management systems conforming to the requirements of an internally accepted quality systems standard. The program is designed to achieve a consistent, more acceptable product.

In May 1996, U.S. fresh sweet cherries from San Joaquin County, California, were exported to Australia under a new agreement which lifted an Australian phytosanitary ban. Industry sources forecast a potential market reaching \$1 million annually. If successful, the cherry protocol may streamline future access for cherries from other areas of the United States and other stone fruit.

Australia imports small volumes of peaches and nectarines from Japan each year, but restricts imports from all other countries that possess fire blight, a disease Australia claims does not exist in the country.

Brazil is a growing new market for U.S. stone fruit, and is also a growing producer

In 1996 Brazil produced an estimated 157,000 tons of peaches/nectarines and plums, a 10 percent increase over last year. Peach and nectarine production in 1996 is estimated at 134,000 tons, up 6 percent from last year, because of an increase in bearing trees. Future stone fruit production is expected to gradually increase in response to favorable domestic prices and the growth of fresh fruit consumption in Brazil.

In recent years, Brazil has become an important new export market for U.S. stone fruit. In 1995 Brazil imported \$2.5 million in U.S. stone fruit, primarily fresh plums and prunes, to become the seventh

leading export destination. Exports to Brazil totaled \$1.1 million in 1994 and \$460,000 in 1993.

The U.S. industry expects demand for imported peaches will expand, assuming continued economic growth, particularly during the off-season when Southern Cone supplies are low and the consumer finds attractive prices at the retail level.

In mid-1995, the Ministry of Agriculture issued new phytosanitary regulations on fresh peaches and nectarines as part of the process to harmonize procedures with its MERCOSUL partners. The new regulations were reissued on October 10, 1995 and became effective January 1, 1996. Discussions continue between USDA's Animal and Plant Health Inspection Service (APHIS/PPQ) and their Brazilian Ministry of Agriculture counterparts (MAARA/DDIV).

Chile remains the major stone fruit supplier followed by Argentina. Chile and Argentina generally ship between November and March.

Brazilian peach producers are facing additional competition due to the creation of the MERCOSUL Free Trade Area in 1993 and the zero percent import duty on fresh peaches from member countries. The common external tariff on fresh peaches is 10 percent, but Chile enjoys a preference of 4 percent.

Brazil exports canned peaches with most shipments going to Paraguay. Exports reached a peak in 1993 at 3,844 tons valued at \$3.6 million, only to fall to 1,678 tons in 1994 and 431 tons in 1995. Imports of canned peaches totaled 21,681 tons in 1994. Greek canned peaches dominated imports in 1993 (98 percent) and again in 1994 (70 percent). The United States has been a very minor supplier in all three years.

Chile, the largest stone fruit producer and exporter in the Southern Hemisphere, seeks new markets in Latin America

Production of peaches and nectarines in 1996 is estimated at 220,000 tons, down slightly from 1995 as a result of adverse spring weather. In the last few years, area planted to nectarines has been declining while area planted to peaches has increased. Expanded output is expected in the next 3 to 5 years.

Plum output in 1996 is forecast at 124,000 tons,

down 3 percent from last year. Adverse spring weather severely affected early varieties, reducing total output. Planted area is estimated to stabilize over the next few years. As a result of the introduction of new varieties, the harvest and export season have expanded to more than six months, compared to a two-month season in the past.

Over 60 percent of the total peach and nectarine production is either consumed as fresh fruit or canned for export. There is no breakout on the volume of clingstone versus freestone produced or consumed in Chile.

Excluding EU intra-trade, Chile is a leading global exporter of stone fruit with about a 30 percent share of shipments in 1996.

Although the U.S. share of Chile's sales has declined in recent years, over 50 percent of Chile's total peach and nectarine exports are bound for the United States. In 1995 Chilean stone fruit exports to the United States were valued at \$51 million, about 98 percent of all imports.

The Latin American market has replaced the EU as Chile's second largest export market. The relatively short shelf-life has been a major factor forcing exporters to search for closer markets. Additionally, stronger economies of countries such as Brazil are fueling export growth.

The decrease in sales to the United States will be compensated in part by continued strong sales to Latin America. Chile's export diversification efforts have been aided by a number of bilateral accords in recent years, including free trade agreements with a number of Latin American countries. In 1996 Chile expects to sign a trade agreement with MERCOSUL (Argentina, Brazil, Paraguay and Uruguay).

South Africa is the second leading stone fruit exporter of selected Southern Hemisphere countries, and shipments are expected to double by the year 2000

In 1996, peach and nectarine production is forecast at 165,000 tons, up slightly from 1995. Increased production of peaches for processing is expected as new plantings mature. Production of apricots in 1996 is forecast at 60,000 tons, virtually matching output in 1995. South Africa is the largest producer of apricots in the Southern Hemisphere with about

70 percent of production dried or canned.

South African exports in 1996 are forecast at 27,000 tons, a slight increase over 1995. Fresh plums/prunes will comprise an 80 percent share of stone fruit exported followed by cherries and peaches/nectarines. Europe is the major destination for air-freighted product from South Africa.

Expansion of stone fruit exports is one goal of the South African fruit industry, managed by UNIFRUCO. By the year 2000, the industry expects a 139 percent increase in peach and nectarine exports over 1995 and a 164 percent increase in plum exports over 1995. To bolster this growth effort, the industry has 65 offices globally and opened new offices in Moscow, Zagreb, and Vienna last year.

In 1995 South Africa exported to the United States 36 tons of plums, valued at \$120,000, the first shipment registered in recent years.

Imports of stone fruit by South Africa are insignificant due to the relatively high price of air-freighted imported product compared with the low price of domestic fruit. The import tariff of 5 percent does not hinder trade. Phytosanitary restrictions limit imports of fruit from major counter-seasonal suppliers such as the United States and Europe.

For further information on stone fruit trade, contact Casey Bean, (202) 720-4620, USDA's Horticultural and Tropical Products Division. For information on marketing, contact Steve Shnitzler, (202) 720-8495. For information about production, contact Kelly Strzelecki, (202) 720-6791.

TABLE 1
FRESH PEACHES AND NECTARINES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
NORTHERN HEMISPHERE							
Austria							
1992	10,100	29,500	39,600	500	39,100	0	0
1993	11,100	26,800	37,900	400	37,500	0	0
1994	11,000	35,000	46,000	900	45,100	0	0
1995	11,000	36,000	47,000	1,100	45,900	0	0
1996	10,500	36,500	47,000	1,000	46,000	0	0
Canada							
1992	39,985	57,704	97,689	835	93,854	3,000	0
1993	38,027	50,652	88,679	200	85,679	2,800	0
1994	43,643	52,983	96,626	187	93,239	3,200	0
1995	55,000	45,000	100,000	233	95,567	4,200	0
1996	45,000	50,000	95,000	250	90,950	3,800	0
France							
1992	529,500	53,600	583,100	47,900	171,000	364,200	0
1993	411,100	46,200	457,300	38,600	166,000	252,700	0
1994	531,300	45,500	576,800	54,300	184,000	338,500	0
1995	522,000	54,000	576,000	136,300	180,000	259,700	0
1996	480,000	45,000	525,000	50,000	175,000	300,000	0
Germany							
1992	31,561	339,368	370,929	2,304	368,625	0	0
1993	19,889	280,221	300,110	6,983	293,127	0	0
1994	19,784	344,082	363,866	12,863	351,003	0	0
1995	18,530	320,000	338,530	7,000	331,530	0	0
1996	17,650	320,000	337,650	7,000	330,650	0	0
Greece							
1992	1,168,000	0	1,168,000	49,710	105,120	467,200	545,970
1993	1,102,000	0	1,102,000	61,196	99,180	440,800	500,824
1994	1,169,000	0	1,169,000	64,096	105,210	467,600	532,094
1995	900,000	0	900,000	70,800	81,000	360,000	388,200
1996	1,040,000	0	1,040,000	75,000	93,600	416,000	455,400
Italy							
1992	1,892,000	10,000	1,902,000	508,000	875,000	200,000	319,000
1993	1,642,000	13,000	1,655,000	408,000	931,000	220,000	96,000
1994	1,790,000	20,000	1,810,000	596,000	891,000	200,000	123,000
1995	1,530,000	19,000	1,549,000	430,000	874,000	200,000	45,000
1996	1,770,000	21,000	1,791,000	560,000	941,000	200,000	90,000
Japan							
1992	187,500	0	187,500	0	147,500	40,000	0
1993	173,000	0	173,000	0	137,000	36,000	0
1994	174,300	0	174,300	0	139,300	35,000	0
1995	162,900	0	162,900	0	129,900	33,000	0
1996	156,000	0	156,000	0	124,000	32,000	0

TABLE 1 (CONT'D.)
FRESH PEACHES AND NECTARINES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
Mexico							
1992	133,459	14,181	147,640	464	61,814	85,362	0
1993	153,071	12,039	165,110	36	69,331	95,743	0
1994	153,931	25,734	179,665	61	75,434	104,170	0
1995	130,000	19,000	149,000	255	62,473	86,272	0
1996	140,000	20,000	160,000	200	67,116	92,684	0
Spain							
1992	1,023,700	7,100	1,030,800	86,300	725,000	177,200	42,300
1993	856,900	3,600	860,500	107,700	566,200	141,000	45,600
1994	864,900	6,300	871,200	114,300	589,300	143,000	24,600
1995	656,600	6,400	663,000	97,800	427,200	135,000	3,000
1996	850,000	6,000	856,000	115,000	576,000	140,000	25,000
Taiwan							
1992	27,069	5,476	32,545	0	32,545	0	0
1993	28,571	4,194	32,765	0	32,765	0	0
1994	37,605	12,459	50,064	0	50,064	0	0
1995	21,878	9,835	31,713	0	31,713	0	0
1996	35,000	8,000	43,000	0	43,000	0	0
Turkey							
1992	370,000	0	370,000	11,340	321,660	37,000	0
1993	370,000	5	370,005	9,755	323,250	37,000	0
1994	375,000	13	375,013	13,364	324,149	37,500	0
1995	375,000	0	375,000	13,000	324,500	37,500	0
1996	380,000	0	380,000	13,000	329,000	38,000	0
United States 3/							
1992	1,426,051	53,700	1,479,751	70,651	784,270	624,830	0
1993	1,392,576	41,682	1,434,258	63,163	775,794	595,301	0
1994	1,359,645	44,590	1,404,235	84,587	723,123	596,525	0
1995	1,224,837	45,722	1,270,559	66,731	706,187	497,641	0
1996	1,224,837	45,000	1,269,837	70,000	673,157	526,680	0
SUBTOTAL: NORTHERN HEMISPHERE							
1992	6,838,925	570,629	7,409,554	778,004	3,725,488	1,998,792	907,270
1993	6,198,234	478,393	6,676,627	696,033	3,516,826	1,821,344	642,424
1994	6,530,108	586,661	7,116,769	940,658	3,570,922	1,925,495	679,694
1995	5,607,745	554,957	6,162,702	823,219	3,289,970	1,613,313	436,200
1996	6,148,987	551,500	6,700,487	891,450	3,489,473	1,749,164	570,400
SOUTHERN HEMISPHERE 4/							
Argentina							
1992	235,000	100	235,100	525	103,213	131,362	0
1993	250,000	10,325	260,325	499	114,323	145,503	0
1994	243,700	2,304	246,004	366	108,081	137,557	0
1995	199,000	3,832	202,832	480	89,035	113,317	0
1996	159,000	6,800	165,800	470	72,952	92,378	0
Australia							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	74,000	632	74,632	762	28,870	45,000	0
1995	80,000	641	80,641	780	32,861	47,000	0
1996	80,000	650	80,650	800	32,850	47,000	0

TABLE 1 (CONT'D.)
FRESH PEACHES AND NECTARINES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
Brazil							
1992	92,790	1,000	93,790	0	93,790	0	0
1993	102,516	1,008	103,524	0	103,524	0	0
1994	114,660	2,385	117,045	22	117,023	0	0
1995	126,000	4,543	130,543	0	130,543	0	0
1996	134,000	6,000	140,000	0	140,000	0	0
Chile							
1992	190,000	0	190,000	79,164	86,452	24,384	0
1993	198,000	0	198,000	68,791	100,783	28,426	0
1994	210,000	0	210,000	75,291	105,073	29,636	0
1995	230,000	0	230,000	84,342	113,613	32,045	0
1996	220,000	0	220,000	80,000	109,200	30,800	0
New Zealand							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	22,005	21	22,026	964	11,700	9,362	0
1995	22,445	1	22,446	1,894	11,252	9,300	0
1996	22,605	25	22,630	2,050	11,180	9,400	0
South Africa, Republic of							
1992	169,789	0	169,789	3,073	49,005	117,711	0
1993	169,306	0	169,306	2,507	51,651	115,148	0
1994	151,528	0	151,528	3,413	57,591	90,524	0
1995	163,067	0	163,067	3,368	41,993	117,706	0
1996	165,000	0	165,000	3,500	42,000	119,500	0
SUBTOTAL: SOUTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	815,893	5,342	821,235	80,818	428,338	312,079	0
1995	820,512	9,017	829,529	90,864	419,297	319,368	0
1996	780,605	13,475	794,080	86,820	408,182	299,078	0
WORLD TOTAL							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	7,346,001	592,003	7,938,004	1,021,476	3,999,260	2,237,574	679,694
1995	6,428,257	563,974	6,992,231	914,083	3,709,267	1,932,681	436,200
1996	6,929,592	564,975	7,494,567	978,270	3,897,655	2,048,242	570,400

1/ Includes peaches and nectarines for all countries except Austria, Mexico, and Taiwan.

2/ Marketing years are January - December for all countries.

3/ The 1996 production forecast for the United States was carried over from 1995.

4/ Southern Hemisphere harvest occurs early in the indicated year and late in the preceding year.

Sources: U.S. Department of Commerce, Bureau of Census; "Fresh Deciduous Fruit" reports from Agricultural Attaches (USDA/FAS); and "Non-Citrus Fruits and Nuts, 1995 Preliminary Summary" (January 1996--USDA/NASS).

TABLE 2
FRESH CHERRIES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
NORTHERN HEMISPHERE							
Austria							
1992	26,000	2,300	28,300	0	28,300	0	0
1993	29,000	1,800	30,800	200	30,600	0	0
1994	24,300	2,400	26,700	0	26,700	0	0
1995	28,600	2,000	30,600	0	30,600	0	0
1996	25,000	2,000	27,000	0	27,000	0	0
Canada							
1992	10,896	9,926	20,822	388	14,834	5,600	0
1993	9,487	6,524	16,011	216	9,795	6,000	0
1994	13,118	6,542	19,660	275	12,585	6,800	0
1995	14,000	5,500	19,500	200	12,300	7,000	0
1996	11,000	6,500	17,500	200	11,500	5,800	0
France							
1992	73,300	4,500	77,800	11,400	25,000	41,400	0
1993	70,400	5,100	75,500	7,730	23,000	44,770	0
1994	75,000	5,400	80,400	9,700	26,000	44,700	0
1995	56,000	4,500	60,500	7,400	25,000	28,100	0
1996	70,000	5,000	75,000	8,000	25,000	42,000	0
Germany							
1992	338,986	49,657	388,643	10,264	320,199	58,180	0
1993	311,016	49,921	360,937	3,670	321,713	35,554	0
1994	240,274	45,144	285,418	4,447	250,516	30,455	0
1995	240,519	45,000	285,519	4,000	249,669	31,850	0
1996	250,000	45,000	295,000	4,000	259,150	31,850	0
Greece							
1992	44,000	445	44,445	8,830	31,112	4,503	0
1993	46,400	464	46,864	8,523	32,805	5,536	0
1994	42,900	429	43,329	5,612	30,330	7,387	0
1995	45,600	456	46,056	9,770	32,239	4,047	0
1996	47,500	475	47,975	10,000	33,583	4,392	0
Italy							
1992	141,000	5,000	146,000	10,000	105,000	31,000	0
1993	139,000	5,000	144,000	9,000	105,000	30,000	0
1994	148,000	4,000	152,000	10,000	111,000	31,000	0
1995	130,000	4,000	134,000	12,000	95,000	27,000	0
1996	145,000	5,000	150,000	12,000	108,000	30,000	0
Japan							
1992	15,300	12,617	27,917	0	22,917	5,000	0
1993	17,600	12,667	30,267	0	24,567	5,700	0
1994	13,600	15,665	29,265	0	24,965	4,300	0
1995	15,300	12,208	27,508	0	22,608	4,900	0
1996	15,800	13,000	28,800	0	24,000	4,800	0
Serbia/Montenegro							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	116,778	0	116,778	0	62,500	52,778	1,500
1995	90,000	0	90,000	0	50,000	38,500	1,500
1996	98,000	0	98,000	1,500	50,000	45,500	1,000

TABLE 2 (CONT'D.)
FRESH CHERRIES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
Spain							0
1992	89,200	200	89,400	6,200	73,200	10,000	0
1993	82,300	200	82,500	7,100	66,400	9,000	0
1994	69,100	100	69,200	10,100	51,100	8,000	0
1995	62,500	800	63,300	8,500	47,800	7,000	0
1996	85,000	300	85,300	10,000	66,300	9,000	0
Turkey							
1992	245,000	0	245,000	6,441	185,809	52,750	0
1993	245,000	1	245,001	5,808	186,443	52,750	0
1994	250,000	0	250,000	10,058	186,942	53,000	0
1995	250,000	0	250,000	10,000	187,000	53,000	0
1996	260,000	0	260,000	10,000	194,250	55,750	0
United States 3/							
1992	337,972	2,308	340,280	30,890	74,862	234,528	0
1993	299,598	1,612	301,210	25,693	66,266	209,251	0
1994	319,692	1,608	321,300	30,928	70,686	219,686	0
1995	324,092	1,778	325,870	33,018	71,691	221,161	0
1996	324,092	1,800	325,892	30,000	71,696	224,196	0
SUBTOTAL: NORTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	1,312,762	81,288	1,394,050	81,120	853,324	458,106	1,500
1995	1,256,611	76,242	1,332,853	84,888	823,907	422,558	1,500
1996	1,331,392	79,075	1,410,467	85,700	870,479	453,288	1,000
SOUTHERN HEMISPHERE 4/							
Australia							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	7,000	82	7,082	433	5,849	800	0
1995	7,200	183	7,383	400	6,133	850	0
1996	7,400	150	7,550	380	6,270	900	0
Chile							
1992	11,800	0	11,800	5,006	3,300	3,494	0
1993	13,150	0	13,150	4,834	4,371	3,945	0
1994	14,900	0	14,900	4,881	5,549	4,470	0
1995	15,100	0	15,100	4,731	5,839	4,530	0
1996	14,900	0	14,900	4,800	5,630	4,470	0
SUBTOTAL: SOUTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	21,900	82	21,982	5,314	11,398	5,270	0
1995	22,300	183	22,483	5,131	11,972	5,380	0
1996	22,300	150	22,450	5,180	11,900	5,370	0

TABLE 2 (CONT'D.)
FRESH CHERRIES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
WORLD TOTAL							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	1,334,662	81,370	1,416,032	86,434	864,722	463,376	1,500
1995	1,278,911	76,425	1,355,336	90,019	835,879	427,938	1,500
1996	1,353,692	79,225	1,432,917	90,880	882,379	458,658	1,000

1/ Includes sweet and sour cherries for all countries except Japan, which produces only sweet cherries.

2/ Marketing years are January - December for all countries.

3/ The 1996 production forecast for the United States was carried over from 1995.

4/ Southern Hemisphere harvest occurs early in the indicated year and late in the preceding year.

Sources: U.S. Department of Commerce, Bureau of Census; "Fresh Deciduous Fruit" reports from Agricultural Attaches (USDA/FAS); and "Non-Citrus Fruits and Nuts, 1995 Preliminary Summary" (January 1996--USDA/NASS).

TABLE 3
FRESH PLUMS/PRUNES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
NORTHERN HEMISPHERE							
Austria							
1992	39,000	4,600	43,600	1,000	42,600	0	0
1993	37,300	3,200	40,500	700	39,800	0	0
1994	46,000	4,000	50,000	1,000	49,000	0	0
1995	40,500	3,500	44,000	0	44,000	0	0
1996	40,500	3,500	44,000	0	44,000	0	0
France							
1992	118,900	9,500	128,400	25,200	23,000	80,200	0
1993	60,600	13,700	74,300	11,400	20,000	42,900	0
1994	81,800	11,500	93,300	16,200	23,000	54,100	0
1995	89,000	10,000	99,000	25,500	23,000	50,500	0
1996	82,000	11,000	93,000	20,000	22,000	51,000	0
Spain							
1992	145,500	3,800	149,300	35,600	113,200	500	0
1993	157,100	2,100	159,200	50,200	108,500	500	0
1994	145,100	5,300	150,400	45,900	103,900	600	0
1995	124,600	6,400	131,000	36,800	93,700	500	0
1996	150,000	4,000	154,000	50,000	103,500	500	0
Taiwan							
1992	76,978	21,884	98,862	0	98,862	0	0
1993	72,978	13,733	86,711	0	86,711	0	0
1994	76,176	25,396	101,572	0	101,572	0	0
1995	59,203	13,965	73,168	0	73,168	0	0
1996	75,000	20,000	95,000	0	95,000	0	0
United States 3/							
1992	751,690	25,340	777,030	68,362	276,265	432,403	0
1993	533,610	22,305	555,915	54,839	201,498	299,578	0
1994	797,510	22,199	819,709	71,003	265,839	482,867	0
1995	666,240	22,930	689,170	38,807	137,947	512,416	0
1996	666,240	23,000	689,240	58,000	214,091	417,149	0
SUBTOTAL: NORTHERN HEMISPHERE							
1992	1,132,068	65,124	1,197,192	130,162	553,927	513,103	0
1993	861,588	55,038	916,626	117,139	456,509	342,978	0
1994	1,146,586	68,395	1,214,981	134,103	543,311	537,567	0
1995	979,543	56,795	1,036,338	101,107	371,815	563,416	0
1996	1,013,740	61,500	1,075,240	128,000	478,591	468,649	0
SOUTHERN HEMISPHERE 4/							
Argentina							
1992	60,100	2,500	62,600	8,669	48,431	5,500	0
1993	60,820	2,652	63,472	9,767	45,885	7,820	0
1994	87,250	2,852	90,102	14,612	66,240	9,250	0
1995	64,000	1,554	65,554	14,992	42,562	8,000	0
1996	56,000	2,400	58,400	12,000	40,400	6,000	0
Australia							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	25,500	504	26,004	4,918	16,086	5,000	0
1995	26,000	436	26,436	4,039	17,387	5,010	0
1996	26,500	450	26,950	5,000	16,930	5,020	0

TABLE 3 (CONT'D.)
FRESH PLUMS/PRUNES 1/: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 2/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
Brazil							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	14,600	11,000	25,600	0	25,600	0	0
1995	19,000	22,000	41,000	0	41,000	0	0
1996	23,000	22,000	45,000	0	45,000	0	0
Chile							
1992	105,000	0	105,000	50,113	8,887	46,000	0
1993	115,000	0	115,000	55,805	7,445	51,750	0
1994	120,000	0	120,000	54,416	11,584	54,000	0
1995	128,000	0	128,000	55,312	15,088	57,600	0
1996	124,000	0	124,000	50,000	18,200	55,800	0
South Africa, Republic of							
1992	27,959	0	27,959	11,203	7,945	8,811	0
1993	29,591	0	29,591	11,939	7,641	10,011	0
1994	34,457	0	34,457	18,130	7,405	8,922	0
1995	35,004	0	35,004	20,734	7,662	6,608	0
1996	35,500	0	35,500	21,000	7,800	6,700	0
SUBTOTAL: SOUTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	281,807	14,356	296,163	92,076	126,915	77,172	0
1995	272,004	23,990	295,994	95,077	123,699	77,218	0
1996	265,000	24,850	289,850	88,000	128,330	73,520	0
WORLD TOTAL							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	1,428,393	82,751	1,511,144	226,179	670,226	614,739	0
1995	1,251,547	80,785	1,332,332	196,184	495,514	640,634	0
1996	1,278,740	86,350	1,365,090	216,000	606,921	542,169	0

1/ Includes fresh plum and prune production for all countries except France and Taiwan, which include only plums.

2/ Marketing years are January - December for all countries.

3/ The 1996 production forecast for the United States was carried over from 1995.

4/ Southern Hemisphere harvest occurs early in the indicated year and late in the preceding year.

Sources: U.S. Department of Commerce, Bureau of Census; "Fresh Deciduous Fruit" reports from Agricultural Attaches (USDA/FAS); and "Non-Citrus Fruits and Nuts, 1995 Preliminary Summary" (January 1996--USDA/NASS).

TABLE 4
FRESH APRICOTS: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 1/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
NORTHERN HEMISPHERE							
Austria							
1992	12,700	14,400	27,100	100	27,000	0	0
1993	7,500	13,600	21,100	100	21,000	0	0
1994	7,000	15,200	22,200	200	22,000	0	0
1995	17,000	7,000	24,000	0	24,000	0	0
1996	13,000	9,000	22,000	0	22,000	0	0
France							
1992	167,400	8,200	175,600	32,800	49,000	93,800	0
1993	78,400	16,800	95,200	15,300	34,000	45,900	0
1994	156,100	15,200	171,300	33,000	60,000	78,300	0
1995	84,000	20,000	104,000	26,500	35,000	42,500	0
1996	125,000	10,000	135,000	25,000	45,000	65,000	0
Greece							
1992	91,740	0	91,740	15,814	19,265	52,292	4,369
1993	87,595	0	87,595	10,921	18,394	49,929	8,351
1994	79,193	0	79,193	13,219	16,630	45,140	4,204
1995	46,680	0	46,680	9,350	9,803	26,608	919
1996	70,000	0	70,000	12,000	14,700	39,900	3,400
Serbia/Montenegro							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	23,084	0	23,084	0	6,000	16,500	584
1995	12,000	1,000	13,000	0	1,500	11,000	500
1996	17,000	1,500	18,500	0	2,000	16,100	400
Italy							
1992	175,000	16,000	191,000	20,000	125,000	45,000	1,000
1993	163,000	14,000	177,000	13,000	123,000	40,000	1,000
1994	179,000	23,000	202,000	21,000	136,000	45,000	0
1995	158,000	20,000	178,000	14,000	124,000	40,000	0
1996	175,000	23,000	198,000	20,000	133,000	45,000	0
Spain							
1992	198,700	200	198,900	28,000	120,400	50,000	500
1993	210,000	100	210,100	49,300	62,000	46,000	52,800
1994	198,800	200	199,000	64,100	53,900	47,000	34,000
1995	143,100	100	143,200	56,300	41,900	40,000	5,000
1996	200,000	200	200,200	65,000	67,200	48,000	20,000
Taiwan							
1992	67,807	235	68,042	0	68,042	0	0
1993	47,722	0	47,722	0	47,722	0	0
1994	71,517	189	71,706	0	71,706	0	0
1995	38,506	179	38,685	0	38,685	0	0
1996	68,000	150	68,150	0	68,150	0	0
Turkey							
1992	385,000	57	385,057	712	224,345	160,000	0
1993	280,000	0	280,000	180	164,820	115,000	0
1994	459,000	1	459,001	835	196,166	262,000	0
1995	290,000	0	290,000	679	128,321	161,000	0
1996	400,000	0	400,000	800	174,200	225,000	0

TABLE 4 (CONT'D.)
FRESH APRICOTS: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 1/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
United States 2/							0
1992	96,525	1,252	97,777	4,692	20,479	72,606	0
1993	88,315	1,018	89,333	5,216	18,506	65,611	0
1994	138,981	1,116	140,097	7,829	25,131	107,137	0
1995	53,070	1,380	54,450	4,200	14,573	35,678	0
1996	53,070	1,000	54,070	6,000	11,056	37,014	0
SUBTOTAL: NORTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	1,312,675	54,906	1,367,581	140,183	587,533	601,077	38,788
1995	842,356	49,659	892,015	111,029	417,782	356,786	6,419
1996	1,121,070	44,850	1,165,920	128,800	537,306	476,014	23,800
SOUTHERN HEMISPHERE 3/							
Argentina							
1992	22,500	0	22,500	0	9,900	12,600	0
1993	21,800	128	21,928	0	9,648	12,280	0
1994	23,000	181	23,181	46	10,179	12,956	0
1995	21,400	246	21,646	25	9,524	12,097	0
1996	18,500	150	18,650	20	8,206	10,424	0
Australia							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	21,000	1,019	22,019	264	6,755	15,000	0
1995	34,000	705	34,705	181	7,524	27,000	0
1996	30,000	800	30,800	200	7,100	23,500	0
Chile							
1992	17,000	0	17,000	2,240	7,380	7,380	0
1993	20,000	0	20,000	1,690	9,155	9,155	0
1994	24,000	0	24,000	2,280	10,860	10,860	0
1995	26,000	0	26,000	3,300	11,350	11,350	0
1996	27,000	0	27,000	3,000	12,000	12,000	0
New Zealand							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	11,100	1	11,101	1,148	6,253	3,700	0
1995	11,000	2	11,002	1,045	6,237	3,720	0
1996	11,200	0	11,200	1,200	6,250	3,750	0
South Africa, Republic of			0				
1992	56,346	0	56,346	2,520	4,880	48,946	0
1993	56,676	0	56,676	2,436	3,372	50,868	0
1994	54,232	0	54,232	2,620	5,190	46,422	0
1995	60,784	0	60,784	2,760	4,981	53,043	0
1996	60,000	0	60,000	2,700	5,000	52,300	0

TABLE 4 (CONT'D.)
FRESH APRICOTS: PRODUCTION, SUPPLY, AND DEMAND
IN SELECTED COUNTRIES
(METRIC TONS)

Country/ Mkting Year 1/	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Processed	With- drawals
SUBTOTAL: SOUTHERN HEMISPHERE							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	133,332	1,201	134,533	6,358	39,237	88,938	0
1995	153,184	953	154,137	7,311	39,616	107,210	0
1996	146,700	950	147,650	7,120	38,556	101,974	0
WORLD TOTAL							
1992	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1993	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1994	1,446,007	56,107	1,502,114	146,541	626,770	690,015	38,788
1995	995,540	50,612	1,046,152	118,340	457,398	463,996	6,419
1996	1,267,770	45,800	1,313,570	135,920	575,862	577,988	23,800

1/ Marketing years are January - December for all countries.

2/ The 1996 production forecast for the United States was carried over from 1995.

3/ Southern Hemisphere harvest occurs early in the indicated year and late in the preceding year.

Sources: U.S. Department of Commerce, Bureau of Census; "Fresh Deciduous Fruit" reports from Agricultural Attaches (USDA/FAS); and "Non-Citrus Fruits and Nuts, 1995 Preliminary Summary" (January 1996--USDA/NASS).

Brazil: A Growing Market for U.S. Horticultural Exports

U.S. sales of fresh fruit and vegetables to Brazil skyrocketed in 1995

In calendar year 1995, U.S. horticultural shipments to Brazil reached \$144 million, up 110 percent from the previous year and 5 times the level of 5 years earlier. Fresh fruits, especially apples, grapes, pears, and stone fruit, are leading the sales boom. Dried fruit, french fries, walnuts, almonds, and even beer have also seen dramatic sales increases. Growth in the Brazilian economy, a favorable exchange rate, reduced tariffs, and an open and transparent license system are the factors which have contributed to expanded U.S. exports.

Brazil's economy began to improve after the introduction of the Economic Stabilization Plan (Plano Real) in July 1994. The growth rate of the economy in 1995 was estimated at nearly 4 percent, while inflation was held below 15 percent, the lowest in 38 years and down sharply from 1,094 percent in 1994. As a result, in 1995 there was an overall boom in food consumption in Brazil due to the increased purchasing power of lower income groups.

Before the economic reform, the United States held a mere 6 percent share of the Brazilian market for horticultural products, much of that in the form of hops and hop products. After the reform in 1994, preliminary figures show that the U.S. share of the Brazilian horticultural products trade jumped to 13 percent.

The real to dollar exchange rate in 1995 heavily favored imports. When the Brazilian government instituted the Real Plan in July 1994, the real equaled \$1.19 cents U.S., a rate that favored imports. However, the real now stands close to parity with the dollar and it is expected that the government will allow the Real to devalue somewhat to try to inhibit imports and promote a positive trade balance.

A decline in tariff rates also helped imports in 1995. The tariff on fruits declined from 30 to 10

percent in 1994, allowing U.S. fruits to compete with local and imported products. Argentina, a member of the MERCOSUL group, however, holds the best position as an importer and receives a preferential rate of zero.

Brazil now has an open and transparent license system. Brazil formerly controlled imports through the use of import licenses. Import licenses are still required but entail only that the importer submit a pro-forma invoice to the local customs office or agent thereof. Traders do not find these licenses difficult to obtain.

Future Sales Potential

Brazil is an enormous market of 155 million people in an area larger than the contiguous 48 United States. The Real Plan seems to be working but there are still many problems. The "de-indexation" of the economy affects salaries and wages, the over-valued Real may fall, and there is a possibility of a recession due to high interest rates. The preferential duty rates within MERCOSUL make it difficult for U.S. produce to compete during the Southern Hemisphere season. Also, Chile receives preferential rates on various items. Furthermore, U.S. fruits face some phytosanitary hurdles.

However, the positive outweighs the negative. A growing economy, including a growing middle class, a better educated consumer, and economic stability top the list. The rapid increases in U.S. exports in 1994 and 1995 probably will not be repeated as consumers become more conservative with their money and the market settles. Trade sources expect total consumption of both domestic and imported product to decline in the near term. However, the long term trend looks good. A stable government, the development of a better distribution system, and a free trade atmosphere all point to a growing market for U.S. products.

Brazil's distribution systems for fruits and nuts is just beginning to form

The distribution system in Brazil for fresh fruits and nuts, and to a certain extent, dried fruit, is inefficient due to the poor infrastructure of ports, roads, and warehouses, in many parts of the country. Brazil does not have a history of importing; therefore, the links in the distribution chain have just begun to form. Almost all fresh fruits from countries outside MERCOSUL enter through the port of Santos in Sao Paulo state, and to a lesser extent the port in Rio de Janeiro. Fresh fruit imports from Argentina and Chile are mainly by truck. The poor infrastructure to handle imports affects all imported commodities and food products, not just fresh fruit.

Sao Paulo Wholesale Market

It is claimed that more fruit passes through the wholesale produce market (CEASESP) in Sao Paulo than any other terminal in the world. The market boasts 582 boxes or shops, and over 2000 outlets. Approximately 10,000 metric tons of product passes through per day valued at \$4-5 million Real, 53 percent of which is produce.

The market in Sao Paulo was originally divided into import and domestic areas, but in the last few years that line has blurred. Currently all importers are wholesalers, but not all wholesalers are importers. Some importers think that in the future, the wholesale concept will decline and a few large distributors will dominate the retail market. This shift is slowly taking place. In the days of high inflation, before the Plano Real, companies could make money by playing the inflationary spiral. They would buy hard goods in the beginning of the month for 100 cruzeiros and sell at the end for 150 cruzeiros. But now that the economy has settled, more efficient companies are quickly coming to the fore, and many others are going out of business.

Rio de Janeiro Wholesale Market

Rio de Janeiro ranks as a distant second behind Sao Paulo as an entry point for imported fruit in Brazil. However, despite some major problems,

this city of 6 million people remains an important market for imported fresh fruits and vegetables.

The Rio terminal market is fairly small, and most tenants are not sure about its future. Slums surround the market and the area has become run-down and dangerous. Cold storage capability is limited. According to one trader, if the state does not pump some funds into the market's infrastructure, the market will probably close. If this happens, importers who have their own cold storage will gain the upper hand and the Rio market will depend more on the Sao Paulo terminal. Either way, costs will likely rise and many local firms may go under.

Currently, a unique situation exists for apples versus other fresh fruits

Most of the fruit imported from non-MERCOSUL countries is imported by a few apple producing companies. This has advantages and disadvantages. The advantage is that these companies have the best developed transportation and cold storage facilities which helps fruit get to the consumer in the best possible condition. The disadvantage is that these companies buy only enough apples to service the market when Brazilian apples are out of season and are not interested in developing strong consumer demand for imported apples.

Argentine apples are imported by traditional import/distribution firms, many of which have direct links with Argentine packing houses. These apples follow a distribution route similar to those of all fruits.

Potential to expand U.S. apple sales

Total Brazilian apple production in 1995 is estimated at about 500,000 metric tons. The main domestic varieties produced are Fuji and Gala. Nevertheless, Brazilian consumers are familiar with Red Delicious, mainly through imports from Argentina.

Two key factors will affect the market for U.S. apples in the upcoming season. First, domestic apple production is expected to decline to about

450,000-495,000 tons due to a lack of cold weather last winter. However, demand is also expected to settle as the euphoria of the Real Plan wears off and consumers learn that their salaries are not going to be indexed, as they were in the days of 50 percent per month inflation. One other factor in the 1995/96 season that hurt U.S. sales was the presence of French apples. French apples were coming in at lower prices, undercutting both U.S. and Argentine (controlled atmosphere apples) prices because there was an unofficial boycott of French apples in the EU due to the French nuclear testing policy. The absence of these apples next year should help buoy U.S. sales. It should be noted that Brazil exported about 12,000 tons of apples in 1995, 10 percent of which were shipped to the United States.

Distribution of other fruits

The distribution chain for most other fruits is a bit simpler, although some apple producers do import pears, grapes, stone fruit etc. Because distribution is still not well developed, most fruits are imported by import/wholesale/distribution companies and are distributed directly to the outlying cities and to the supermarkets and street fairs in town.

Brazil is increasing its production of table grapes but not enough to cause restriction of imports. A large apple and citrus producer is attempting to grow some pears but many obstacles remain. Reportedly, it never gets cold enough to grow pears commercially, but one company is committed to trying.

The United States faces strong Third Country competition

Argentina, Chile, and France all supply fresh fruits to the Brazilian market. Consumers have developed a preference for Southern Cone products, especially apples and pears. For example, Brazil is Argentina's second largest apple export market, shipping 61,000 tons in 1994. For comparison, the U.S. shipped a little more than 20,000 tons of apples in 1994. Argentina shipped about 28,000 tons of pears,

while the U.S. shipped about 9,000 tons. Chile is also a major supplier of fresh fruits to Brazil. In 1994, Chile shipped 5,000 metric tons of grapes to Brazil, while the U.S. shipped approximately 1,500 tons.

The United States is at a disadvantage with regard to import tariffs because of Brazil's membership in MERCOSUL, a Southern Cone Free Trade Agreement that includes Argentina, Brazil, Paraguay and Uruguay. Chile is an associate member. The good news is that the U.S. faces no strong competitor during the Northern Hemisphere harvest season. Apples from France have done well this year, but this is probably a one time occurrence and not a long term trend.

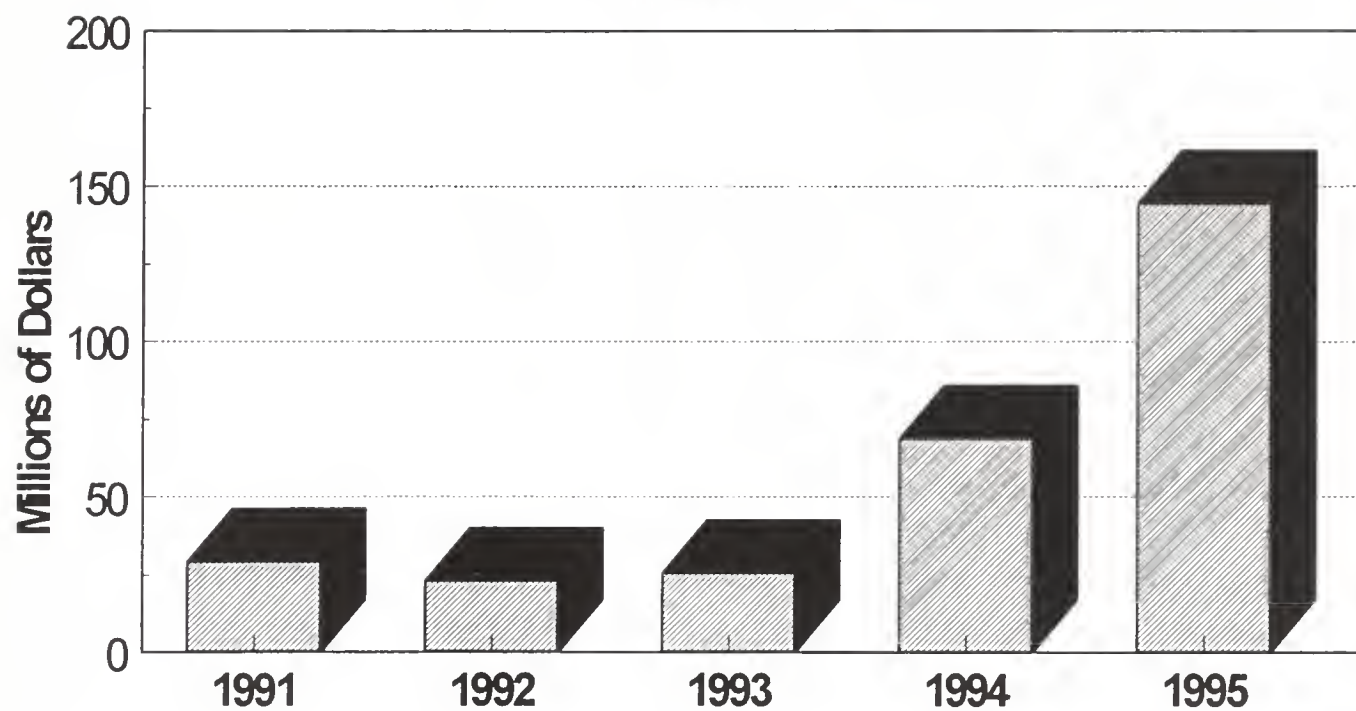
The United States faces much more competition within the dried fruits and nuts sector where seasonality is not a big concern. Walnuts, figs, and prunes from Chile, and raisins from Argentina dominate those respective market niches.

Phytosanitary barriers could also prove vexing

In March 1995, the Government of Brazil established new phytosanitary import requirements for about 40 agricultural commodities, including apples, pears, and table grapes, as part of its effort to harmonize phytosanitary requirements with other MERCOSUL countries. A number of the new requirements, if implemented in their proposed form, could disrupt U.S. horticultural product exports. Talks are currently being held between the two governments. USDA's objective remains to reach an understanding with Brazil which addresses that country's concerns while providing continued, unrestricted access for U.S. commodities.

For more information on marketing and export opportunities in Brazil, contact Steve Shnitzler at 202-720-8495

BRAZIL
U.S. Exports of Horticultural Products
Calendar Year



U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
Mar 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT											
FR APPLES(JUL)	MT										
TAIWAN		9,553	10,138	102,547	91,124	115,342	6,986	7,190	79,499	65,729	87,403
MEXICO		8,297	11,488	55,352	49,199	87,269	4,489	5,799	31,772	25,874	48,541
CANADA		7,391	5,974	61,770	60,159	80,941	5,527	4,994	44,437	48,032	57,839
HONG KONG		9,458	4,971	53,351	40,221	74,782	5,688	3,223	30,349	25,688	42,447
EU 15		4,783	2,827	43,462	27,716	52,609	2,697	1,830	20,962	16,410	26,280
INDONESIA		5,692	3,156	29,529	34,318	43,268	3,391	2,094	17,357	22,631	25,653
OTHER		14,098	10,965	214,137	147,995	243,618	8,782	7,660	116,918	91,460	134,915
Subtotal:-----		59,271	49,518	560,147	450,730	697,829	37,460	32,789	341,296	295,823	423,079
FR PEARS(JUL)	MT										
MEXICO		2,320	3,312	41,893	20,648	46,838	1,138	1,581	19,394	10,585	22,124
CANADA		2,618	2,603	48,114	38,573	43,893	1,804	2,082	24,033	26,807	27,126
EU 15		50	42	8,049	11,130	11,130	21	16	3,566	9,712	3,585
BRAZIL		0	0	8,882	11,130	8,882	0	0	4,018	9,510	6,091
TAIWAN		1,460	1,048	16,902	22,350	17,519	398	1,405	9,520	13,019	9,997
OTHER		658	1,909	16,902	22,350	17,519	398	1,405	9,520	13,019	9,997
Subtotal:-----		7,107	8,914	123,425	125,103	134,774	4,288	5,686	64,566	70,736	72,297
APRICOTS(MAY)	MT										
MEXICO		0	0	3,718	324	3,718	0	0	2,596	289	2,596
CANADA		4	2	3,142	2,679	3,145	5	4	3,298	3,632	3,301
OTHER		0	35	3,994	1,247	1,010	0	27	1,924	2,170	1,929
Subtotal:-----		4	38	7,854	4,250	7,873	5	30	7,818	6,091	7,827
FR CHERRIES(MAY)	MT										
JAPAN		19	2	15,597	17,172	15,597	26	10	92,582	110,562	92,582
CANADA		19	10	6,374	3,487	6,379	18	17	13,337	8,752	13,357
EU 15		172	390	4,403	8,820	5,086	145	275	11,332	12,584	11,880
TAIWAN		0	0	3,004	2,098	3,056	0	0	8,133	6,325	8,326
UNITED KINGDOM		0	0	1,112	1,112	1,245	0	0	7,809	4,669	7,817
OTHER		7	4	1,921	1,698	1,921	30	17	5,818	4,319	5,825
Subtotal:-----		217	407	31,299	33,275	32,039	219	319	131,202	142,542	131,972
PEACH-NECTRN(MAY)	MT										
CANADA		260	142	48,497	40,256	48,567	290	209	40,539	42,429	40,639
MEXICO		0	19	16,203	11,693	16,203	0	5	6,851	5,164	6,851
TAIWAN		0	0	12,446	9,818	12,462	0	0	13,511	11,033	13,530
OTHER		0	72	7,144	4,746	7,166	0	38	5,439	3,958	5,475
Subtotal:-----		260	233	84,290	66,513	84,399	290	252	66,340	62,584	66,494
PLUM-PRUNES(MAY)	MT										
TAIWAN		0	0	25,396	14,000	25,396	0	0	22,161	15,084	22,161
CANADA		178	215	24,480	14,286	24,565	229	347	19,115	20,605	19,218
HONG KONG		0	0	8,863	5,459	8,863	0	0	7,323	6,119	7,323
OTHER		222	39	12,491	4,554	12,537	111	25	9,715	4,924	9,786
Subtotal:-----		399	254	71,229	38,299	71,360	340	372	58,314	46,732	58,487
FR AVOCADOS(OCT)	MT										
EU 15		748	667	5,298	4,113	8,266	675	446	4,330	2,978	7,016
FRANCE		502	0	3,301	2,414	3,301	445	0	2,563	234	4,300
JAPAN		116	61	1,060	733	1,988	285	46	898	187	3,969
CANADA		106	96	1,060	733	1,988	157	81	898	187	3,969
NETHERLANDS		120	601	9,115	3,022	1,303	17	393	700	2,645	1,666
UNITED KINGDOM		166	66	827	587	1,258	174	53	699	343	1,180
OTHER		59	15	84	42	181	90	40	130	96	284
Subtotal:-----		1,118	838	6,773	5,081	12,490	1,208	613	5,932	3,933	13,229
FR KIWI FRUIT(OCT)	MT										
CANADA		366	379	2,590	1,403	4,021	515	518	3,156	1,876	4,885
KOREA, REPUBLIC		796	459	2,226	1,568	2,659	1,172	931	3,640	2,624	4,282
TAIWAN		786	301	1,040	509	1,395	1,243	483	1,657	831	2,140
OTHER		142	137	1,324	644	1,430	190	145	1,606	756	1,778
Subtotal:-----		2,090	1,275	7,184	4,123	9,505	3,120	2,077	10,059	6,088	13,084
FRESH GRAPES (MAY)	MT										
CANADA		995	757	100,936	103,054	101,631	1,160	1,165	111,036	117,540	112,109
MEXICO		0	0	27,589	12,813	27,589	0	0	19,218	12,074	19,218
HONG KONG		29	0	21,174	30,200	21,192	35	0	25,308	40,574	25,353
TAIWAN		33	0	14,731	12,880	14,731	19	0	20,876	15,997	20,876
OTHER		151	132	54,812	66,725	54,961	180	153	74,138	89,974	74,266
Subtotal:-----		1,209	888	214,242	225,671	215,105	1,393	1,317	250,575	276,159	251,822
FR STRAWBIS(JAN)	MT										
CANADA		3,621	4,696	44,019	45,043	38,873	5,151	6,770	60,516	64,697	52,089
MEXICO		0	0	6,826	3,005	6,816	0	0	6,251	2,399	6,245
EU 15		13	377	5,840	3,562	5,738	35	1,019	12,147	8,770	11,850
JAPAN		25	7	4,369	6,664	4,338	49	29	21,236	24,210	21,177
UNITED KINGDOM		9	187	3,742	2,468	3,700	25	495	5,511	5,967	7,394
OTHER		52	109	1,836	1,325	1,570	154	314	5,709	3,890	5,003
Subtotal:-----		3,711	5,189	62,890	59,598	57,335	5,389	8,133	105,859	103,966	96,365
FR ORNG INC TMPL(NOV)	MT										
CANADA		25,391	27,656	104,867	109,178	178,854	10,984	13,239	48,913	53,284	86,917
JAPAN		29,159	22,116	77,829	55,424	168,591	19,471	14,892	52,512	37,180	117,639
HONG KONG		13,007	11,629	45,793	33,646	128,098	6,889	5,717	23,355	16,697	65,705
OTHER		15,740	18,987	41,829	51,795	100,574	8,041	10,661	22,524	28,471	53,495
Subtotal:-----		83,298	80,388	270,318	250,042	576,116	45,385	44,509	147,303	135,632	323,756
FR GRPFRT(SEP)	MT										
JAPAN		47,617	61,574	172,088	178,121	246,310	25,455	35,090	94,637	105,041	136,506
EU 15		14,960	23,413	104,503	129,658	116,449	16,006	18,047	45,634	56,903	31,176
CANADA		9,299	9,299	52,745	77,445	77,445	4,338	2,338	20,883	20,883	31,222
FRANCE		2,029	11,085	38,858	28,928	47,428	3,986	2,605	19,083	20,926	19,016
NETHERLANDS		1,461	6,295	38,393	49,186	33,908	3,886	3,105	13,703	20,140	15,232
OTHER		5,930	8,866	23,770	22,853	49,648	2,812	4,564	11,974	12,163	23,343
Subtotal:-----		77,547	103,147	355,382	381,418	485,884	37,860	53,040	173,428	194,752	241,251
FR TANGERINES(NOV)	MT										
CANADA		1,270	2,085	9,145	11,480	10,651	1,194	1,655	8,308	9,628	9,619
JAPAN		252	831	617	1,142	1,662	330	776	792	1,082	843
OTHER		102	299	1,176	2,346	1,230	69	227	924	2,503	1,100
Subtotal:-----		1,624	3,214	10,938	14,967	12,543	1,593	2,658	10,024	13,213	11,563

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
Mar 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CANNED FRUIT											
CND PEACH&NECT(JUN)	MT										
CANADA		526	408	3,192	3,557	4,595	445	420	3,378	3,737	4,780
KOREA, REPUBLIC		435	434	2,971	4,366	3,908	384	463	2,812	4,048	3,719
TAIWAN		284	410	1,902	1,977	3,244	242	341	1,860	1,899	1,990
SINGAPORE		688	88	1,183	1,588	1,666	68	76	988	1,406	1,057
PHILIPPINES		75	0	867	930	1,164	58	50	913	630	1,233
OTHER		534	377	3,798	4,611	4,511	486	376	3,410	4,401	4,001
Subtotal:-----		1,994	1,821	14,735	17,376	18,769	1,754	1,734	13,898	16,229	17,524
CND PEARS(JUN)											
CANADA	MT	213	354	1,904	4,187	2,795	163	312	1,768	3,793	2,510
UNITED ARAB EMIR		2	0	555	469	555	3	0	373	73	253
JAPAN		41	46	317	483	485	43	43	359	474	393
EU-15		81	7	223	485	596	74	24	471	170	570
OTHER		53	25	507	484	596	56	24	471	479	570
Subtotal:-----		389	432	3,506	5,418	4,720	339	388	3,137	4,989	4,204
CND PNEAPL(JAN)											
CANADA	MT	194	0	1,211	1,303	985	191	0	1,148	1,184	929
EU-15		202	0	1,083	1,245	947	167	128	1,029	1,256	887
MEXICO		19	0	1,043	1,029	756	16	0	902	810	554
GERMANY		6	0	1,243	1,903	528	6	0	374	572	336
RUSSIAN FEDERATI		17	3	319	388	202	9	3	213	22	204
OTHER		43	112	400	688	268	52	90	388	655	257
Subtotal:-----		500	230	4,615	4,493	3,779	462	226	4,052	4,073	3,292
FRT MIXTURES(JUN)											
CANADA	MT	1,144	524	4,596	4,426	5,635	1,828	585	6,012	5,561	7,288
JAPAN		445	321	4,517	3,122	5,611	567	375	4,320	3,690	4,345
SINGAPORE		186	48	4,148	3,833	4,476	207	48	4,543	3,331	4,835
HONG KONG		303	177	3,444	3,050	3,910	347	215	3,830	4,174	4,166
PHILIPPINES		391	101	5,764	5,747	6,837	475	479	6,649	6,427	7,854
OTHER		697	401	5,763	5,467	6,837	796	479	6,649	6,427	7,854
Subtotal:-----		3,164	1,566	25,132	21,900	29,277	4,175	1,826	29,319	25,824	34,103
DRIED FRUIT											
DRD RAISINS(AUG)	MT										
EU-15		4,797	3,753	40,057	38,313	57,471	7,118	6,593	63,417	62,599	89,847
UNITED KINGDOM		2,707	2,913	18,522	18,409	24,824	3,333	3,323	28,033	26,969	43,083
JAPAN		2,196	2,393	16,109	16,805	24,824	3,484	3,484	23,455	26,586	33,908
CANADA		877	867	7,870	10,946	10,946	1,692	1,692	15,860	18,840	19,867
GERMANY		2,578	1,846	21,039	18,806	27,927	4,397	3,195	35,429	35,396	46,450
OTHER											
Subtotal:-----		10,442	8,424	85,075	82,267	120,871	16,498	14,302	138,261	139,421	194,093
DRD PRUNES(AUG)	MT										
EU-15		2,993	3,280	24,178	24,300	33,645	7,635	7,603	59,386	57,662	82,871
JAPAN		965	1,666	8,910	8,471	13,144	3,367	3,367	19,615	18,444	28,246
GERMANY		1,091	1,293	7,658	7,658	10,549	2,717	2,717	16,993	17,196	26,749
ITALY		800	473	4,709	4,157	6,457	1,457	1,457	10,707	10,101	17,101
UNITED KINGDOM		449	494	3,144	3,474	4,343	1,066	1,066	7,246	7,664	10,399
CANADA		486	424	6,144	6,293	8,235	1,974	1,974	13,047	13,037	17,546
OTHER		523	568	6,141	6,293	8,235	1,974	1,974	13,047	13,037	17,546
Subtotal:-----		4,967	5,934	42,373	41,783	59,815	12,017	13,098	99,335	95,685	140,933
FRUIT JUICES(SSE)											
ORANGE JU CNC (DEC)	KL										
EU-15		6,459	13,466	43,238	44,272	148,694	3,038	5,304	22,307	18,170	59,417
NETHERLANDS		1,073	2,663	14,673	13,724	65,493	1,723	2,723	12,815	19,186	29,793
FRANCE		3,939	2,689	18,799	13,074	42,004	5,146	1,135	16,926	9,647	14,383
CANADA		2,464	2,045	11,461	11,519	31,993	5,745	3,933	18,619	16,760	53,116
KOREA, REPUBLIC		2,794	2,016	6,325	4,291	19,230	1,454	2,945	3,548	3,042	10,999
JAPAN		6,281	3,977	18,113	10,110	18,017	2,855	2,093	11,433	6,216	12,347
OTHER		6,287	4,204	25,475	18,360	71,989	2,859	1,781	11,128	7,412	31,600
Subtotal:-----		19,643	25,707	90,913	86,653	289,923	13,930	14,057	58,746	51,600	167,479
DRNG JU NTCNC(DEC)	KL										
CANADA		7,683	9,210	27,436	36,354	88,874	5,759	6,395	19,783	26,404	64,450
EU-15		4,366	1,501	25,332	8,693	40,805	2,545	1,600	14,726	3,359	22,965
BELGIUM-LUXEMBOU		3,081	447	15,449	4,463	23,918	1,922	947	9,856	3,883	13,154
UNITED KINGDOM		1,442	1,950	6,766	8,434	23,107	1,146	1,315	4,830	6,223	16,933
OTHER											
Subtotal:-----		13,491	12,492	58,787	51,186	152,786	9,451	9,310	39,338	37,987	104,348
GRPFRT JU CNC (DEC)	KL										
EU-15		1,688	2,418	5,682	7,309	26,579	2,068	1,641	4,198	4,708	16,416
NETHERLANDS		1,321	1,177	1,886	2,692	15,777	1,842	2,898	2,468	2,291	11,070
JAPAN		1,529	2,578	4,873	6,303	14,625	1,751	2,063	5,026	5,764	14,377
ARGENTINA		0	0	3,399	2,38	4,496	0	0	1,348	188	1,371
GERMANY		11	132	2,014	3,910	3,910	16	89	732	165	1,953
ISRAEL		11	1,463	1,706	2,251	5,553	17	374	2,17	634	7,257
OTHER		462	666	1,475	2,546	5,617	607	672	2,104	2,595	7,257
Subtotal:-----		3,691	7,143	17,134	18,746	54,870	4,438	4,772	12,892	13,890	40,678
FRESH VEGETABLES											
JAPAN		3,026	1,559	5,872	2,568	10,410	11,424	6,669	23,901	11,137	44,501
FR ASPARAGUS(DCT)	MT										
CANADA		973	625	2,018	1,466	5,577	2,132	1,828	4,990	4,391	14,163
EU-15		512	338	499	542	1,247	1,608	1,369	1,481	1,150	3,340
SWITZERLAND		13	14	53	47	227	55	80	173	200	854
OTHER											
Subtotal:-----		4,739	3,317	9,248	5,734	18,544	16,074	12,647	33,489	21,699	66,818
FR ONIONS(DCT)	MT										
JAPAN		22	1,583	119,319	57,734	142,128	47	328	34,680	13,173	41,391
CANADA		6,031	9,287	44,690	22,891	111,727	3,627	2,759	20,550	16,736	45,384
OTHER		736	641	39,689	22,610	57,412	437	397	12,654	7,401	18,352
Subtotal:-----		6,789	11,511	203,698	127,235	311,267	4,111	3,485	67,884	37,310	105,026
CANNED VEGETABLES											
CND SWT CDON(AUG)	MT										
JAPAN		4,904	4,291	38,239	25,998	58,455	3,973	3,386	32,728	20,194	50,065
EU-15		3,432	4,561	22,836	19,409	41,782	3,009	3,386	21,263	23,134	31,299
TAIWAN		1,180	1,266	11,803	12,409	16,125	1,244	1,356	11,726	12,885	14,770
GERMANY		1,553	1,739	6,274	12,163	13,333	1,724	1,366	5,748	9,544	10,642
UNITED KINGDOM		1,096	774	6,960	8,377	12,583	860	637	5,263	6,914	10,460
HONG KONG		982	695	2,513	8,437	18,437	847	587	6,429	6,954	10,484
OTHER		3,531	2,966	25,000	21,542	38,380	3,106	2,454	21,569	17,662	32,879
Subtotal:-----		14,029	13,678	105,401	100,051	166,342	11,568	10,975	89,145	80,329	139,213

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
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COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CND TOM PAS(JUL)	MT										
CANADA		3,181	3,116	38,060	35,661	47,971	2,584	2,510	30,750	29,482	39,066
EU 15		1,166	1,322	8,115	8,553	10,450	975	1,073	6,401	7,153	8,400
JAPAN		1,206	1,119	3,995	3,986	6,632	980	1,045	3,185	2,388	4,159
ITALY		1,192	1,405	3,779	3,829	6,361	963	1,280	3,982	1,506	4,903
OTHER		2,399	1,172	22,512	18,850	24,833	2,182	1,013	18,767	14,627	20,846
Subtotal:-----		7,956	6,728	72,683	66,049	89,886	6,722	5,641	59,104	53,649	73,471
CND TOM SAUCE(JUL)	MT										
CANADA		3,787	5,185	34,292	40,179	50,570	3,682	4,513	33,498	37,205	48,443
EU 15		1,69	3,39	7,065	4,063	7,888	244	544	7,073	4,363	8,307
JAPAN		232	461	4,384	4,237	6,633	344	505	7,073	4,353	8,349
MEXICO		260	161	5,106	1,836	6,633	195	187	3,431	1,488	2,882
UNITED KINGDOM		76	241	4,914	1,735	5,016	114	209	4,612	1,662	4,781
OTHER		458	1,058	6,731	9,184	8,856	634	1,176	7,058	10,254	9,499
Subtotal:-----		5,205	7,404	57,578	59,459	79,019	5,586	6,895	56,077	57,652	77,380
FRZN VEGETABLES											
FZN SWT CORN(JUL)	MT										
JAPAN		2,989	3,378	29,113	29,282	38,749	2,896	2,957	27,763	26,132	37,029
TAIWAN		93	121	4,836	2,983	3,914	286	188	3,958	1,938	4,347
CANADA		352	355	3,674	2,983	3,634	286	308	3,523	1,966	3,012
AUSTRALIA		1,14	481	3,706	2,880	3,976	286	289	3,523	2,002	3,012
HONG KONG		340	750	9,853	6,940	12,961	577	576	8,932	5,112	9,435
OTHER		691									
Subtotal:-----		4,779	5,095	52,490	43,281	68,366	4,321	4,316	45,879	37,089	60,015
FZN F FRY(JUL)	MT										
JAPAN		13,981	16,692	117,426	130,595	158,699	10,304	12,511	85,340	96,172	115,179
EU 15		2,502	2,803	14,210	18,414	19,974	1,505	2,059	10,059	11,661	13,183
KOREA, REPUBLIC		2,502	2,803	14,210	18,414	19,974	1,505	2,059	10,059	11,661	13,183
NETHERLANDS		0	0	18,489	12,880	17,882	0	3	11,661	11,661	14,206
HONG KONG		2,802	2,305	18,489	12,880	17,882	1,824	1,501	11,661	11,661	14,206
OTHER		9,219	9,784	67,376	85,902	95,393	7,283	7,158	52,057	64,655	74,213
Subtotal:-----		31,101	31,904	228,905	255,294	327,440	22,663	23,432	169,805	187,630	240,948
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		696	20	7,127	4,617	8,201	1,787	1,444	18,138	11,102	20,591
JAPAN		301	466	5,832	4,620	3,375	992	1,131	12,659	12,659	10,069
EU 15		1,49	43	1,983	1,983	3,195	614	103	3,931	6,879	7,782
GERMANY		327	86	3,188	2,044	3,614	804	217	7,665	4,924	8,520
OTHER											
Subtotal:-----		1,573	615	15,700	14,233	18,385	4,197	1,495	40,374	35,288	46,948
ALMNO SH/PRP(JUL)	MT										
EU 15		11,368	12,961	106,153	127,664	120,402	40,108	38,772	367,782	417,730	423,076
GERMANY		4,875	4,615	43,415	46,190	47,817	17,190	12,859	149,749	155,398	163,343
JAPAN		1,744	4,476	13,121	28,920	18,373	5,857	9,143	50,363	71,107	69,671
SPAIN		1,372	1,139	11,626	13,472	14,274	4,509	5,691	33,866	45,035	47,767
FRANCE		955	1,714	11,061	13,976	12,410	5,437	5,437	33,866	45,035	47,767
NETHERLANDS		891	5,180	10,483	18,344	11,298	13,282	13,282	33,866	45,035	47,767
OTHER		4,275	5,570	48,482	58,607	57,486	13,719	13,812	152,674	143,235	182,741
Subtotal:-----		17,386	23,008	167,735	215,390	196,120	59,684	61,727	570,819	632,071	675,488
WALNUTS SH(AUG)	MT										
EU 15		244	391	7,163	4,392	7,860	794	943	15,058	9,305	17,020
JAPAN		645	587	3,458	5,466	5,553	2,359	3,444	13,366	21,469	22,633
ITALY		0	134	3,537	518	3,553	0	135	3,886	5,959	8,864
CANADA		136	150	1,765	1,577	2,275	466	537	4,422	5,688	7,261
ISRAEL		103	23	1,278	1,287	1,372	397	135	4,319	8,807	4,707
SPAIN		96	165	1,013	1,577	1,704	393	361	3,657	3,149	4,321
OTHER		427	274	3,633	2,757	4,556	1,519	997	10,869	8,494	14,256
Subtotal:-----		1,555	1,426	17,296	15,479	22,015	5,536	6,057	49,024	50,763	65,876
WALNUTS UNSH(AUG)	MT										
EU 15		130	260	43,569	47,770	43,938	255	529	69,153	91,758	69,868
GERMANY		0	18	13,913	14,603	13,094	0	38	19,302	25,900	19,422
SPAIN		14	208	10,145	13,807	10,238	26	416	19,302	25,900	19,422
ITALY		38	0	9,116	4,807	9,816	71	0	18,951	18,951	19,026
NETHERLANDS		20	0	5,795	4,086	5,861	34	0	9,640	16,159	7,768
OTHER		388	559	8,640	8,443	9,611	730	967	15,509	16,394	17,226
Subtotal:-----		518	820	52,209	56,213	53,549	985	1,496	84,662	108,152	87,094
HOPS&PRODUCTS											
HOP PELTS(SEP)	MT										
BRAZIL		22	341	1,777	1,827	2,829	1,119	1,826	9,412	9,468	14,879
CANADA		201	172	7,077	7,445	7,882	1,309	1,837	4,691	2,938	9,134
EU 15		44	91	1,668	1,536	1,099	457	437	4,781	2,795	2,044
JAPAN		34	20	432	276	451	135	73	3,727	1,077	2,873
COLOMBIA		54	18	435	20	435	286	208	5,578	2,17	5,578
GERMANY		39	34	297	122	418	175	188	1,808	559	2,705
OTHER		92	81	407	606	706	363	319	2,016	2,421	3,433
Subtotal:-----		448	724	4,525	4,011	6,903	2,403	4,047	26,206	20,907	39,947
HOP EXTRACT(SEP)	MT										
EU 15		117	203	1,028	1,025	1,499	1,836	2,678	15,938	14,955	23,750
MEXICO		128	128	410	389	735	2,324	3,984	18,000	15,844	16,924
GERMANY		50	7	336	351	458	0	151	6,583	1,797	5,350
BRAZIL		3	15	408	334	427	78	410	6,583	8,872	3,160
COLOMBIA		0	22	70	84	311	0	441	6,583	1,484	3,470
KOREA, REPUBLIC		181	84	672	353	1,024	2,561	1,599	10,141	5,805	14,957
OTHER											
Subtotal:-----		380	459	2,830	2,405	4,454	6,829	8,823	48,612	39,728	70,630
HOPS, NSPF(SEP)	MT										
EU 15		0	57	1,478	2,118	1,544	0	358	9,246	10,092	9,651
GERMANY		0	47	1,086	1,598	1,108	0	320	6,642	7,886	9,842
UNITED KINGDOM		0	10	378	428	1,088	0	38	2,300	2,080	1,842
MEXICO		0	0	132	132	189	0	0	773	1,057	1,057
BRAZIL		0	0	144	137	146	295	0	923	1,755	941
JAPAN		54	0	144	137	146	295	0	923	1,755	941
OTHER		55	59	308	159	445	294	151	1,845	1,625	2,795
Subtotal:-----		109	115	2,062	2,503	2,492	589	509	12,787	13,126	15,838
WINE											
GRAPE WINE(JAN)	KL										
EU 15		3,582	4,808	51,186	59,689	42,518	5,488	9,452	80,804	119,520	66,365
CANADA		1,930	3,009	38,627	49,909	36,722	3,198	4,424	59,018	64,018	49,165
UNITED KINGDOM		1,826	1,786	24,485	30,053	24,025	1,678	2,424	39,024	37,024	24,804
JAPAN		1,407	1,792	18,793	20,301	14,040	1,398	1,606	24,024	24,024	24,024
SWEDEN		1,225	2,401	36,797	39,362	28,381	3,851	5,341	34,694	60,824	40,824
OTHER		2,892	2,401	144,781	163,989	117,880	14,937	20,442	219,597	278,671	177,503
Subtotal:-----		9,810	11,334	144,781	163,989	117,880	14,937	20,442	219,597	278,671	177,503

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
Mar 96

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY	REGION	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR FRT & MLNS											
FR APPLES (JUL)	MT										
NEW ZEALAND		741	375	5,219	11,707	39,444	614	473	6,908	15,559	44,187
CANADA		2,733	3,846	39,023	59,572	43,220	1,472	1,765	13,854	22,505	17,324
SOUTH AFRICA, RE		0	181	8,508	8,446	18,167	0	0	4,844	5,806	14,231
OTHER		7,124	6,858	8,303	8,173	24,572	2,510	3,568	3,011	4,294	9,569
Subtotal:-----		10,598	11,259	58,053	88,898	126,404	4,596	6,016	28,317	47,963	85,011
FR PEARS (JUL)	MT										
CHILE		5,118	7,567	11,332	17,048	26,058	2,113	3,827	4,295	8,453	9,407
ARGENTINA		2,233	3,509	5,050	9,363	12,252	1,390	2,420	2,965	5,963	7,785
SOUTH AFRICA, RE		1,150	679	1,404	1,672	3,892	621	477	3,308	4,317	2,550
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		8,515	11,794	18,848	28,805	48,038	4,150	6,720	11,552	19,040	26,332
APRICOT (MAY)	MT										
CHILE		0	0	919	1,325	919	0	0	651	1,584	651
NEW ZEALAND		16	23	259	310	259	40	45	593	593	593
OTHER		0	0	56	16	56	0	0	69	22	69
Subtotal:-----		16	23	1,233	1,651	1,233	40	45	1,313	2,458	1,313
PEACH-NEC (MAY)	MT										
CHILE		7,715	7,699	49,100	40,577	49,100	4,943	5,400	31,406	30,268	31,406
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		7,725	7,705	49,302	40,841	49,468	4,960	5,410	31,587	30,531	31,762
PLUM-PRUNE (MAY)	MT										
CHILE		6,596	4,468	21,528	17,048	23,124	4,449	3,712	14,360	14,395	15,369
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		6,596	4,478	21,818	17,261	23,414	4,450	3,720	14,780	14,702	15,789
FRESH GRAPES (MAY)	MT										
CHILE		84,748	65,078	242,480	216,582	280,758	62,915	49,960	188,958	193,107	217,136
MEXICO		0	0	41,488	80,382	41,048	0	0	48,358	83,696	46,476
OTHER		1,168	1,423	4,451	8,176	4,354	1,209	1,342	8,273	8,304	9,108
Subtotal:-----		85,916	66,501	288,979	301,250	326,160	64,124	51,301	241,208	279,107	270,818
FR RASPBRY (JAN)	MT										
CANADA		0	0	6,195	6,362	6,176	0	0	13,108	11,568	13,062
OTHER		204	314	2,000	2,491	2,553	588	856	5,168	4,417	8,881
Subtotal:-----		204	314	8,195	8,854	7,429	588	856	18,277	19,984	15,943
FR STRAWBIS (JAN)	MT										
MEXICO		5,943	6,156	29,257	37,963	18,950	11,917	14,429	54,192	75,382	31,945
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		5,943	6,156	30,225	38,793	19,843	11,917	14,429	56,714	77,553	34,305
FR BANANA (JAN)	MT										
COSTA RICA		66,172	70,957	1,161,473	1,182,858	977,101	21,541	22,622	305,302	378,301	247,820
Ecuador		91,214	77,829	1,083,266	1,158,948	785,910	25,857	21,992	286,066	319,999	204,154
COLOMBIA		55,604	29,279	768,330	527,190	629,509	16,069	8,381	226,107	154,488	186,765
OTHER		105,094	123,084	1,588,763	1,708,905	301,463	24,557	33,181	436,981	464,126	375,419
Subtotal:-----		318,083	301,150	4,599,832	4,577,901	3,693,983	93,024	86,187	1,254,456	1,321,914	996,158
FR MANGO (JAN)	MT										
MEXICO		6,508	12,097	116,501	129,521	108,432	6,187	12,047	89,194	114,657	81,678
OTHER		8,482	14,724	137,409	163,804	123,596	7,350	13,608	109,128	143,041	96,829
Subtotal:-----		15,000	26,821	253,910	293,325	232,028	13,537	25,655	198,322	257,698	178,507
FR PINAPLE (JAN)	MT										
COSTA RICA		6,447	5,682	101,837	93,226	82,295	2,302	1,889	35,672	32,907	28,637
HONDURAS		3,392	3,111	37,544	41,520	28,782	1,177	865	10,928	11,306	7,827
OTHER		1,181	1,653	18,916	16,089	16,784	1,190	391	4,070	4,123	3,523
Subtotal:-----		11,020	10,456	158,297	150,835	127,861	3,669	3,145	50,670	48,336	40,086
FR CANTILPE (MAY)	MT										
MEXICO		11,956	18,535	58,169	83,882	83,693	2,628	4,843	16,192	24,611	22,689
COSTA RICA		11,785	10,723	33,233	32,233	33,088	3,551	5,310	14,811	16,066	14,467
GUATEMALA		7,383	5,202	32,233	20,244	48,038	3,949	3,949	9,909	11,100	14,628
HONDURAS		15,973	11,575	48,552	38,515	60,850	3,620	3,217	11,030	10,143	13,895
OTHER		6,060	4,971	16,896	19,094	23,850	1,436	1,417	3,938	5,733	5,421
Subtotal:-----		53,138	52,036	189,273	218,370	262,255	15,510	16,736	55,880	67,060	77,301
FR MELON, OT (MAY)	MT										
MEXICO		2,960	5,407	36,315	46,349	44,191	858	2,177	11,779	15,697	14,639
COSTA RICA		14,346	6,911	41,303	41,394	48,719	6,768	5,609	13,623	14,438	16,038
OTHER		29,228	18,722	98,651	94,059	120,868	11,345	7,582	34,718	34,038	42,768
Subtotal:-----		46,534	31,040	176,269	181,802	213,778	18,971	15,368	60,140	64,173	72,745
FR ORANGES (NOV)	MT										
AUSTRALIA		0	0	0	0	5,523	0	0	0	0	6,391
MEXICO		1,460	1,533	3,844	4,313	4,926	448	708	1,576	1,994	2,922
OTHER		182	231	8,835	4,683	4,926	67	64	2,464	3,330	1,652
Subtotal:-----		1,643	1,764	4,679	4,996	18,038	516	771	2,042	2,325	10,967
CANEO FRUIT											
CNO MANORN (JAN)	MT										
EU 15		5,388	427	40,711	24,124	28,717	5,268	351	34,102	23,612	23,341
SPAIN		5,388	426	40,574	24,114	28,560	5,268	349	33,971	23,562	23,113
CHINA, PEOPLES R		1,494	639	23,603	12,723	19,914	1,597	678	17,783	11,880	14,697
OTHER		1,148	0	1,136	0	0	0	0	0	0	0
Subtotal:-----		7,030	1,066	65,450	37,508	50,578	6,778	1,029	52,875	36,264	38,866
CNO BLK OLV (NOV)	MT										
EU 15		1,070	1,337	4,453	6,567	10,964	2,378	3,132	9,974	14,994	24,733
SPAIN		933	1,147	3,470	7,799	7,197	1,126	2,723	7,689	13,168	20,510
MOROCCO		588	309	2,171	2,232	5,215	1,174	723	4,186	4,994	10,441
OTHER		10	9	24	64	115	21	19	79	126	245
Subtotal:-----		1,668	1,656	6,658	8,863	16,303	3,573	3,874	14,238	20,124	35,440
CNO GRN OLV (NOV)	MT										
EU 15		3,497	2,417	14,580	13,190	33,202	11,107	7,057	42,900	39,693	100,701
SPAIN		3,485	2,392	14,272	13,058	32,838	11,071	6,987	42,284	39,379	99,890
OTHER		236	49	960	436	880	80	80	511	785	3,528
Subtotal:-----		3,735	2,465	15,540	13,593	35,447	11,545	7,138	44,411	40,478	104,229
CNO PEACH (JUN)	MT										
EU 15		1,390	829	14,894	8,941	17,050	780	556	8,353	6,011	8,623
GREECE		1,383	827	14,811	8,867	16,743	757	545	8,059	5,833	8,266
OTHER		1,195	80	3,041	3,107	3,689	124	62	1,969	2,208	2,430
Subtotal:-----		1,586	909	17,935	12,049	20,739	903	619	10,321	8,219	12,052
CNO PINAPLE (JAN)	MT										
THAILAND		8,900	7,083	182,996	119,262	154,150	4,611	4,943	94,034	67,734	78,883
PHILIPPINES		11,661	12,400	164,024	158,259	129,101	6,583	8,059	92,570	94,087	74,096
OTHER		3,357	8,114	64,025	92,852	50,388	1,705	3,876	28,139	43,154	20,440
Subtotal:-----		23,917	27,596	411,524	370,374	333,639	12,899	16,877	212,743	204,975	173,419

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
Mar 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
ORIED FRUIT											
DRO APRCT(JUL)	MT										
TURKEY		1,119	1,333	10,893	11,021	14,039	1,816	2,697	17,004	22,285	22,370
OTHER		6	0	33	447	850		2	323	533	687
Subtotal:-----		1,126	1,333	11,031	11,469	14,290	1,823	2,698	17,327	23,627	23,057
DATES(SEP)	MT										
PAKISTAN		332	392	1,497	2,170	1,757	305	372	1,440	2,162	1,708
CHINA, PEOPLES R		41	55	392	334	592	59	109	1,569	1,635	868
OTHER		26	0	332	766	414	55	0	542	1,523	834
Subtotal:-----		400	448	2,122	3,270	2,764	420	481	2,550	4,320	3,410
ORD FIG(SEP)	MT										
EU 15		0	0	1,115	823	1,134	0	0	2,710	1,919	2,736
GREECE		0	0	1,069	806	1,069	0	0	2,276	1,849	2,527
TURKEY		138	98	1,035	678	1,420	150	101	1,496	1,869	1,260
MEXICO		0	0	230	265	388	0	0	874	832	1,260
OTHER		0	0	81	265	388	0	0	874	832	1,260
Subtotal:-----		138	100	2,426	1,797	2,948	150	106	5,126	4,059	5,943
ORO RAISIN(AUG)	MT										
MEXICO		339	610	3,723	6,834	5,543	275	658	3,226	5,994	4,929
CHILE		145	41	1,344	1,014	2,316	151	47	1,587	1,130	2,807
TURKEY		123	257	1,377	1,180	1,863	138	253	1,352	1,199	1,871
OTHER		3	2	181	252	426	4	2	204	266	447
Subtotal:-----		610	910	6,624	9,259	10,148	568	967	6,369	8,549	10,055
FRUIT JUICE(SSE)											
APPLE JUIC(JUL)	KL										
EU 15		34,353	20,611	216,590	166,542	288,358	9,755	8,821	54,252	71,553	75,810
ARGENTINA		1,551	2,876	177,618	134,493	336,203	2,252	1,915	27,530	48,621	71,749
GERMANY		27,513	18,773	158,515	115,273	213,744	8,048	7,545	40,727	49,222	57,562
OTHER		26,815	19,663	273,681	194,149	355,342	6,679	7,465	54,372	74,234	79,096
Subtotal:-----		62,718	43,150	667,790	495,184	999,904	16,686	17,201	139,154	194,407	226,655
FCOJ(OEC)	KL										
BRAZIL		14,743	44,608	223,905	193,454	390,548	3,081	11,326	43,527	47,854	82,477
MEXICO		41,248	27,485	86,586	62,333	248,874	9,869	8,066	24,626	17,402	20,483
OTHER		9,476	12,150	43,307	43,307	86,074	9,130	3,987	9,863	15,933	20,438
Subtotal:-----		65,467	84,242	353,798	300,281	725,546	15,080	23,420	74,636	77,909	162,397
GRAPE JU(JAN)	KL										
EU 15		407	63	24,904	3,580	23,269	240	46	13,472	2,278	12,643
ITALY		316	44	13,701	3,446	12,156	201	32	7,222	2,183	4,471
SPAIN		69	19	10,966	9,888	10,898	17	14	6,034	3,311	6,017
BRAZIL		1,072	372	15,574	9,306	12,663	317	113	6,492	3,137	4,500
OTHER		2,243	15,179	36,856	127,886	90,935	651	4,119	11,353	34,466	29,537
Subtotal:-----		3,722	15,614	77,335	140,772	66,866	1,207	4,278	30,318	39,882	26,679
PNEAPL JUCN(JAN)	KL										
PHILIPPINES		12,394	9,440	130,468	144,372	95,904	1,720	1,588	20,019	21,011	15,324
THAILAND		13,330	8,202	135,722	126,815	24,636	2,369	2,821	21,764	28,044	15,243
OTHER		27,233	20,269	294,654	304,993	213,039	4,374	5,158	48,448	58,856	35,285
Subtotal:-----		27,233	20,269	294,654	304,993	213,039	4,374	5,158	48,448	58,856	35,285
PNEAPL JUNC(JAN)	KL										
PHILIPPINES		4,112	3,921	55,111	58,871	43,380	1,275	1,251	15,889	18,369	12,278
THAILAND		1,351	766	13,223	24,537	10,030	1,068	585	10,644	12,766	8,176
OTHER		363	1,915	14,061	18,306	10,691	125	362	2,654	3,328	2,058
Subtotal:-----		5,826	6,603	82,395	101,713	64,101	2,468	2,198	29,186	34,463	22,511
FROZEN FRUIT											
FZN STRBRY(DEC)	MT										
MEXICO		6,076	5,136	13,803	8,328	26,227	5,884	4,002	13,587	6,846	24,480
OTHER		6,139	5,155	14,017	8,500	26,928	6,049	4,087	14,277	7,167	26,719
Subtotal:-----		6,139	5,155	14,017	8,500	26,928	6,049	4,087	14,277	7,167	26,719
FRESH VEGETABLES											
FR BEANS(OCT)	MT										
MEXICO		3,033	3,340	11,105	16,220	12,543	2,996	4,104	18,701	16,882	20,264
OTHER		22	52	220	118	1,656	21	50	1,896	1,112	1,360
Subtotal:-----		3,055	3,393	11,325	16,338	14,198	3,017	4,154	18,896	16,994	21,624
FR CARROT(OCT)	MT										
CANADA		2,393	4,120	53,822	51,205	73,712	838	1,143	15,539	13,620	22,668
MEXICO		2,838	2,461	8,700	11,417	27,215	464	484	1,380	1,900	4,135
OTHER		18	37	97	62	168	13	19	126	126	292
Subtotal:-----		5,250	6,618	62,619	62,684	101,168	1,315	1,647	16,975	15,646	27,065
FR CABBAGE(OCT)	MT										
CANADA		1,066	2,154	15,150	16,275	25,106	260	416	4,121	3,892	6,713
MEXICO		831	517	4,883	5,538	8,547	202	101	4,983	1,139	1,690
OTHER		26	0	31	20	34	12	0	21	10	25
Subtotal:-----		1,923	2,671	20,064	22,233	33,687	474	517	5,125	5,041	8,428
FR CELERY(OCT)	MT										
MEXICO		4,142	5,875	16,226	16,405	20,056	1,646	1,171	7,586	3,485	8,951
OTHER		46	27	447	498	3,951	39	31	213	231	1,337
Subtotal:-----		4,188	5,902	16,673	16,903	24,006	1,685	1,202	7,800	3,716	10,289
FR CUCMBR(OCT)	MT										
MEXICO		36,561	45,049	169,253	211,885	216,388	20,206	21,406	102,963	64,950	119,326
OTHER		4,805	4,165	14,255	11,559	21,095	968	324	4,043	3,784	8,153
Subtotal:-----		41,367	49,214	184,028	223,044	237,483	21,174	22,730	107,006	68,734	127,519
FR CAULFLWR(OCT)	MT										
CANADA		9	0	887	387	3,383	2	0	315	117	1,216
MEXICO		432	142	1,440	785	1,965	85	83	431	313	549
OTHER		3	0	13	0	27	2	0	8	0	23
Subtotal:-----		443	142	2,339	1,172	5,375	89	83	755	430	1,787
FR GARLIC(OCT)	MT										
MEXICO		1,817	633	1,961	748	16,004	2,013	719	2,259	828	20,144
OTHER		616	118	5,596	4,353	6,681	887	1,062	9,804	5,928	9,106
Subtotal:-----		2,433	1,351	7,557	5,101	22,685	2,901	1,781	9,804	6,656	29,250
FR ONION(OCT)	MT										
MEXICO		60,932	65,786	118,173	129,134	181,755	20,190	19,535	71,171	78,548	112,729
OTHER		4,146	4,072	24,629	28,601	33,020	1,863	1,306	9,966	12,394	15,472
Subtotal:-----		65,078	69,859	142,803	157,736	214,775	22,053	20,841	81,137	90,942	128,201
FR PEPPERS(OCT)	MT										
MEXICO		28,402	38,221	121,103	164,861	183,383	23,441	21,618	136,312	96,441	179,459
EU 15		544	258	6,372	3,987	19,501	2,510	1,195	14,602	9,833	52,433
NETHERLANDS		222	249	7,155	3,941	18,894	2,400	1,150	14,936	11,630	50,912
OTHER		358	170	1,617	2,695	8,024	2,233	1,438	8,225	5,616	10,211
Subtotal:-----		29,304	38,650	128,092	171,714	210,918	26,524	23,248	153,537	113,948	244,613
FR SEED POT(OCT)	MT										
CANADA		26,435	42,413	57,098	84,592	99,720	5,062	9,277	10,214	16,269	17,245
OTHER		0	0	0	27	1	0	2	2	20	9
Subtotal:-----		26,435	42,413	57,098	84,619	99,721	5,062	9,279	10,216	16,290	17,253

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
Mar 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY	REGION	CURR MO	CURR MO	YR TOT	YR TOT	LAST	CURR MO	CURR MO	YR TOT	YR TOT	LAST
		LAST YR	CURR YR	LAST YR	CURR YR	YEAR	LAST YR	CURR YR	LAST YR	CURR YR	YEAR
FRESH FR TBL POT(OCT)	MT										
CANADA		12,532	50,369	78,966	233,052	146,720	2,376	9,336	16,308	46,128	27,206
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		12,532	50,369	78,966	233,052	146,720	2,376	9,336	16,308	46,128	27,206
FR TOMATO(OCT)	MT										
MEXICO		95,317	106,629	306,333	408,619	534,344	51,623	62,429	238,472	267,184	366,385
OTHER		984	2,852	5,776	10,851	25,427	1,883	6,084	10,543	23,216	39,682
Subtotal:-----		96,301	108,881	312,009	419,570	559,771	53,507	68,513	249,056	290,400	406,067
FR ASPARG(OCT)	MT										
MEXICO		5,371	4,497	16,586	12,143	21,447	8,372	7,983	29,218	23,780	36,319
PERU		0	0	0	0	0	0	0	0	0	0
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		5,371	4,497	16,586	12,143	21,447	8,372	7,983	29,218	23,780	36,319
CANNED VEGETABLES											
CND TOM PST(JUL)	MT										
MEXICO		243	16	852	18	7,746	237	15	664	16	6,334
CANADA		1,539	16	3,811	247	6,814	1,013	14	2,577	237	4,527
CHILE		90	0	1,332	2,145	4,121	30	30	2,978	1,845	3,133
OTHER		434	356	3,637	6,637	4,406	359	320	6,666	2,233	1,133
Subtotal:-----		2,306	423	9,532	6,247	23,087	1,687	379	6,835	5,152	13,167
CND TOM SAUCE(JUL)	MT										
EU 15		503	858	7,183	5,631	10,090	512	1,488	5,480	7,982	9,414
SPAIN		1,122	339	4,421	1,778	6,254	345	1,189	3,085	3,463	4,416
MOROCCO		1,122	339	4,421	1,778	6,254	345	1,189	3,085	3,463	4,416
CANADA		715	569	4,551	4,667	6,056	484	371	3,619	3,619	4,163
OTHER		295	222	1,885	1,885	2,122	212	251	1,125	764	3,331
Subtotal:-----		1,632	1,699	18,007	18,781	25,379	1,623	2,111	14,516	18,412	22,734
CND TOMATO(JUL)	MT										
CHILE		1,389	382	12,015	9,368	15,843	600	224	5,457	4,369	7,084
EU 15		1,032	1,284	12,015	9,368	15,843	600	224	5,457	4,369	7,084
ITALY		1,032	1,284	12,015	9,368	15,843	600	224	5,457	4,369	7,084
ISRAEL		698	270	7,881	10,243	10,243	277	104	2,449	1,834	3,832
OTHER		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		3,126	2,967	36,925	46,678	49,875	1,201	1,102	13,512	21,750	18,260
CND MSHROOM(JUL)	MT										
CHINA PEOPLES R		3,677	1,795	14,288	15,921	25,173	6,274	3,311	25,583	32,967	48,192
INDONESIA		1,494	1,711	13,394	15,912	17,996	3,808	2,562	34,740	32,079	41,163
OTHER		2,442	1,084	20,731	14,793	27,676	5,794	2,578	50,973	34,793	67,047
Subtotal:-----		7,613	4,050	48,413	41,627	70,844	15,876	8,452	111,296	94,839	162,402
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		18,634	16,956	92,552	108,879	147,045	10,014	8,537	55,542	57,875	85,384
OTHER		1,117	1,398	12,848	15,507	19,111	836	1,017	63,938	11,827	99,933
Subtotal:-----		19,751	18,354	104,500	124,386	166,156	10,850	9,554	63,930	69,702	99,287
FZN CAULFLR(SEP)	MT										
MEXICO		681	789	21,369	14,447	23,066	467	546	13,673	8,690	14,886
OTHER		169	98	1,960	1,161	2,617	127	76	1,325	849	1,757
Subtotal:-----		847	887	23,329	15,608	25,683	595	622	14,997	9,539	16,642
FZN POTATO(SEP)	MT										
CANADA		14,744	14,454	89,614	97,970	157,531	9,199	8,712	52,656	58,928	94,960
OTHER		22	8	38	95	300	40	24	172	190	394
Subtotal:-----		14,766	14,462	89,752	98,065	157,832	9,239	8,736	52,828	59,119	95,354
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
TURKEY		0	0	15	225	68	0	0	39	585	210
CHINA, PEOPLES R		0	0	68	0	68	0	0	112	12	112
OTHER		0	0	84	233	138	0	0	157	597	330
Subtotal:-----		0	0	84	233	138	0	0	157	597	330
CASHEW NUT(AUG)	MT										
INDIA		1,726	1,555	22,639	17,657	31,403	7,420	7,846	97,730	85,044	136,022
BRAZIL		2,004	1,711	13,372	15,686	22,358	8,814	7,995	61,613	55,961	100,544
OTHER		150	156	3,336	3,856	5,675	1,667	1,707	9,943	12,916	12,754
Subtotal:-----		3,880	3,423	38,350	36,198	59,436	16,891	16,549	169,286	153,921	249,321
FILBERTS(AUG)	MT										
TURKEY		946	350	3,187	3,040	5,910	3,124	1,030	11,532	10,703	21,149
OTHER		949	354	3,376	3,648	6,157	3,143	1,047	12,101	11,637	21,961
Subtotal:-----		949	354	3,376	3,648	6,157	3,143	1,047	12,101	11,637	21,961
PECANS NSH(SEP)	MT										
MEXICO		500	467	18,993	20,102	19,219	431	421	37,599	27,573	37,949
OTHER		0	0	41	0	41	0	0	0	0	0
Subtotal:-----		500	467	19,034	20,102	19,260	431	421	37,666	27,573	38,016
WINES											
CHMP&SPRK WN(JAN)	KL										
EU 15		1,351	1,170	33,494	33,576	29,631	16,926	13,606	307,389	326,169	269,026
FRANCE		610	512	11,641	11,246	10,246	13,553	10,605	213,318	228,008	185,494
ITALY		430	294	12,645	12,506	11,421	2,118	1,503	56,314	57,001	49,372
OTHER		271	100	3,808	3,077	2,964	400	334	30,757	14,141	10,500
Subtotal:-----		1,364	1,180	33,891	33,877	29,995	16,967	13,640	308,647	327,310	270,176
FT&VERM WN(JAN)	KL										
EU 15		1,002	1,083	16,936	16,423	14,201	4,638	5,090	68,468	72,334	56,651
ITALY		498	604	9,531	8,867	8,087	1,237	1,489	23,486	21,678	19,802
PORTUGAL		149	174	1,949	2,158	1,615	1,757	2,077	20,318	23,181	16,685
SPAIN		283	214	4,432	4,168	3,667	1,393	966	19,827	20,266	16,233
OTHER		33	14	278	439	215	110	93	1,853	1,842	1,911
Subtotal:-----		1,034	1,096	17,215	16,861	14,417	4,748	5,183	69,621	74,176	57,562
OTH GP WINE(JAN)	KL										
EU 15		14,627	15,608	211,176	218,603	173,380	52,824	60,937	719,810	812,659	585,926
FRANCE		4,376	5,324	70,212	73,003	58,150	38,707	59,386	359,438	410,020	293,471
ITALY		8,455	9,599	111,623	118,049	99,146	25,133	25,891	325,638	309,122	233,717
OTHER		4,717	5,353	56,665	66,834	46,145	10,744	13,751	135,691	168,838	110,721
Subtotal:-----		19,345	20,961	267,850	286,438	219,533	63,568	74,658	856,002	998,498	696,680
OTH WN PROD(JAN)	KL										
EU 15		292	387	5,783	6,176	4,771	449	464	8,185	8,204	6,512
JAPAN		145	120	2,643	1,998	3,308	708	590	7,680	9,317	4,310
CANADA		121	104	2,589	1,148	3,308	11	69	4,669	3,555	4,310
UNITED KINGDOM		178	249	3,089	3,201	2,489	22	234	4,665	3,810	3,393
OTHER		544	701	12,595	10,709	10,689	1,446	1,361	23,266	21,043	19,127
Subtotal:-----		544	701	12,595	10,709	10,689	1,446	1,361	23,266	21,043	19,127
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	3,700	12,647	120,337	142,120	90,891
OTHER		0	0	0	0	0	3,317	4,609	51,519	71,646	34,773
Subtotal:-----		0	0	0	0	0	7,017	17,256	171,856	214,066	125,664
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	7,415	12,960	113,021	146,386	88,240
OTHER		0	0	0	0	0	344	520	3,298	5,319	2,408
Subtotal:-----		0	0	0	0	0	7,759	13,480	116,319	151,705	90,648

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH FRUIT											
FR. APPLES(JUL)	MT										
TAIWAN		5,929	4,906	92,994	80,986	115,342	3,899	3,680	72,514	58,539	87,403
MEXICO		8,953	9,665	47,055	37,711	87,269	4,885	5,088	27,283	20,075	48,541
CANADA		6,520	6,674	54,379	54,185	80,941	5,380	5,994	38,910	43,039	57,839
HONG KONG		4,416	3,547	43,893	35,249	74,782	2,445	2,269	24,761	22,465	42,447
EU_15		4,961	4,436	38,679	24,889	52,609	2,850	2,747	18,266	14,579	26,280
INDONESIA		3,711	3,714	23,837	31,162	43,268	2,181	2,380	13,967	20,537	25,653
OTHER		15,292	10,622	200,039	137,030	243,618	10,120	6,945	108,136	83,800	134,915
Subtotal:-----		49,783	43,564	500,876	401,212	697,829	31,759	29,102	303,835	263,034	423,079
FR. PEARS(JUL)	MT										
MEXICO		3,936	3,225	39,573	17,336	46,838	1,961	1,529	18,255	9,004	22,124
CANADA		3,365	3,090	37,495	35,970	43,892	2,168	2,183	22,235	24,722	27,391
EU_15		780	491	8,999	11,088	9,096	367	233	3,545	4,696	3,585
BRAZIL		0	0	8,882	21,728	8,882	0	0	4,031	9,512	4,031
TAIWAN		402	1,154	5,125	9,625	8,547	237	717	3,090	5,501	5,169
OTHER		992	2,562	16,244	20,441	17,519	604	1,702	9,121	11,613	9,997
Subtotal:-----		9,475	10,523	116,318	116,189	134,774	5,338	6,364	60,278	65,050	72,297
APRICOTS(MAY)	MT										
MEXICO		0	0	3,718	324	3,718	0	0	2,596	289	2,596
CANADA		4	0	3,139	2,676	3,145	6	0	3,293	3,629	3,301
OTHER		50	32	994	1,212	1,010	29	15	1,924	2,143	1,929
Subtotal:-----		54	32	7,850	4,212	7,873	34	15	7,814	6,061	7,827
FR. CHERRIES(MAY)	MT										
JAPAN		2	0	15,578	17,170	15,597	12	0	92,557	110,553	92,582
CANADA		40	0	6,356	3,477	6,379	37	0	13,319	8,734	13,357
EU_15		94	361	4,231	8,430	5,086	73	270	11,187	12,309	11,880
TAIWAN		0	0	3,004	2,098	3,056	0	0	8,133	6,325	8,328
UNITED KINGDOM		0	0	2,244	1,112	2,245	0	0	7,809	4,669	7,817
OTHER		1	3	1,913	1,694	1,921	9	7	5,788	4,302	5,825
Subtotal:-----		137	364	31,082	32,868	32,039	130	277	130,983	142,223	131,972
PEACH-NECTRN(MAY)	MT										
CANADA		480	499	48,237	40,113	48,567	544	636	40,249	42,220	40,639
MEXICO		0	0	16,203	11,674	16,203	0	0	6,851	5,159	6,851
TAIWAN		0	0	12,446	9,818	12,462	0	0	13,511	11,033	13,530
OTHER		40	167	7,144	4,674	7,166	24	87	5,439	3,920	5,475
Subtotal:-----		520	667	84,030	66,280	84,399	568	723	66,049	62,332	66,494
PLUM-PRUNES(MAY)	MT										
TAIWAN		0	4	25,396	14,000	25,396	0	9	22,161	15,084	22,161
CANADA		175	217	24,302	14,071	24,565	249	317	18,887	20,258	19,218
HONG KONG		11	0	8,863	5,459	8,863	23	0	7,323	6,119	7,323
OTHER		123	35	12,269	4,516	12,537	261	70	9,604	4,899	9,786
Subtotal:-----		308	257	70,830	38,045	71,360	533	395	57,974	46,360	58,487
FR. AVOCADOS(OCT)	MT										
EU_15		1,827	564	4,550	3,446	8,266	1,518	704	3,654	2,532	7,016
FRANCE		1,378	18	2,804	244	5,243	1,172	64	2,318	234	4,300
JAPAN		16	16	215	132	2,086	20	11	308	121	3,960
CANADA		68	50	864	638	1,958	73	42	721	611	1,969
NETHERLANDS		160	529	895	2,421	1,303	123	618	684	1,852	1,166
UNITED KINGDOM		212	0	661	521	1,228	174	0	525	290	1,180
OTHER		19	7	25	27	181	22	19	40	56	284
Subtotal:-----		1,931	636	5,655	4,243	12,490	1,632	776	4,724	3,320	13,229
FR. KIWI FRUIT(OCT)	MT										
CANADA		280	335	2,224	1,024	4,021	378	452	2,641	1,359	4,885
KOREA, REPUBLIC		632	297	1,430	1,109	2,659	1,042	470	2,468	1,693	4,282
TAIWAN		167	147	260	208	1,395	244	267	415	348	2,140
OTHER		250	181	1,182	507	1,430	300	206	1,416	612	1,778
Subtotal:-----		1,328	960	5,094	2,848	9,505	1,964	1,396	6,939	4,011	13,084
FRESH GRAPES (MAY)	MT										
CANADA		477	721	99,940	102,298	101,631	750	1,057	109,877	116,375	112,109
MEXICO		0	163	22,589	12,813	22,589	0	224	19,218	12,074	19,218
HONG KONG		29	19	21,146	30,200	21,192	35	8	25,273	40,574	25,353
TAIWAN		69	0	14,697	12,880	14,731	56	0	20,857	15,997	20,876
OTHER		74	205	54,661	66,593	54,961	103	236	73,958	89,821	74,266
Subtotal:-----		649	1,107	213,034	224,783	215,105	944	1,526	249,182	274,841	251,822
FR. STRAWBERRIES(JAN)	MT										
CANADA		1,071	2,018	40,398	40,347	38,873	2,131	4,234	55,365	57,927	52,089
MEXICO		0	3	6,826	3,005	6,816	0	3	6,251	2,399	6,245
EU_15		38	250	5,827	3,184	5,738	120	719	12,113	7,751	11,850
JAPAN		0	5	4,344	6,658	4,338	0	12	21,187	24,181	21,177
UNITED KINGDOM		11	76	3,733	2,281	3,700	33	196	7,486	5,472	7,394
OTHER		146	75	1,784	1,216	1,570	367	253	5,555	3,575	5,003
Subtotal:-----		1,255	2,351	59,179	54,409	57,335	2,619	5,221	100,470	95,834	96,365
FR. DRNG INC TMPL(NOV)	MT										
CANADA		21,961	24,345	79,475	81,522	178,854	9,732	11,253	37,928	40,045	86,917
JAPAN		25,212	13,807	48,671	33,307	168,591	16,238	8,341	33,040	22,288	117,639
HONG KONG		9,424	4,914	32,785	22,017	128,098	4,953	2,372	16,466	10,980	65,705
OTHER		12,920	15,340	26,089	32,808	100,574	6,821	7,866	14,483	17,810	53,495
Subtotal:-----		69,518	58,406	187,020	169,654	576,116	37,744	29,832	101,918	91,123	323,756
FR. GRPFRT(SEP)	MT										
JAPAN		47,963	47,602	124,470	116,548	246,310	25,114	27,406	69,182	69,950	136,506
EU_15		16,082	24,844	89,243	104,285	116,454	6,855	11,367	39,428	46,946	51,175
CANADA		8,989	8,502	46,282	43,451	77,472	3,245	3,020	17,796	17,217	30,226
FRANCE		4,192	8,903	31,234	35,845	43,428	1,818	4,280	13,671	16,321	19,016
NETHERLANDS		7,588	8,257	28,842	37,950	33,908	3,128	3,823	13,077	17,035	15,232
OTHER		4,017	5,863	17,840	13,987	45,648	1,717	3,121	9,162	7,599	23,343
Subtotal:-----		77,051	86,811	277,835	278,271	485,884	36,931	44,914	135,568	141,712	241,251
FR. TANGERINES(NOV)	MT										
CANADA		1,428	2,081	7,875	9,395	10,651	1,359	1,603	7,114	7,974	9,619
JAPAN		269	246	365	311	662	353	236	462	306	843
OTHER		323	374	1,074	2,047	1,230	256	336	855	2,275	1,100
Subtotal:-----		2,020	2,701	9,314	11,753	12,543	1,968	2,175	8,431	10,555	11,563

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CANNED FRUIT											
CNO PEACH&NECT(JUN)	MT										
JAPAN		305	268	2,666	3,149	4,595	307	273	2,933	3,317	4,780
CANADA		317	372	2,536	3,931	3,908	258	402	2,517	3,585	3,719
KOREA, REPUBLIC		348	151	1,618	1,566	2,314	291	126	1,418	1,259	1,990
TAIWAN		149	89	1,125	1,499	1,259	111	86	932	1,331	1,057
SINGAPORE		48	20	739	693	1,164	48	9	830	630	1,233
PHILIPPINES		59	66	793	483	1,018	61	58	590	349	744
OTHER		314	415	3,265	4,234	4,511	327	414	2,924	4,025	4,001
Subtotal:-----		1,539	1,382	12,741	15,554	18,769	1,403	1,369	12,144	14,495	17,524
CNO PEARS(JUN)	MT										
CANADA		196	512	1,691	3,833	2,795	174	476	1,605	3,481	2,510
UNITED ARAB EMIR		19	0	552	69	555	16	0	320	73	323
JAPAN		41	19	277	437	485	73	15	315	431	529
EU 15		43	46	142	188	289	41	45	142	162	272
OTHER		73	29	454	459	596	85	29	416	455	570
Subtotal:-----		372	607	3,116	4,986	4,720	390	565	2,798	4,602	4,204
CNO PNEAPL(JAN)	MT										
JAPAN		32	133	1,017	1,303	985	29	127	957	1,184	929
CANADA		71	84	1,055	1,136	947	64	81	994	1,128	887
EU 15		103	158	858	1,029	756	81	130	735	810	654
MEXICO		0	0	525	184	522	0	0	364	142	361
GERMANY		103	32	523	743	420	81	25	416	572	335
RUSSIAN FEDERATI		0	18	302	35	302	0	10	204	19	204
OTHER		33	86	357	576	268	37	60	335	565	257
Subtotal:-----		238	479	4,115	4,263	3,779	211	408	3,590	3,848	3,292
FRT MIXTURES(JUN)	MT										
CANADA		321	642	3,452	3,902	5,635	392	835	4,183	4,976	7,288
JAPAN		236	255	4,071	2,801	5,612	261	291	4,752	3,316	6,645
SINGAPORE		151	46	3,963	2,787	4,476	175	42	4,336	3,136	4,835
HONG KONG		480	136	3,141	2,133	3,915	529	161	3,488	2,398	4,366
PHILIPPINES		340	50	2,274	2,646	2,801	392	62	2,532	4,223	3,113
OTHER		433	657	5,067	5,066	6,837	511	792	5,853	5,949	7,854
Subtotal:-----		1,962	1,785	21,968	20,334	29,277	2,261	2,183	25,145	23,998	34,103
DRIED FRUIT											
ORO RAISINS(AUG)	MT										
EU 15		4,319	3,474	35,261	34,561	57,471	6,867	5,697	56,299	56,006	89,847
UNITED KINGDOM		2,431	1,673	16,315	16,498	27,824	3,890	2,616	24,707	26,368	42,083
JAPAN		2,350	2,316	13,913	14,511	24,527	3,674	3,658	20,170	23,102	35,608
CANADA		776	705	6,999	6,811	10,946	1,533	1,398	14,261	13,810	22,187
GERMANY		532	467	4,468	5,572	8,184	770	755	6,674	8,368	12,000
OTHER		2,106	1,689	18,462	17,960	27,927	3,599	2,977	31,033	32,201	46,450
Subtotal:-----		9,550	8,184	74,634	73,843	120,871	15,673	13,730	121,763	125,118	194,093
ORO PRUNES(AUG)	MT										
EU 15		2,851	3,058	21,185	21,021	33,645	6,854	7,324	51,751	50,060	82,871
JAPAN		1,558	503	7,945	6,809	13,614	2,884	966	17,441	15,077	30,245
GERMANY		808	1,010	6,110	6,362	10,549	2,015	2,294	14,275	14,980	25,549
ITALY		533	746	3,910	4,651	6,521	1,304	1,956	10,320	11,410	17,101
UNITED KINGDOM		647	532	2,695	2,980	4,943	1,388	1,105	5,798	6,348	10,596
CANADA		425	250	2,658	2,295	4,320	1,022	639	6,208	5,567	10,271
OTHER		671	584	5,618	5,725	8,235	1,469	1,155	11,917	11,883	17,546
Subtotal:-----		5,504	4,395	37,406	35,849	59,815	12,229	10,083	87,318	82,587	140,933
FRUIT JUICES(SSE)											
ORANGE JU CNC (OEC)	KL										
EU 15		12,816	14,821	36,779	30,806	148,694	11,539	6,036	19,269	12,866	59,417
NETHERLANDS		6,558	10,799	13,600	16,070	65,493	9,183	4,272	11,819	6,462	29,793
FRANCE		4,438	1,236	15,837	10,385	42,004	1,588	653	4,749	4,512	14,383
CANADA		2,506	2,193	8,039	7,574	31,993	4,314	3,887	12,875	12,827	53,116
KOREA, REPUBLIC		2,493	1,285	3,531	2,275	19,230	1,277	1,221	2,094	2,097	10,999
JAPAN		1,754	1,915	3,733	6,134	18,017	1,116	1,451	2,308	4,122	12,347
OTHER		6,448	5,491	19,187	14,156	71,989	3,215	2,142	8,269	5,631	31,600
Subtotal:-----		26,017	25,705	71,270	60,946	289,923	21,461	14,737	44,816	37,543	167,479
ORNG JU NTCNC(OEC)	KL										
CANADA		7,162	9,117	19,753	27,144	88,874	5,291	7,041	14,024	20,009	64,450
EU 15		7,478	1,994	20,966	5,192	40,805	4,321	1,830	12,180	3,760	22,965
BELGIUM-LUXEMBOU		4,680	1,062	14,368	2,022	23,918	2,816	696	8,064	1,336	13,154
UNITED KINGDOM		2,585	682	5,684	2,484	11,324	1,373	986	3,446	2,003	6,715
OTHER		1,231	2,042	4,576	6,359	23,107	1,199	1,618	3,684	4,908	16,933
Subtotal:-----		15,871	13,153	45,296	38,694	152,786	10,811	10,489	29,888	28,677	104,348
GRPFRT JU CNC (OEC)	KL										
EU 15		2,522	2,515	3,994	4,890	26,579	1,159	1,700	2,130	3,068	16,416
NETHERLANDS		312	865	564	1,614	15,777	322	727	626	1,394	11,070
JAPAN		2,182	1,393	3,344	3,725	14,625	2,190	828	3,275	3,701	14,377
ARGENTINA		729	20	4,399	221	4,496	286	22	1,348	166	1,371
GERMANY		1,746	138	2,003	177	3,910	588	53	726	76	1,953
ISRAEL		198	485	694	888	3,553	60	140	205	260	1,257
OTHER		304	718	1,012	1,880	5,617	442	801	1,496	1,923	7,257
Subtotal:-----		5,936	5,131	13,444	11,604	54,870	4,137	3,492	8,454	9,118	40,678
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
JAPAN		1,788	719	2,846	1,008	10,410	7,723	3,295	12,478	4,468	44,501
CANADA		589	398	1,045	841	5,577	1,448	1,210	2,859	2,563	14,163
EU 15		162	130	284	233	1,247	547	580	873	781	3,340
SWITZERLAND		231	262	293	301	1,083	884	942	1,088	1,120	3,960
OTHER		4	17	41	33	227	16	66	118	120	854
Subtotal:-----		2,774	1,526	4,509	2,417	18,544	10,618	6,093	17,415	9,052	66,818
FR ONIONS(OCT)	MT										
JAPAN		12,882	3,292	119,297	56,151	142,128	4,537	874	34,633	12,845	41,391
CANADA		7,435	8,346	38,659	37,604	111,727	3,475	2,930	16,924	13,976	45,284
OTHER		894	512	38,953	21,969	57,412	403	283	12,216	7,004	18,352
Subtotal:-----		21,210	12,151	196,909	115,724	311,267	8,414	4,088	63,773	33,825	105,026
CANNED VEGETABLES											
CNO SWT CORN(AUG)	MT										
JAPAN		6,113	3,511	33,335	21,708	58,455	5,170	2,571	28,756	16,807	50,065
EU 15		2,486	3,967	19,413	26,388	41,755	1,948	2,971	14,683	20,242	31,506
TAIWAN		872	2,314	10,622	11,943	15,315	771	2,119	10,092	10,729	14,279
GERMANY		938	1,239	4,722	10,425	14,333	715	945	3,574	8,178	10,642
UNITED KINGDOM		455	925	5,864	7,604	13,583	388	718	4,403	5,877	10,460
HONG KONG		549	651	6,531	7,758	12,437	491	540	5,582	6,368	10,484
OTHER		2,533	2,528	21,469	18,575	38,380	2,199	2,154	18,463	15,208	32,879
Subtotal:-----		12,554	12,970	91,371	86,372	166,342	10,578	10,355	77,577	69,354	139,213

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CANNED VEGETABLES											
CNO TOM PAS(JUL)	MT										
CANADA		3,386	2,526	34,879	32,545	47,971	2,903	2,153	28,166	26,972	39,066
JAPAN		791	1,214	6,950	7,231	10,450	2,705	1,002	5,425	6,080	8,400
EU 15		2,584	1,533	2,784	1,867	6,632	2,019	1,082	2,205	1,342	5,159
ITALY		2,567	1,530	2,587	1,724	6,361	2,002	1,079	2,019	1,226	4,903
OTHER		3,478	1,550	20,113	17,678	24,833	2,897	1,477	16,585	13,613	20,846
Subtotal:-----		10,239	6,823	64,726	59,321	89,886	8,525	5,715	52,382	48,008	73,471
CNO TOM SAUCE(JUL)	MT										
CANADA		4,185	4,838	30,506	34,994	50,570	4,286	4,370	29,816	32,691	48,443
EU 15		1,528	704	6,897	3,523	7,888	1,196	754	6,729	3,819	8,307
JAPAN		337	426	3,851	3,877	6,052	342	432	4,286	3,827	7,249
MEXICO		118	193	4,846	1,535	5,653	90	170	3,236	1,340	3,882
UNITED KINGDOM		1,277	334	4,839	1,493	5,016	934	347	4,498	1,453	4,781
OTHER		880	1,172	6,273	8,126	8,856	787	1,339	6,424	9,079	9,499
Subtotal:-----		7,048	7,333	52,373	52,055	79,019	6,700	7,065	50,491	50,757	77,380
FRZN VEGETABLES											
FZN SWT CORN(JUL)	MT										
JAPAN		3,012	2,835	26,125	25,904	38,749	2,843	2,347	24,868	23,174	37,029
TAIWAN		505	186	4,743	861	5,314	386	191	3,852	819	4,347
CANADA		545	392	2,522	1,854	3,863	464	340	2,002	1,618	3,012
AUSTRALIA		196	45	2,794	1,118	3,762	197	63	2,317	923	3,036
HONG KONG		245	228	2,366	2,259	3,716	198	154	2,105	1,703	3,157
OTHER		1,290	311	9,162	6,190	12,961	533	202	6,415	4,536	9,435
Subtotal:-----		5,793	3,997	47,712	38,186	68,366	4,620	3,297	41,558	32,773	60,015
FZN F FRY(JUL)	MT										
JAPAN		16,234	13,838	103,446	113,903	158,699	12,267	10,223	75,036	83,661	115,179
EU 15		1,785	293	14,934	8,099	36,974	1,320	217	12,554	5,452	26,383
KOREA, REPUBLIC		1,879	1,878	11,708	12,284	19,782	1,404	1,414	8,420	8,981	14,199
NETHERLANDS		0	108	8,489	3,378	17,021	0	79	8,163	2,262	14,206
HONG KONG		1,706	1,095	9,560	12,986	16,592	1,048	725	6,360	8,608	10,973
OTHER		9,516	9,053	58,157	76,118	95,393	7,776	6,605	44,774	57,497	74,213
Subtotal:-----		31,120	26,156	197,805	223,390	327,440	23,814	19,185	147,143	164,198	240,948
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		528	122	6,431	4,597	8,201	1,305	295	16,351	11,058	20,591
JAPAN		393	402	2,231	4,154	3,375	1,143	990	6,667	11,252	10,069
EU 15		252	227	2,604	2,909	3,195	674	494	6,297	6,776	7,767
GERMANY		157	135	1,365	1,039	1,720	418	336	3,600	2,547	4,483
OTHER		72	148	2,860	1,958	3,614	212	365	6,861	4,707	8,520
Subtotal:-----		1,245	898	14,127	13,618	18,385	3,335	2,145	36,177	33,794	46,948
ALMNO SH/PREP(JUL)	MT										
EU 15		17,973	13,591	94,785	114,703	120,402	59,912	45,994	327,674	378,958	423,076
GERMANY		8,052	3,809	38,439	41,576	47,817	26,724	12,425	132,560	142,540	167,343
JAPAN		2,032	3,585	11,377	24,444	18,233	7,281	7,688	44,506	61,964	69,671
SPAIN		3,412	1,901	10,255	11,333	14,274	11,029	10,416	33,367	49,344	47,767
FRANCE		2,045	1,711	10,106	12,262	12,410	6,672	5,035	34,114	38,006	42,833
NETHERLANDS		1,011	1,630	9,292	13,164	11,295	3,458	4,344	31,529	34,846	39,351
OTHER		4,874	5,428	44,188	53,237	57,486	14,422	14,932	138,955	129,423	182,741
Subtotal:-----		24,879	22,603	150,349	192,382	196,120	81,615	68,614	511,135	570,345	675,488
WALNUTS SH(AUG)	MT										
EU 15		302	281	6,919	4,001	7,860	823	470	14,264	8,362	17,020
JAPAN		566	477	2,813	4,879	5,953	2,029	1,812	10,967	18,026	22,633
ITALY		114	0	3,537	384	3,545	290	0	5,849	824	5,864
CANADA		156	135	1,629	1,427	2,275	564	577	4,986	5,150	7,261
ISRAEL		304	304	1,175	1,264	1,372	1,135	1,409	3,922	5,672	4,707
SPAIN		65	152	917	1,412	1,204	230	175	2,294	2,788	3,291
OTHER		368	421	3,206	2,483	4,556	1,295	1,168	9,350	7,497	14,256
Subtotal:-----		1,696	1,618	15,741	14,054	22,015	5,846	5,436	43,488	44,707	65,876
WALNUTS UNSH(AUG)	MT										
EU 15		540	309	43,440	47,510	43,938	1,007	576	68,898	91,228	69,868
GERMANY		20	31	13,013	14,585	13,094	32	67	19,302	27,871	19,452
SPAIN		20	0	10,131	13,364	10,238	63	0	16,138	24,856	16,330
ITALY		115	71	9,078	9,807	9,116	203	122	14,954	18,951	15,026
NETHERLANDS		129	73	5,775	4,086	5,861	214	127	9,606	8,159	9,768
OTHER		641	903	8,252	7,884	9,611	1,193	1,546	14,778	15,428	17,226
Subtotal:-----		1,181	1,211	51,691	55,394	53,549	2,200	2,122	83,677	106,656	87,094
HOPS&PRODUCTS											
HOP PELTS(SEP)	MT										
BRAZIL		52	158	1,755	1,486	2,829	230	844	9,293	7,642	14,879
CANADA		43	113	506	573	1,382	289	763	3,382	3,746	9,139
EU 15		95	74	723	445	1,099	438	366	4,591	2,358	7,044
JAPAN		39	133	398	256	451	205	455	2,593	1,004	2,873
COLOMBIA		0	0	382	2	435	0	0	2,291	9	2,578
GERMANY		48	7	258	89	418	244	411	1,655	411	2,705
OTHER		29	58	314	525	706	177	340	1,653	2,102	3,433
Subtotal:-----		257	535	4,077	3,287	6,903	1,340	2,769	23,803	16,860	39,947
HOP EXTRACT(SEP)	MT										
EU 15		146	81	911	822	1,499	2,512	1,332	14,102	12,277	23,750
MEXICO		40	44	338	331	735	1,217	1,328	9,646	9,250	15,944
GERMANY		77	33	461	335	624	1,336	559	7,184	4,727	9,542
BRAZIL		38	0	236	144	458	971	0	3,293	1,665	5,350
COLOMBIA		293	0	405	320	427	4,110	0	6,606	2,462	7,160
KOREA, REPUBLIC		0	0	70	61	311	0	0	554	1,044	3,470
OTHER		84	62	491	270	1,024	1,130	963	7,580	4,206	14,957
Subtotal:-----		602	186	2,450	1,946	4,454	9,939	3,623	41,783	30,905	70,630
HOPS, NSPF(SEP)	MT										
EU 15		234	498	1,478	2,061	1,544	1,726	2,246	9,246	9,734	9,651
GERMANY		218	336	1,082	1,505	1,108	1,437	1,479	6,642	6,692	6,842
UNITED KINGDOM		1	137	378	485	418	5	693	2,306	2,643	2,512
MEXICO		0	5	0	78	189	0	43	0	308	1,494
BRAZIL		4	0	132	12	169	36	0	773	126	957
JAPAN		37	90	90	137	146	268	514	627	775	941
OTHER		28	6	253	101	445	234	32	1,552	1,674	2,795
Subtotal:-----		302	598	1,953	2,388	2,492	2,264	2,835	12,198	12,618	15,838
WINE											
GRAPE WINE(JAN)	KL										
EU 15		2,970	5,660	47,604	64,881	42,518	5,297	9,936	75,316	110,078	66,365
CANADA		2,281	3,017	36,697	31,900	32,725	4,337	5,831	55,821	59,418	49,168
UNITED KINGDOM		1,615	1,790	22,659	35,977	19,825	3,074	3,645	42,824	65,731	37,484
JAPAN		1,636	1,536	16,884	18,915	14,420	2,668	2,639	25,423	32,258	21,439
SWEDEN		73	296	6,967	4,025	6,841	117	545	4,518	4,845	4,335
OTHER		2,975	2,987	33,786	36,961	28,217	3,675	4,899	48,100	56,774	40,531
Subtotal:-----		9,862	13,199	134,971	152,655	117,880	15,977	23,305	204,660	258,528	177,503

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MD LAST YR	CURR MD CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MD LAST YR	CURR MD CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FR FRT & MLNS											
FR APPLES(JUL)	MT										
NEW ZEALAND		0	0	4,478	11,332	39,444	0	0	6,293	15,086	44,187
CANADA		2,923	5,659	33,290	55,726	43,220	1,508	2,449	12,383	20,740	17,224
SOUTH AFRICA, RE		0	0	5,508	9,265	19,167	0	0	4,544	5,396	14,231
OTHER		968	959	1,179	1,315	24,572	368	583	501	725	9,369
Subtotal:-----		3,891	6,618	44,455	77,639	126,404	1,876	3,031	23,722	41,947	85,011
FR PEARS(JUL)	MT										
CHILE		5,549	8,978	6,214	9,481	26,058	1,949	4,412	2,183	4,626	9,407
ARGENTINA		2,817	5,854	2,817	5,854	12,527	1,580	3,533	1,580	3,533	7,282
SOUTH AFRICA, RE		254	0	254	0	6,524	352	0	352	0	4,122
OTHER		5	18	1,049	1,676	2,929	1	47	3,287	4,160	5,520
Subtotal:-----		8,625	14,850	10,333	17,011	48,038	3,882	7,993	7,402	12,319	26,332
APRICOT (MAY)	MT										
CHILE		0	0	919	1,325	919	0	0	651	1,584	651
NEW ZEALAND		166	218	242	287	259	402	641	553	807	593
OTHER		0	10	56	16	56	0	12	69	22	69
Subtotal:-----		166	228	1,216	1,628	1,233	402	654	1,273	2,413	1,313
PEACH-NEC(MAY)	MT										
CHILE		14,720	14,655	41,385	32,878	49,100	9,272	9,404	26,463	24,869	31,406
OTHER		5	1	192	258	368	9	2	164	252	356
Subtotal:-----		14,725	14,656	41,577	33,136	49,468	9,281	9,406	26,627	25,121	31,762
PLUM-PRUNE(MAY)	MT										
CHILE		7,838	6,433	14,932	12,579	23,124	5,134	4,869	9,912	10,682	15,369
OTHER		36	1	290	204	291	117	6	418	299	420
Subtotal:-----		7,874	6,434	15,222	12,783	23,414	5,251	4,875	10,330	10,981	15,789
FRESH GRAPES (MAY)	MT										
CHILE		74,508	85,745	157,732	151,504	280,758	54,737	55,813	126,043	143,147	217,136
MEXICO		0	0	41,048	80,492	41,048	0	0	46,576	82,696	46,576
OTHER		994	589	2,283	2,752	4,354	3,453	459	4,464	1,962	7,106
Subtotal:-----		75,502	86,334	201,063	234,749	326,160	58,190	56,272	177,084	227,805	270,818
FR RASPBRY(JAN)	MT										
CANADA		19	0	6,195	6,362	6,176	46	0	13,108	11,568	13,062
OTHER		362	348	1,796	2,178	1,253	1,042	1,067	4,580	7,561	2,881
Subtotal:-----		381	348	7,991	8,540	7,429	1,088	1,067	17,688	19,128	15,943
FR STRAWBRS(JAN)	MT										
MEXICO		2,706	3,445	23,314	31,807	18,950	6,779	10,115	42,274	60,953	31,945
OTHER		18	24	967	830	893	29	35	2,522	2,171	2,360
Subtotal:-----		2,724	3,469	24,282	32,637	19,843	6,809	10,150	44,797	63,124	34,305
FR BANANA(JAN)	MT										
COSTA RICA		51,706	74,331	1,095,302	1,111,901	977,101	15,982	23,972	283,761	355,678	247,820
ECUADOR		94,851	69,105	992,052	1,081,119	785,910	26,154	19,501	260,209	298,008	204,154
COLOMBIA		39,016	28,202	712,726	497,111	629,509	10,720	8,218	210,038	146,107	186,765
OTHER		87,162	113,409	1,481,670	1,585,820	1,301,463	25,033	27,696	407,424	436,935	197,419
Subtotal:-----		272,735	285,047	4,281,749	4,276,751	3,693,983	77,889	79,586	1,161,432	1,235,727	996,158
FR MANGO(JAN)	MT										
MEXICO		1,515	2,677	109,993	117,424	108,432	1,306	2,010	83,007	102,609	81,678
OTHER		448	1,212	18,934	31,656	15,163	460	1,030	18,771	26,824	15,151
Subtotal:-----		1,962	3,890	128,927	149,080	123,596	1,766	3,040	101,778	129,433	96,829
FR PINAPLE(JAN)	MT										
COSTA RICA		6,395	4,991	95,390	87,544	82,295	2,335	1,706	33,370	31,018	28,637
HONDURAS		2,566	2,782	34,152	38,410	28,782	1,053	783	9,751	10,441	7,927
OTHER		349	907	17,735	14,425	16,784	99	244	3,880	3,732	3,523
Subtotal:-----		9,310	8,680	147,277	140,379	127,861	3,487	2,733	47,002	45,191	40,086
FR CANTLPE(MAY)	MT										
MEXICO		7,522	7,473	46,213	65,347	83,693	1,830	1,484	13,563	19,768	22,689
COSTA RICA		13,486	11,834	21,469	24,682	46,258	5,975	5,198	9,250	10,759	20,467
GUATEMALA		551	1,500	25,010	35,242	48,065	86	288	7,645	9,151	14,828
HONDURAS		11,400	7,483	32,609	26,940	60,850	2,603	2,244	7,409	6,926	13,895
OTHER		3,733	3,723	10,836	14,124	23,389	862	1,032	2,502	3,719	5,421
Subtotal:-----		36,692	32,013	136,136	166,335	262,255	11,357	10,247	40,370	50,323	77,301
FR MELON,OT(MAY)	MT										
MEXICO		2,492	3,658	33,355	40,942	44,191	773	1,175	10,921	13,520	14,639
COSTA RICA		4,386	4,136	6,356	5,582	26,556	2,013	1,714	2,856	2,291	12,098
OTHER		7,442	6,432	29,711	28,813	50,121	2,425	2,434	9,595	10,644	16,032
Subtotal:-----		14,320	14,226	69,422	75,337	120,868	5,212	5,323	23,373	26,456	42,768
FR ORANGES(NOV)	MT										
AUSTRALIA		0	0	0	0	5,523	0	0	0	0	6,391
MEXICO		1,014	1,137	2,384	2,781	7,589	454	510	1,127	1,287	2,922
OTHER		203	166	652	452	4,926	137	98	397	267	1,652
Subtotal:-----		1,217	1,303	3,037	3,233	18,038	592	608	1,526	1,553	10,967
CANNED FRUIT											
CND MANDRN(JAN)	MT										
EU 15		3,718	221	35,323	23,697	29,717	3,667	220	28,834	23,261	23,341
SPAIN		3,717	221	35,186	23,688	29,580	3,665	220	28,703	23,233	23,213
CHINA, PEOPLES R		1,202	580	22,109	12,084	19,914	981	650	16,386	11,202	14,697
OTHER		15	102	988	661	948	21	106	878	773	828
Subtotal:-----		4,935	904	58,420	36,442	50,578	4,670	976	46,098	35,235	38,866
CND BLK OLV(NOV)	MT										
EU 15		1,042	1,313	3,384	5,230	10,964	2,309	3,101	7,596	11,862	24,733
SPAIN		895	1,095	2,538	4,622	9,197	1,998	2,558	5,562	10,437	20,510
MOROCCO		570	462	1,584	1,923	5,215	1,089	1,037	3,012	4,271	10,441
OTHER		0	8	23	55	115	0	13	58	117	245
Subtotal:-----		1,612	1,784	4,990	7,207	16,303	3,397	4,151	10,665	16,250	35,440
CND GRN DLV(NOV)	MT										
EU 15		2,385	2,524	11,084	10,773	33,202	7,134	7,526	31,793	32,636	100,701
SPAIN		2,384	2,503	10,786	10,666	32,838	7,130	7,480	31,212	32,393	99,890
OTHER		208	54	721	355	2,245	326	102	1,073	704	3,528
Subtotal:-----		2,593	2,578	11,805	11,128	35,447	7,460	7,628	32,866	33,340	104,229
CND PEACH(JUN)	MT										
EU 15		1,125	327	13,504	8,112	17,050	686	232	7,573	5,455	9,623
GREECE		1,120	327	13,232	8,040	16,743	674	230	7,302	5,288	9,266
OTHER		48	126	2,845	3,028	3,689	28	94	1,845	2,145	2,430
Subtotal:-----		1,172	453	16,349	11,140	20,739	715	326	9,418	7,600	12,052
CND PINAPLE(JAN)	MT										
THAILAND		7,572	6,851	174,095	112,179	154,150	4,017	5,163	89,422	62,791	78,883
PHILIPPINES		12,640	12,064	152,363	145,859	129,101	6,503	7,883	85,987	86,028	74,096
OTHER		5,526	7,472	61,149	84,739	50,388	2,071	3,617	24,435	39,278	20,440
Subtotal:-----		25,737	26,387	387,607	342,777	333,639	12,592	16,664	199,844	188,097	173,419
ORIED FRUIT ORO APRCT(JUL)											
TURKEY	MT	1,038	699	9,774	9,689	14,039	1,701	1,515	15,188	19,588	22,370
OTHER		19	66	131	447	250	30	139	316	1,341	687
Subtotal:-----		1,058	765	9,906	10,136	14,290	1,731	1,654	15,504	20,929	23,057
OATES(SEP)	MT										
PAKISTAN		334	502	1,165	1,778	1,757	331	511	1,135	1,790	1,708
CHINA, PEOPLES R		107	85	351	279	592	147	170	509	526	868
OTHER		25	44	206	766	414	46	110	487	1,523	834
Subtotal:-----		466	631	1,722	2,822	2,764	525	790	2,131	3,839	3,410

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
ORIO FRUIT											
ORO FIG(SEP)	MT										
EU 15		22	0	1,115	823	1,134	27	0	2,710	1,919	2,736
GREECE		22	0	1,069	802	1,069	27	0	2,571	1,849	2,572
TURKEY		232	8	898	579	1,420	253	15	1,346	1,138	1,927
MEXICO		0	0	250	282	365	0	0	857	869	1,209
OTHER		0	7	26	13	28	0	11	63	27	71
Subtotal:-----		254	14	2,289	1,697	2,948	281	26	4,976	3,953	5,943
DRO RAISIN(AUG)											
MEXICO	MT	297	396	3,384	6,224	5,543	219	418	2,951	5,335	4,929
CHILE		60	40	1,199	972	2,316	42	34	1,437	1,083	2,807
TURKEY		115	102	1,254	923	1,863	118	98	1,213	946	1,871
OTHER		0	21	178	230	426	0	25	200	223	447
Subtotal:-----		472	559	6,014	8,349	10,148	379	575	5,801	7,588	10,055
FRUIT JUICE(SSE)											
APPLE JUIC(JUL)	KL										
EU 15		34,905	16,961	182,237	145,931	288,358	10,034	7,601	44,497	62,732	75,810
ARGENTINA		2,186	8	175,968	131,618	336,203	436	20	27,278	47,706	71,749
GERMANY		29,278	13,663	131,002	96,500	213,744	8,673	6,064	32,679	41,677	57,562
OTHER		27,261	12,296	246,867	174,485	355,342	6,502	5,183	50,693	66,768	79,096
Subtotal:-----		64,352	29,265	605,072	452,034	979,904	16,972	12,804	122,468	177,206	226,655
FCOJ(OEC)											
BRAZIL	KL	58,170	42,750	209,162	148,846	390,548	12,101	10,670	40,446	36,528	82,477
MEXICO		23,198	17,442	45,330	35,448	248,924	5,866	4,801	11,377	9,355	59,483
OTHER		16,110	18,567	33,830	31,745	86,074	3,719	5,878	7,733	8,606	20,438
Subtotal:-----		97,478	78,759	288,330	216,039	725,546	21,686	21,348	59,556	54,489	162,397
GRAPE JU(JAN)											
EU 15	KL	147	52	24,497	3,516	23,269	75	127	13,233	2,232	12,643
ITALY		147	52	13,384	3,402	12,156	75	127	7,061	2,151	6,471
SPAIN		0	0	10,898	69	10,898	0	0	6,017	17	6,017
BRAZIL		17	84	14,502	8,934	12,663	29	26	5,175	3,024	4,500
OTHER		1,040	18,189	34,613	112,707	30,935	367	4,780	10,702	30,347	9,537
Subtotal:-----		1,204	18,325	73,613	125,158	66,866	471	4,934	29,110	35,603	26,679
PNEAPL JUNC(JAN)											
PHILIPPINES	KL	11,684	12,193	118,074	134,932	95,904	1,600	1,912	18,299	19,413	15,324
THAILAND		14,762	10,038	122,139	117,911	92,632	2,506	2,809	19,395	24,053	14,423
OTHER		543	1,969	27,508	31,465	24,503	167	588	6,161	8,167	5,518
Subtotal:-----		26,989	24,200	267,720	284,308	213,039	4,273	5,309	43,855	51,633	35,265
PNEAPL JUNC(JAN)											
PHILIPPINES	KL	5,157	2,216	50,999	54,949	43,380	1,623	706	14,613	17,118	12,278
THAILAND		629	2,577	11,872	23,770	10,030	514	838	9,576	12,181	8,176
OTHER		1,661	1,520	13,698	16,390	10,691	263	284	2,529	2,967	2,058
Subtotal:-----		7,447	6,314	76,569	95,110	64,101	2,400	1,828	26,718	32,266	22,511
FROZEN FRUIT											
FZN STRBRY(OEC)	MT										
MEXICO		4,175	1,763	7,726	3,192	26,227	3,923	1,698	7,703	2,844	24,480
OTHER		22	0	151	153	701	160	45	526	236	2,239
Subtotal:-----		4,196	1,763	7,877	3,344	26,928	4,083	1,743	8,229	3,080	26,719
FRESH VEGETABLES											
FR BEANS(OCT)	MT										
MEXICO		3,489	3,959	8,073	12,880	12,543	5,556	4,489	15,705	12,778	20,264
OTHER		48	7	197	66	1,656	37	10	174	62	1,360
Subtotal:-----		3,537	3,966	8,270	12,945	14,198	5,593	4,499	15,879	12,840	21,624
FR CARROT(OCT)											
CANADA	MT	3,878	5,464	51,429	47,085	73,712	1,146	1,370	14,701	12,477	22,668
MEXICO		1,571	1,350	5,861	8,957	27,215	382	261	916	1,416	4,195
OTHER		37	21	79	253	242	25	5	43	107	202
Subtotal:-----		5,486	6,835	57,369	56,295	101,168	1,554	1,636	15,660	13,999	27,065
FR CABBAGE(OCT)											
CANADA	MT	1,259	1,270	14,084	14,121	25,106	358	257	3,862	3,476	6,713
MEXICO		992	607	4,052	5,421	8,547	190	147	781	1,038	1,690
OTHER		0	0	5	20	34	0	0	9	10	25
Subtotal:-----		2,251	1,877	18,141	19,563	33,687	547	403	4,651	4,524	8,428
FR CELERY(OCT)											
MEXICO	MT	6,954	4,443	12,084	10,530	20,056	3,376	937	5,941	2,314	8,951
OTHER		36	25	401	471	3,951	34	28	175	200	1,337
Subtotal:-----		6,990	4,468	12,485	11,001	24,006	3,410	965	6,115	2,514	10,289
FR CUCMBR(OCT)											
MEXICO	MT	39,527	42,715	132,692	166,836	216,388	25,968	13,227	82,757	43,544	119,326
OTHER		3,002	947	9,969	6,994	21,095	790	364	3,075	2,460	8,193
Subtotal:-----		42,529	43,662	142,661	173,830	237,483	26,758	13,592	85,832	46,004	127,519
FR CAULFLWR(OCT)											
CANADA	MT	0	0	879	387	3,383	0	0	313	117	1,216
MEXICO		705	239	1,008	642	1,965	142	73	347	230	549
OTHER		5	0	10	0	27	2	0	6	0	23
Subtotal:-----		710	239	1,897	1,029	5,375	144	73	665	347	1,787
FR GARLIC(OCT)											
MEXICO	MT	108	23	145	115	16,004	103	24	246	109	20,144
OTHER		1,586	1,117	4,980	3,635	6,681	2,123	1,695	6,657	4,666	9,106
Subtotal:-----		1,695	1,139	5,125	3,749	22,685	2,226	1,718	6,903	4,775	29,250
FR ONION(OCT)											
MEXICO	MT	19,717	23,338	57,241	63,348	181,755	9,898	14,732	50,981	59,013	112,729
OTHER		4,750	6,047	20,483	24,529	33,020	1,849	2,391	8,103	11,088	15,472
Subtotal:-----		24,467	29,385	77,725	87,877	214,775	11,747	17,123	59,084	70,101	128,201
FR PEPPERS(OCT)											
MEXICO	MT	35,806	42,095	92,701	126,640	183,383	41,290	23,669	112,871	74,823	179,459
EU 15		0	2	4,828	3,599	19,511	0	15	12,092	10,738	52,433
NETHERLANDS		0	2	4,632	3,492	18,994	0	15	11,539	10,380	50,912
OTHER		189	325	1,259	2,825	8,024	263	561	2,049	5,140	12,721
Subtotal:-----		35,994	42,422	98,788	133,064	210,918	41,553	24,245	127,012	90,700	244,613
FR SEED POT(OCT)											
CANADA	MT	12,297	15,743	30,663	42,179	99,720	2,203	2,991	5,152	6,992	17,245
OTHER		0	0	0	27	1	2	0	2	19	9
Subtotal:-----		12,297	15,743	30,664	42,205	99,721	2,205	2,991	5,155	7,011	17,253
FR TBL POT(OCT)											
CANADA	MT	10,679	40,296	66,434	182,683	146,720	2,001	7,875	13,932	36,792	27,206
OTHER		0	0	20	0	40	0	0	14	0	46
Subtotal:-----		10,679	40,296	66,454	182,683	146,760	2,001	7,875	13,946	36,792	27,252
FR TOMATO(OCT)											
MEXICO	MT	90,980	103,494	211,016	301,990	534,344	85,566	60,790	186,849	204,755	366,385
OTHER		774	1,279	4,692	8,700	25,427	1,018	2,413	8,700	17,132	39,682
Subtotal:-----		91,755	104,774	215,708	310,689	559,771	86,584	63,203	195,549	221,887	406,067

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
FEB 96

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRESH VEGETABLES											
FR ASPARG(OCT)	MT										
MEXICO		6,861	4,990	11,215	7,646	21,447	11,883	9,346	20,845	15,797	36,319
PERU		83	199	5,896	6,362	9,226	109	474	8,871	11,846	14,544
OTHER		19	34	2,691	3,427	3,959	38	86	2,979	4,159	4,800
Subtotal:-----		6,964	5,224	19,801	17,435	34,632	12,031	9,906	32,695	31,802	55,664
CANEO VEGETABLES											
CNO TOM PST(JUL)	MT										
MEXICO		0	0	609	3	7,746	0	0	427	2	6,334
CANADA		917	0	2,272	232	6,814	626	0	1,564	223	4,527
CHILE		72	52	1,142	2,109	4,121	60	50	900	1,586	3,133
OTHER		146	373	3,203	3,481	4,406	134	294	2,258	2,962	3,173
Subtotal:-----		1,134	425	7,226	5,824	23,087	819	344	5,149	4,773	17,167
CNO TOM SAUCE(JUL)	MT										
EU 15		1,047	745	6,680	4,773	10,090	684	958	4,968	6,493	9,414
SPAIN		60	180	4,305	1,239	6,254	204	630	3,740	4,273	7,416
MOROCCO		60	0	3,767	599	4,648	204	0	3,304	2,047	6,295
CANADA		1,103	1,071	3,839	7,598	6,056	707	742	2,691	5,248	4,194
OTHER		355	319	2,890	4,113	4,586	278	239	1,930	2,513	2,831
Subtotal:-----		2,565	2,136	17,175	17,082	25,379	1,873	1,939	12,893	16,301	22,734
CNO TOMATO(JUL)	MT										
CHILE		841	668	10,625	8,985	15,843	348	292	4,857	4,146	7,084
EU 15		1,419	1,570	14,847	13,313	21,746	391	445	4,552	3,696	6,394
ITALY		1,383	1,512	14,760	12,857	21,574	380	433	4,525	3,573	6,343
ISRAEL		235	281	7,263	18,042	10,457	74	157	2,468	11,068	3,932
OTHER		227	433	863	3,570	1,828	113	248	434	1,739	849
Subtotal:-----		2,723	2,953	33,599	43,911	49,875	926	1,142	12,310	20,648	18,260
CNO MSHROOM(JUL)	MT										
CHINA, PEOPLES R		2,715	1,177	10,611	14,126	25,173	4,886	2,039	19,309	29,656	48,192
INDONESIA		1,381	1,064	11,901	9,741	17,996	3,616	2,415	30,932	24,517	47,163
OTHER		2,118	1,707	18,288	13,710	27,676	5,258	3,774	45,179	32,215	67,047
Subtotal:-----		6,214	3,948	40,800	37,576	70,844	13,760	8,229	95,420	86,387	162,402
FROZEN VEGETABLES											
FZN BROCLI(SEP)	MT										
MEXICO		17,403	22,207	73,918	91,923	147,045	10,482	11,463	45,528	49,338	85,384
OTHER		1,826	2,460	10,831	14,109	19,111	1,335	1,763	7,552	10,810	13,903
Subtotal:-----		19,229	24,667	84,749	106,033	166,156	11,817	13,226	53,080	60,148	99,287
FZN CAULFLR(SEP)	MT										
MEXICO		2,130	1,564	20,689	13,658	23,066	1,559	1,036	13,205	8,144	14,886
OTHER		216	134	1,793	1,063	2,611	143	104	1,197	773	1,757
Subtotal:-----		2,346	1,698	22,482	14,721	25,677	1,702	1,139	14,403	8,918	16,642
FZN POTATO(SEP)	MT										
CANADA		11,340	13,761	74,870	83,516	157,531	7,047	8,377	43,457	50,216	94,960
OTHER		4	27	116	88	300	14	55	132	167	394
Subtotal:-----		11,343	13,788	74,986	83,603	157,832	7,061	8,432	43,589	50,383	95,354
TREE NUTS											
PISTACHIO NSH(SEP)	MT										
TURKEY		0	0	15	225	68	0	0	39	585	210
CHINA, PEOPLES R		0	0	68	0	68	0	0	112	0	112
OTHER		0	0	1	8	2	0	0	6	12	8
Subtotal:-----		0	0	84	233	138	0	0	157	597	330
CASHEW NUT(AUG)	MT										
INDIA		2,303	1,741	20,913	16,101	31,403	9,662	8,604	90,310	77,198	136,022
BRAZIL		1,583	2,309	11,368	13,975	22,358	7,463	10,794	52,799	67,965	100,544
OTHER		232	457	2,188	2,700	2,995	995	2,084	9,286	12,268	12,754
Subtotal:-----		4,119	4,508	34,470	32,776	56,757	18,120	21,482	152,395	157,432	249,321
FILBERTS(AUG)	MT										
TURKEY		460	399	2,242	2,690	5,910	1,713	1,308	8,407	9,673	21,149
OTHER		15	52	185	605	247	42	180	551	916	812
Subtotal:-----		475	449	2,427	3,295	6,157	1,756	1,488	8,958	10,590	21,961
PECANS NSH(SEP)	MT										
MEXICO		1,192	650	18,493	19,635	19,219	2,291	693	37,168	27,152	37,949
OTHER		0	0	41	0	41	0	0	68	0	68
Subtotal:-----		1,192	650	18,534	19,635	19,260	2,291	693	37,236	27,152	38,016
WINES											
CHMP&SPRK WN(JAN)	KL										
EU 15		1,283	1,140	32,143	32,406	29,631	11,649	10,447	290,463	312,563	269,026
FRANCE		438	401	11,032	10,733	10,246	8,366	7,430	199,765	217,403	185,494
ITALY		502	390	12,256	12,212	11,131	1,941	1,569	54,197	55,498	49,372
OTHER		6	10	384	291	364	25	28	1,217	1,107	1,150
Subtotal:-----		1,289	1,149	32,527	32,697	29,995	11,674	10,475	291,680	313,670	270,176
FT&VERM WN(JAN)	KL										
EU 15		751	667	15,934	15,341	14,201	3,261	3,350	63,830	67,244	56,651
ITALY		386	333	9,032	8,263	8,087	1,000	777	22,249	20,189	19,802
PORTUGAL		92	116	1,799	1,984	1,615	816	1,320	18,561	21,105	16,685
SPAIN		197	153	4,149	3,953	3,667	964	845	18,434	19,300	16,223
OTHER		6	11	246	425	215	26	62	1,043	1,750	911
Subtotal:-----		757	678	16,180	15,765	14,417	3,286	3,412	64,873	68,994	57,562
OTH GP WINE(JAN)	KL										
EU 15		10,832	11,128	196,549	202,995	173,380	39,553	41,618	666,986	751,722	585,926
FRANCE		3,500	4,002	65,836	67,879	58,150	20,735	20,436	333,721	380,454	293,182
ITALY		5,641	5,638	103,468	109,450	91,466	13,901	15,844	254,405	283,905	223,717
OTHER		3,055	4,989	51,947	61,481	46,145	7,916	10,366	125,436	152,117	110,741
Subtotal:-----		13,887	16,117	248,505	264,476	219,533	47,469	51,984	792,433	903,839	696,680
OTH WN PROO(JAN)	KL										
EU 15		279	275	5,491	5,789	4,771	400	293	7,736	7,740	6,612
JAPAN		102	128	1,827	1,879	1,598	474	558	7,252	8,727	6,210
CANADA		130	82	3,568	1,043	3,301	115	58	4,558	686	4,303
UNITED KINGDOM		224	157	2,921	2,952	2,489	328	138	4,003	3,576	3,392
OTHER		22	120	1,166	1,297	1,018	46	134	2,274	2,530	2,003
Subtotal:-----		533	605	12,051	10,008	10,689	1,034	1,043	21,820	19,683	19,127
CUT FLOWERS											
ROSES(JAN)	NONE										
COLOMBIA		0	0	0	0	0	17,259	18,453	116,637	129,473	90,891
OTHER		0	0	0	0	0	9,384	10,733	48,202	67,337	34,773
Subtotal:-----		0	0	0	0	0	26,643	29,186	164,839	196,810	125,664
CARNATIONS(JAN)	NONE										
COLOMBIA		0	0	0	0	0	8,256	10,393	105,606	133,426	88,240
OTHER		0	0	0	0	0	298	371	2,955	4,799	2,408
Subtotal:-----		0	0	0	0	0	8,554	10,763	108,561	138,225	90,648

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